# Credit Update

**March 2025** 

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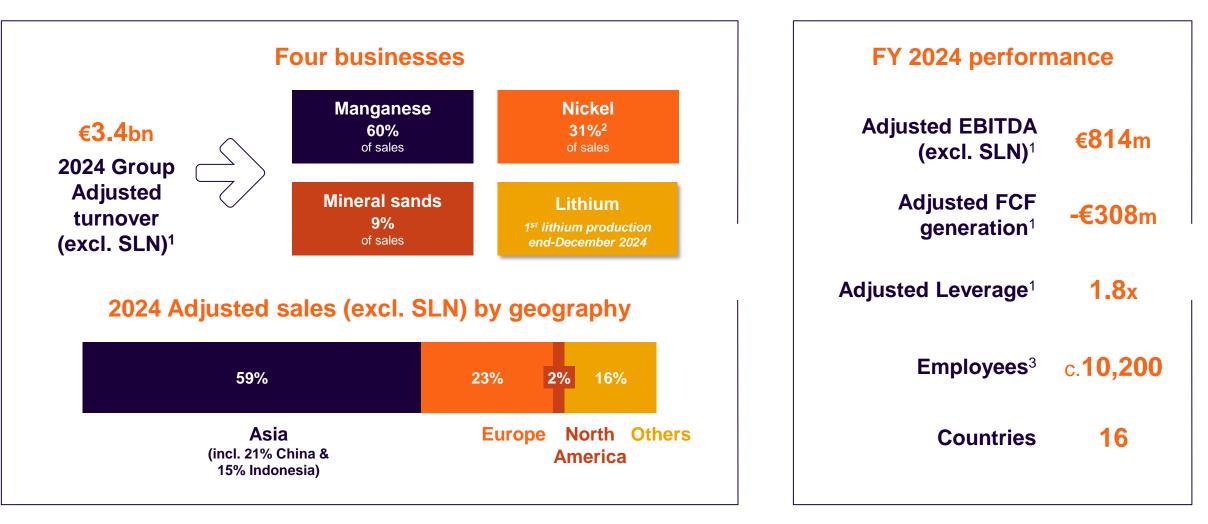


## Eramet at a glance

THE STREET



### Eramet: a global pure-play Metals & Mining Company



As defined in Appendix 10 – Financial Glossary of the FY2024 results press release (Feb. 19<sup>th</sup>, 2025)
 Including €405m ferronickel trading turnover, accounted at the Holding level in adjusted turnover
 Including 1,332 employees of Weda Bay Nickel



### **Operating in manganese, nickel, mineral sands & ramping-up in lithium**



MANGANESE

**ASSETS** 

Ore – Moanda (Gabon)

World's largest HGO manganese mine



Alloys, 6 metallurgical plants:

1 in France, 1 in Gabon, 3 in Norway & 1 in the US

#### 2024 KPIs

**Sales:** €2,025m

**EBITDA:** €563m

**FCF:** €101m

Headcounts<sup>2</sup>: 4,752



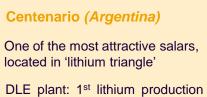
NICKEL

#### 2024 KPIs

Adj. Sales (excl. SLN)<sup>1</sup>: €636m Adj. EBITDA (excl. SLN)<sup>1</sup>: €266m **Adj. FCF:** €111m Headcounts<sup>2</sup>: 1.332



Headcounts<sup>2</sup>: 842



Expansion phases: optimal scope,

#### **Project KPIs**

**Production capacity (full ramp-up)** By end-2025: 24 kt-LCE/pa (battery-*Long-term capacity*: >75 kt-LCE/pa Headcounts<sup>2</sup>: 483

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1. Adjusted sales (excluding SLN), adjusted EBITDA (excluding SLN) and adjusted FCF are defined in Appendix 10 - Financial Glossary of the FY2024 results press release (Feb. 19th, 2025) 2. 8,828 total headcount at Group level, incl. 767 at holding level and 1,984 at SLN level but excl. Weda Bay Nickel's 1,332 employees

### A world-class mining portfolio

Long-life, high-grade, scalable deposits, with a 1<sup>st</sup> quartile cost curve positioning, hence profitable at low commodity price levels

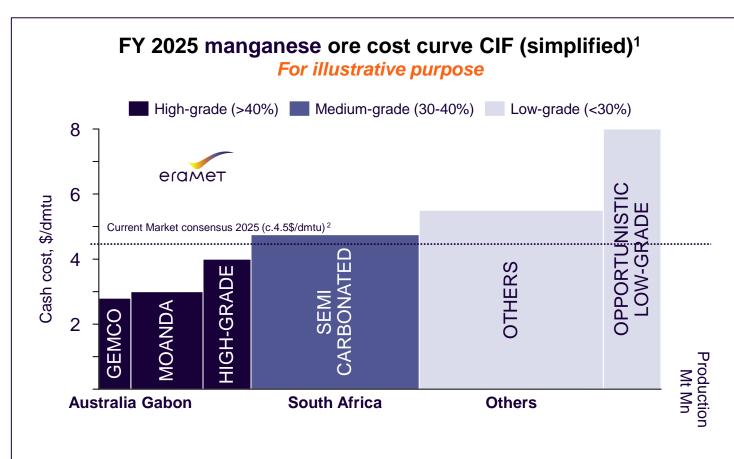




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to be certified in the short term; 2,193 Mwmt on January 1, 2024

# Moanda mine: a leading asset in manganese market, profitable at low commodity prices



Prices to remain under pressure on the back of low demand

Source: Eramet analysis
 Market consensus as of mid-February 2025



### Weda Bay mine: world's largest nickel mine supplying an extensive industrial park (IWIP) of NPI & HPAL plants

#### Ni

#### Weda Bay mine

- Publication of the AMDAL<sup>1</sup> decree in July 2024 and of the Feasibility Study<sup>1</sup> in August, enabling PT WBN to target a progressive ramp-up to around 60Mwmt per year, incl. 2/3rd saprolite and 1/3<sup>rd</sup> limonite
- In October, issuance by the Mines Ministry of a revised RKAB<sup>2</sup> restricting annual nickel ore sales for the 2024-2026 period to only 32 Mwmt<sup>3</sup>

**3**Mwmt

Internal ore sales for

**NPI** production

**29**<sub>Mwmt</sub> **External ore sales** to IWIP<sup>4</sup>

1. AMDAL : Decree related to the Environmental and Social Impact Study issued by the Environment Ministry ; Feasibility Study: new mining Plan 2. RKAB : "Rencana Kerja dan Anggaran Biaya" (Full-year operating permit)

- 3. At 100%
- 4. IWIP: PT Indonesia Weda Bay Industrial Park 5. NPI: Nickel Pig Iron ; HPAL: High Pressure Acid Leach Mix Hydroxide Precipitate
- MET CREDIT UPDATE MARCH 2025

### **PT Weda Bay Industrial Park (IWIP)**<sup>4</sup> 80Mwmt Ni ore demand • PT Weda Bay NPI<sup>5</sup> Plant **43%** Eramet with offtake contract 30.5kt-Ni ferroalloy production in 60 RKEF production lines 640-700kt-Ni/yr NPI capacity Contract of work boundary 6 MHP<sup>6</sup> production lines Existing road 120kt-Ni/yr of MHP capacity FeNi Industrial Park Other plants under construction **HPAL Plants**

in 2024

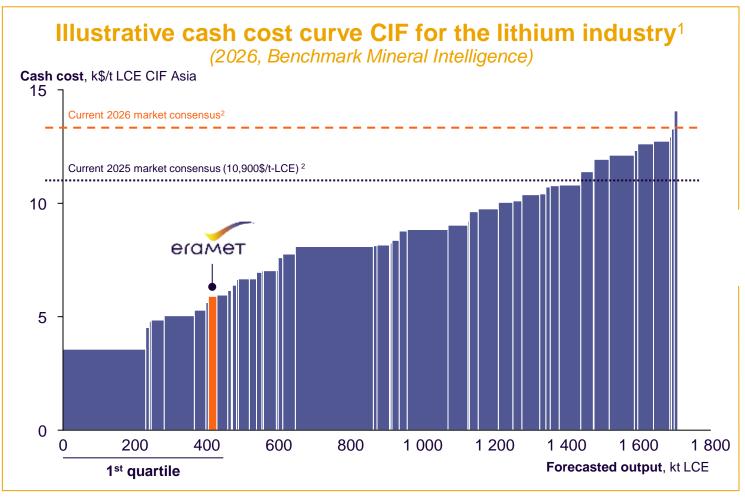
2024

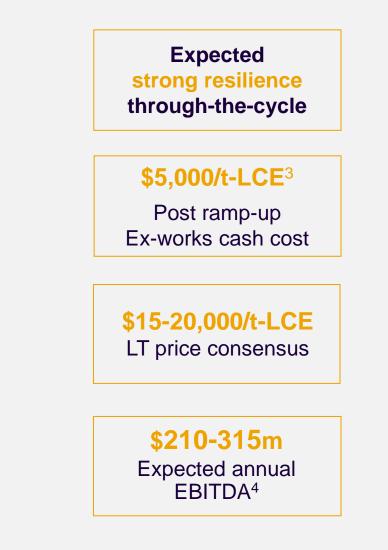
18 NPI plants

1 HPAL<sup>5</sup> plant



# Centenario DLE plant: an attractive profitability underpinned by first quartile cost position





1. Based on a cash cost CIF post ramp-up (at nominal capacity) for Eramet

2. Market consensus as of end-January 2025

3. Ex-works, post ramp-up, subject to local inflation (2024 value)

4. At full capacity, based on a market long-term price assumption of between \$15,000 and \$20,000/t-LCE and a cash cost (Ex-works) assumption of c.\$5,000/t-LCE



### A strategy tailored to energy transition

Two strategic axes aligned with global macro-trends, supported by an ambitious CSR roadmap & focused on operational excellence





Growing in lithium to become the 1<sup>st</sup> European company to produce battery-grade lithium carbonate at industrial scale

Full ownership of Centenario regained in October

#### €663m<sup>1</sup> net cash-out Buy-out of Tsingshan's interest

Counter-cyclical transaction at a low cycle period

> All cash financed using available liquidity

Limited premia to Tsingshan's equity injection<sup>2</sup> 1<sup>st</sup> lithium produced, now focusing on ramp-up

#### December 2024

1<sup>st</sup> lithium produced at Centenario in Argentina

#### 12-month ramp-up

24kt-LCE Nameplate capacity

1<sup>st</sup> quartile positioning on cash cost curve

>75kt-LCE long-term potential capacity: scope & timing for future expansions currently under review





# SLN: no more impact on Eramet's balance sheet thanks to financing from the French State

354 2 2 614 -257 257 260 1,297 2024 SLN's cash 1,435 1 consumption neutralized -1,081 3 138 Conversion 2024 SLN TSDI Other 2024 SLN cash 2023 2023 2024 Group's FCF of French cash subscribed position at Net debt Proforma Restated Net debt & below FCF State's by French 31/12/2024 consumption Net debt Net debt existina State for items loan to SLN 2024 0.5x**0.8x 1.8x** 2024 Adjusted 2023 Proforma 2023 Adjusted Adjusted leverage leverage<sup>2</sup> leverage

Following agreement signed in April 2024:

Conversion of French State's existing loans to SLN (€260m as of Dec. 31<sup>st</sup>, 2023) into undated (deeply) subordinated bonds ("TSDI"<sup>1</sup>)

"TSDI" subscribed in 2024 to fund SLN's cash needs for the year (-€257m)

2

"TSDI" subscribed in 2024 to fund SLN's
cash needs (€138m) for the first part of 2025

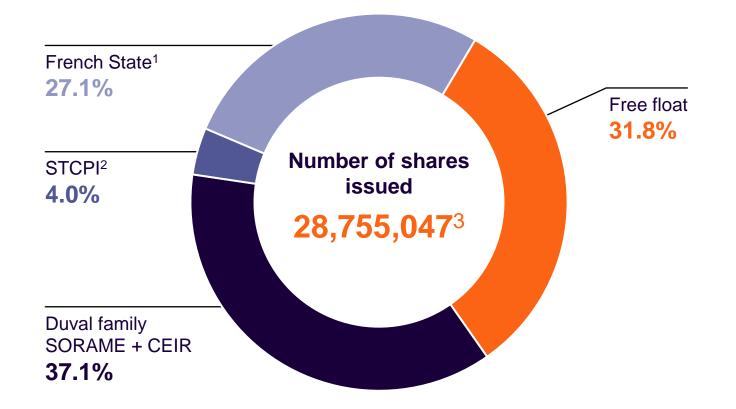
### Eramet no longer financing SLN's cash needs



1. Undated fixed rate deeply subordinated bonds, "TSDI" in French, accounted as quasi equity 2. Restated Net debt/ Adjusted EBITDA (excl. SLN)

In €m

### Long-term committed reference shareholders onboard since 1999



1. APE (Agence des Participations de l'Etat): French State

2. STCPI (Société Territoriale Calédonienne de Participation Industrielle): entity owned by the New Caledonian provinces 3. As of December 31st, 2024

# A CSR commitment and performance recognized by leading ESG rating agencies



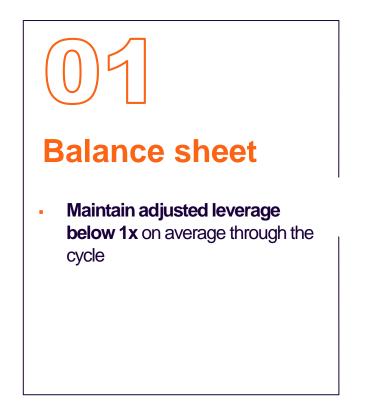
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# **Financial policy**

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### **Eramet capital allocation policy**





### Capex

- Disciplined investment policy
- Deliver organic growth with very quick payback and attractive returns
- Unlock strategic greenfield projects



### Dividend

- Reward shareholders for their long-term commitment
- Return value created by
   successfully delivering our projects

Strong balance sheet and higher recurring earnings allowing temporary higher leverage to fund growth



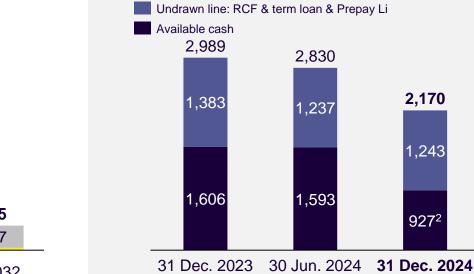
### **Diversified debt structure and robust liquidity**

#### 795 Prepay Li 16 Bank and operating debt (inc. overdrafts) Term Loan Eramet bonds 225 566 Impact IFRS 16 (non cash) 45 16 328 213 500 500 167 235 43 16 12 41 85 64 135 18 45 16 90 70 77 14 2025 2026 2027 2028 2029 2030 2031 >2032

Debt maturity as of 31 Dec 2024 (in €m)

- Group gross debt incl. IFRS16 equals €2,224m as of December 2024
- €70m Private Placement Bonds maturing in 2026<sup>1</sup>
- Average maturity now around 3.2 years in Dec 2024
- c.40% of gross debt (excl. RCF) at a fixed rate

But encapsulating an investors' put
 Incl. SLN cash position of €138m



 RCF (€935m), o/w €915m maturing in 2029 and €20m in 2028, undrawn as of December 2024

Group financial liquidity (€m)

Lithium prepayment financing (\$400m), o/w
 \$320m undrawn as of December 2024 (fully drawn early February 2025 )



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# FY 2024 financial performance

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### **2024 financial performance**

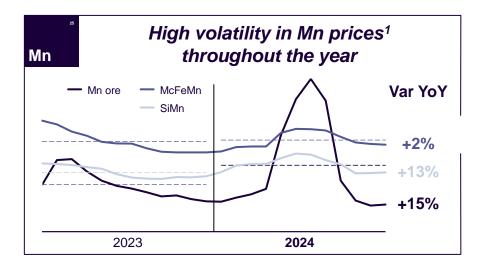
€m	2024	2023
Adjusted turnover (excl. SLN) <sup>1</sup>	3,377	3,618
Sales	2,933	3,251
Adjusted EBITDA (excl. SLN) <sup>1</sup>	814	910
EBITDA	371	347
Current operating income (excl. SLN) <sup>1</sup>	281	291
Net income – Group share	14	109
Net income – Group share (excl. SLN) <sup>1</sup>	144	358

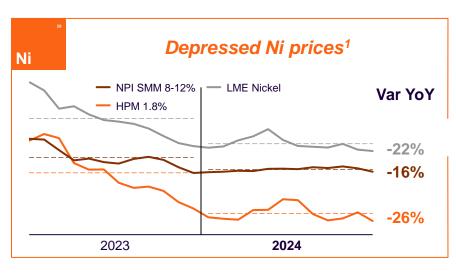
€m	31/12/2024	31/12/2023
Net debt	1,297	614
Shareholders' equity	2,139	1,994
Adjusted leverage <sup>1</sup> (Net debt <sup>2</sup> / Adjusted EBITDA)	1.8x	0.7x
Leverage (Net debt / EBITDA)	3.5x	1.8x
Gearing (Net debt / Shareholders' equity)	61%	31%

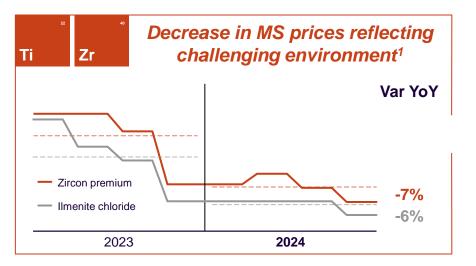
1. Defined in Appendix 10 – Financial Glossary of the related press release 2. Net debt adjusted from SLN net cash position at 31 Dec.2024 '(€138m)

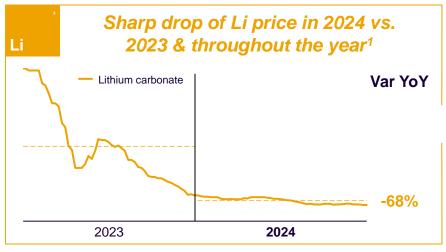


# Still challenging market environment in 2024, in a context of a downcycle with prices reaching historical lows end-2024





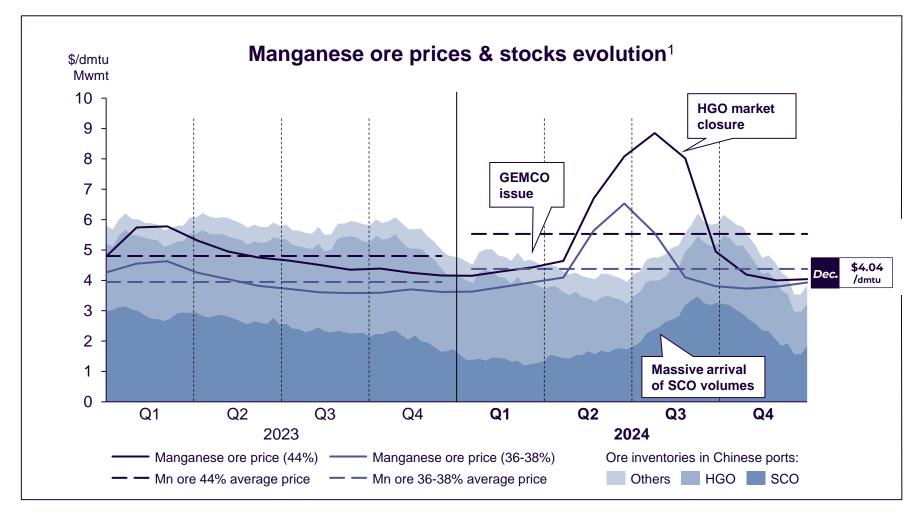




1. Sources: Mn ore (CRU CIF China 44%), Mn alloys (CRU Spot Prices Western Europe), NPI (SMM), HPM (Indonesian government), Zircon & ilmenite (Eramet), Lithium carbonate (Fastmarkets)



# HGO market closure in Q3: low volumes sold by Eramet, when prices surged



Weak level of Group' HGO sales in Q3, due to HGO market closure

As a result:

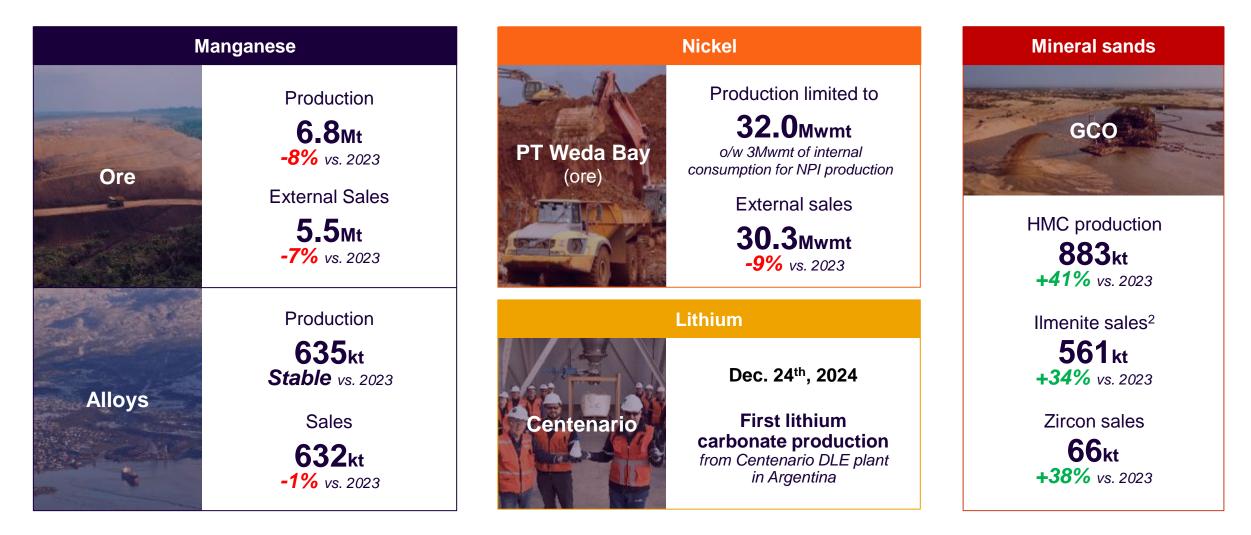
2024 average realised selling prices of Mn ore (+9% vs. 2023) below the increase of the 44% CIF China index (+15%)



1. Manganese ore CRU CIF China 44%

Mn

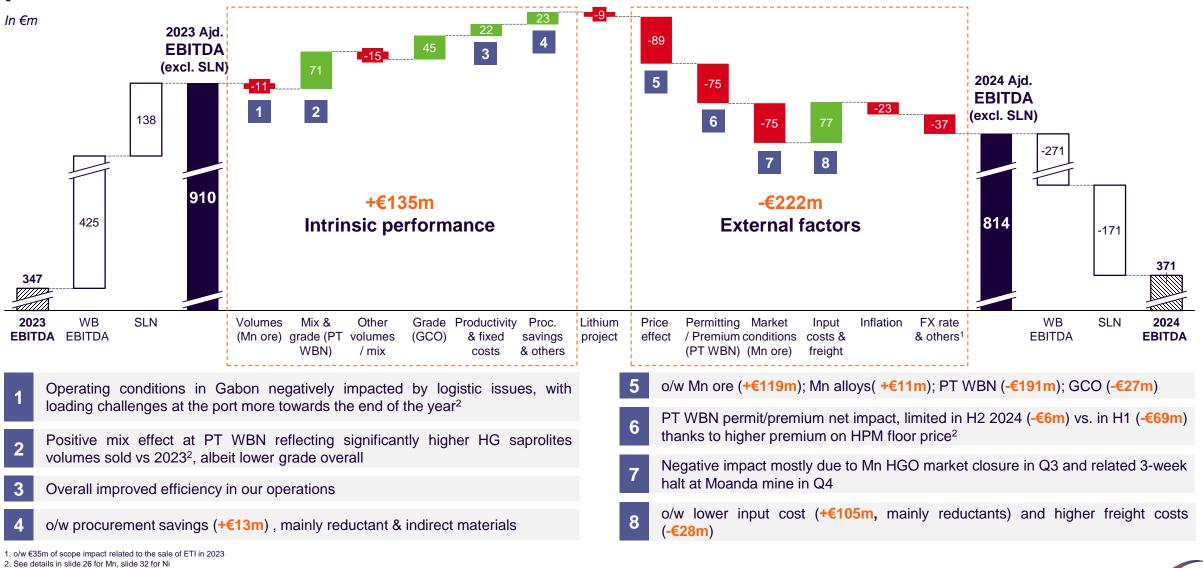
# Mixed sales in 2024: constrained by market conditions for manganese & nickel permit issues in Indonesia; record year for mineral sands



1. High-grade saprolite & limonite 2. At constant scope - Total sales in 2024, external + internal (to ETI) sales in 2023



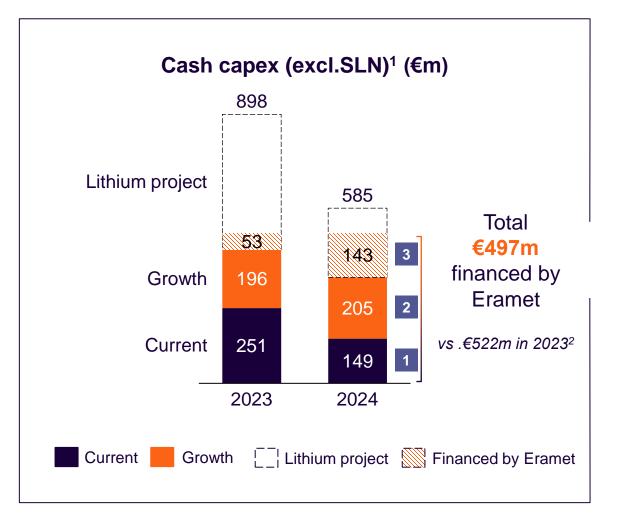
# Overall depressed price environment & constrained volumes weighing on performance



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# €348m growth capex funded by Eramet in 2024 to sustain and drive growth in manganese & lithium



Stringent management of current capex (-c.€60m), in particular in Manganese ore business

Impact of change in scope, following the sale of ETI in 2023 (-c.€40m)

Capex to sustain organic growth, o/w:

Manganese ore (€87m)

Transgabonese Renovation Program in Gabon (€78m)

Mineral sands (€40m)

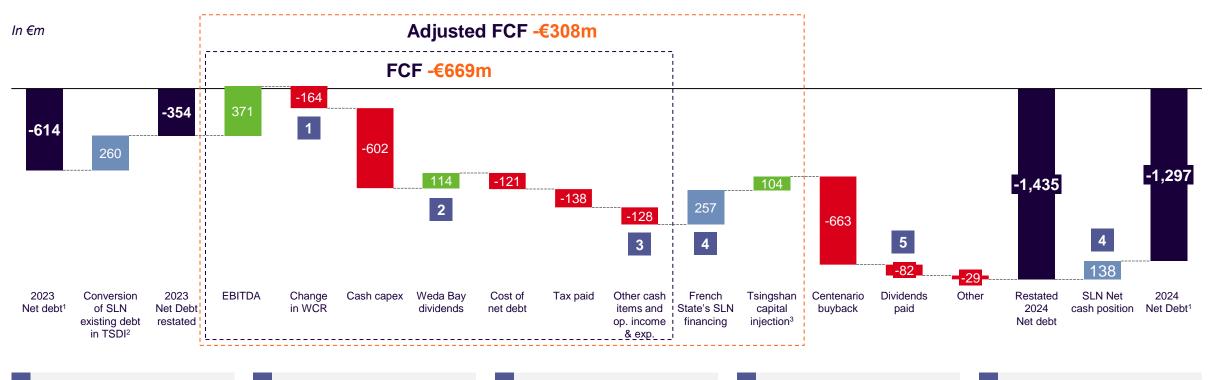
#### Capex to foster strategic greenfield projects

3 €231m capex for the Lithium project, o/w €88m financed by Tsingshan (capital injection)



Excluding SLN Capex, fully funded by the French State (€17m and €22m in 2024 and 2023, respectively)
 Excl. €148m ARS devaluation impact on Centenario project capex

### Increase in net debt driven by Centenario's buy-back & continued growth capex





1. Incl. IFRS 16 impact of €84m at 31/12/2024 and €100m at 31/12/2023

2. "TSDI": undated fixed rate subordinated bond (subscribed by the French State to cover SLN's cash needs) 3. Total capital injection of €85m, o/w €70m for capex, €15m for opex & VAT



# **Conclusion & 2025 outlook**



11.11

# Focus on efficiency in all operations to overcome a still challenging context, while ramping up Centenario & further unlocking value of our Tier-one mining assets

#### Macro trends & prices

**Uncertainty** over the recovery in China against a backdrop of global trade tensions

**Weak demand** across all the Group's underlying markets, with prices at a low level, awaiting a rebound, notably from China

#### Current price consensus for 20251:

Mn ore (44% CIF China)

c.\$4.5/dmtu (-19% vs. 2024) 🐿

LME Nickel c.\$16,450/t (-2% vs. 2024) →

Lithium carbonate (battery-grade, CIF Asia) c.\$10,900/t-LCE (-13% vs. 2024)

#### Mn alloys selling prices 🔰

Ni ore prices in Indonesia → Albeit still significant premiums

Freight prices expected >>

Adjusting to market signals & creating value through improving operational performance:

- Focusing on efficiency in all operations
- Productivity gains expected to be above the level of 2024

**Controlled capex plan** 

#### Maintaining a rigorous capital allocation policy

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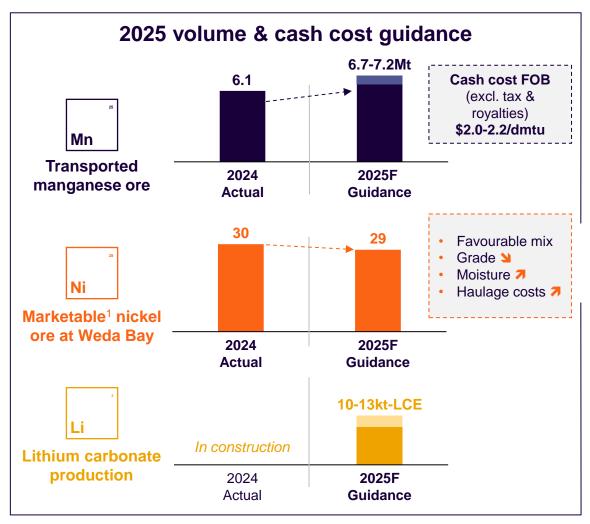
Ramp-up of lithium production to achieve full capacity within 12 months

Working to increase Weda Bay mine's capacity to c.60 Mwmt/pa, in accordance with the environmental & mining permits validated by the Indonesian authorities in summer 2024

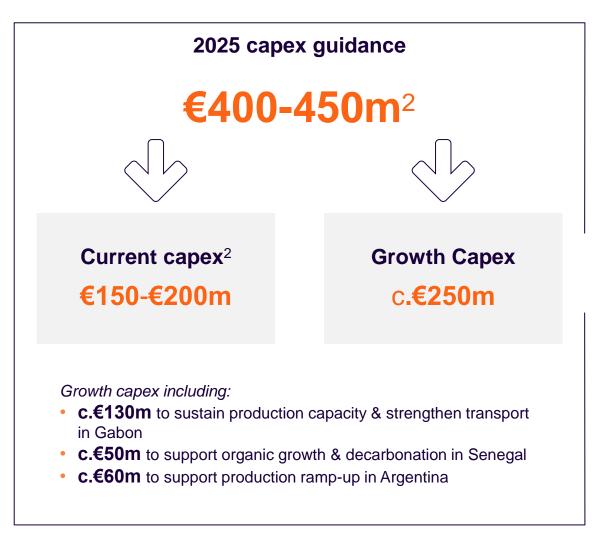


1. Market consensus as of mid-February 2025

### 2025 guidances: limited volume growth, higher productivity and strict capex control



External sales only
 Excl. financing from the French State for SLN's capex





### Building on our successful transformation: strengthening our asset base

2017-2024		2025 focus
Major transformation		Level-up
Repositioned Eramet as a pure M&M player Opened 2 major deposite	Ø	Become best operator: creating value through operational performance
Opened 2 major deposits         Image: Second constraint         Image: Sec	Å	Become best project developer: ramping up best-in-class greenfield project
Placed CSR at the heart of the business model	Act for pection mining	Embed CSR in our day-to-day ways of working
Transformed the Group to ensure efficiency, consistency & compliance	Q	Prepare future developments



### Pure-player Mining & Metals

### Highest CSR standards

Well positioned on attractive markets World-class asset base with proven track record Commitment to a rigorous financial policy

# Q&A

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Become a reference for the responsible transformation of the Earth's mineral resources, for living well together গ্রহ্য



# Appendices ----

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### Our ambitious 2024-2026 CSR roadmap

#### Responsible mining is part of the solutions to support the energy transition



100% of mining sites engaged in an independent assessment process
 Diversity & Inclusion
 Absolute target, in tons of CO2 vs. 2019



### Group Adjusted EBITDA (excl. SLN) sensitivity to market prices

Sensitivities	Change	Annual impact on Adjusted EBITDA
Manganese ore prices (CIF China 44%) <sup>1</sup>	+\$1/dmtu	c.€255m
Manganese alloys prices <sup>1</sup>	+\$100/t	c.€70m
Nickel ore prices (HPM nickel) – Weda Bay <sup>1</sup>	+\$10/wmt	c.€110m
Lithium prices (lithium carbonate, battery-grade, CIF Asia) <sup>1</sup>	+\$1,000/t LCE	c.€10m
Exchange rate	-\$/€0.1	c.€180m

For an exchange rate of \$/€1.04

### **Key figures**

#### 2024

In €m	Manganese	Nickel	Mineral sands	Lithium	Holding company, eliminations, restatements and other entities	Total from operations Continuing (excl. SLN)	SLN standalone <sup>1</sup>	Total from operations continuing (incl. SLN)
Sales	2,025	138	311	0	405	2,879	54	2,933
EBITDA	563	-5	120	-26	-110	542	-171	371
Current Operating Income	354	-5	87	-26	-128	281	-184	97
Cash Capex	279	0	59	143	16	497	17	514
FCF	101	98	40	-320	-371	-453	-216	-669

#### 2023 (IFRS 5)

In €m	Manganese	Nickel	Mineral sands	Lithium	Holding company, eliminations, restatements and other entities	Total from operations continuing (excl. SLN)	SLN standalone	Total from operations continuing (incl. SLN)
Sales	1,978	178	275	0	613	3,044	206	3,251
EBITDA	499	4	105	-17	-107	485	-138	347
Current Operating Income	361	4	62	-17	-118	292	-164	127
Cash Capex	366	0	65	130	15	576	22	598
FCF	-39	253	16	-481	118	-134	-109	-243

1. In 2024, SLN's cash capex (€17m) were financed by the French State, hence no cash capex supported by the Group



### **Cash-flow table**

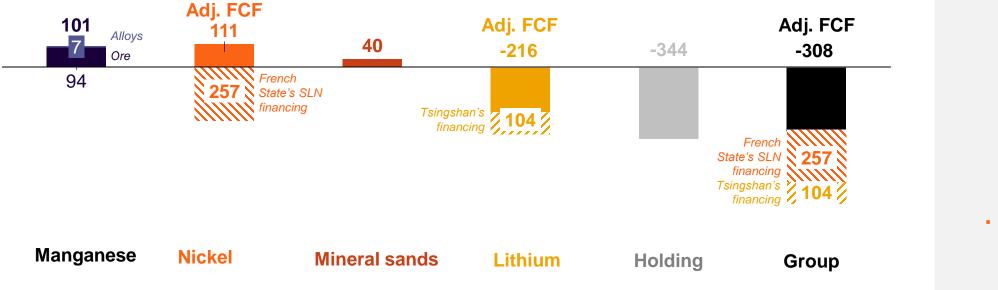
€m	2024	2023
Operating activities		
EBITDA	371	347
Cash impact of below EBITDA items	-311	-179
Cash-flow from operations	60	168
Change in WCR	-186	73
Net cash generated by operating activities (1)	-126	241
Investing activities		
Industrial investments	-687	-706
Other investment flows	144	222
Net cash used in investing activities (2)	-543	-484
Free Cash Flow (1) + (2)	-669	-243
Net cash used in financing activities <sup>1</sup>	14	124
Impact of fluctuations in exchange rates and other	-22	-8
Acquisition of IFRS 16 rights of use	-6	-10
Change in net financial debt of assets held for sale <sup>1</sup>	0	-133
(Increase) / Decrease in net financial debt	-683	-270
Opening (net financial debt) of continuing operations	-614	-344
Opening (net financial debt) of discontinued operations <sup>2</sup>	0	-31
Closing (net financial debt) of continuing operations	-1,297	-614
Closing (net financial debt) of discontinued operations	-	-
1 including -662 million auros corresponding to the purchase of Framing charge and 656 ME of TSDI impact (SLN)		

1. including -663 million euros corresponding to the purchase of Eramine shares and 656 M€ of TSDI impact (SLN)

2. In 2023, pursuant to IFRS 5 - "Non-current assets held for sale and discontinued operations", Erasteel and Aubert & Duval CGUs are shown as discontinued operations



## 2024 Adjusted FCF by activity

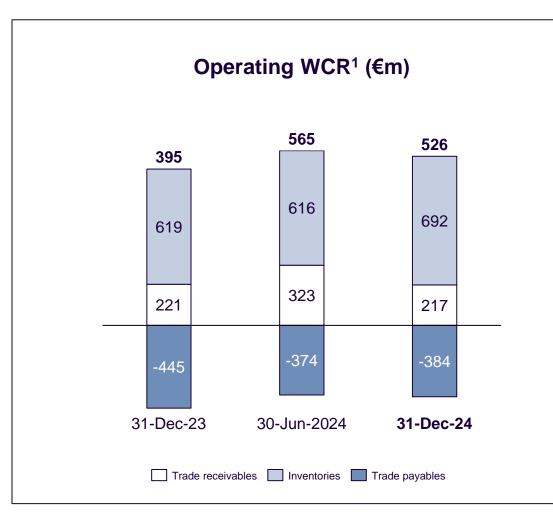


Adjusted FCFnet of:TSDI subscribed<br/>by the French<br/>State (€257m)Tsingshan capital<br/>injection (€104m)

-€308m



## 2024 operating WCR





Cash consumption in 2024 mainly driven by:

- Higher inventory in Mn ore & Mn alloys activities due to market conditions, despite 3-weeks mine production halt in Q4
- Lower trade payables in Ni due to lower activity in New Caledonia



M&M activities operating WCR only
 Group Operating WCR, incl. M&M activities and holding operating WCR

## **Bond maturities**

€m	Currency	Amount as at 31/12/2024 (in m)	Initial Maturity date	Coupon
May 2023 bond issue	€	500	May 2028	7.00%
May 2024 bond issue	€	500	November 2029	6.50%



### **Centenario Lithium**

Brine Preparation Remove suspended material; adjust pH Direct Lithium Extraction Capture Lithium Membrane Separation

Purify, concentrate Lithium and Recover water

3

**Water Treatment Plant** 

Camp

Forced Evaporation Concentrate Lithium and Recover water

Boron Extraction Remove Boron

**Li<sub>2</sub>CO<sub>3</sub> Production** Precipitate, dry and micronize



Certified resources:
 **15 Mt** i.e **40+** years of operations

7. 14

Annual production:
 24,000 t of lithium carbonate i.e.
 ~600,000 electric vehicles



5

6

# Centenario start of production: a key milestone achieved to diversify the Group into metals for the energy transition

2



## First lithium production achieved, now ramping up





1

Full ownership of Tier-one asset regained Oct. 2024 Lithium offtake rights now 100% with Eramet, with a portion jointly commercialized with Glencore<sup>1</sup>



1<sup>st</sup> lithium production delivered end-December



10-13kt-LCE production in 2025

**12-month ramp-up** from the start of production

c.€60m capex in 2025 (total capex of c.\$900m almost fully invested at 2024-end)

### Highly disciplined in assessing future growth in Centenario and beyond



- Optimal scope and timing of future capacity expansion phases currently under review
- Centenario: **potential** to achieve production capacity above **75kt-LCE/pa** long-term
- Long-term strategic optionality underpinned by fullyowned, world-class platform of brine assets in South America

### Continuous improvement of our DLE technology

Testing of various brines on-site and in our Research & Innovation Center



## Global lithium demand remaining strong in 2024, driven by EV sales and ESS deployment; yet still low prices due to currently oversupplied market

90

80

70

60

50

40

30

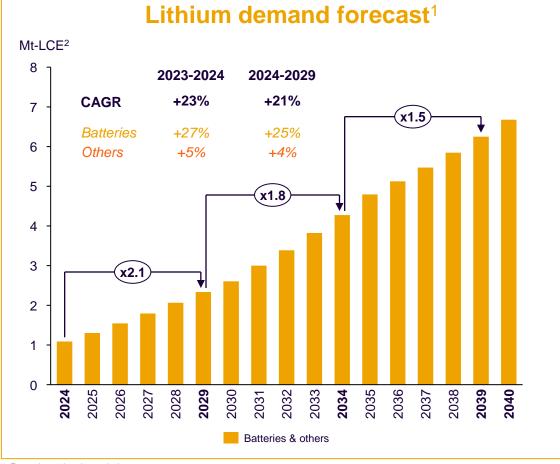
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Global EV sales increased by 25% in 2024 vs. 2023, o/w + 40% in China



\$kt-LCE<sup>2</sup> \$9.8k/t-LCE on 14/02/25 Consensus long-term (from 2028 onwards) price4 2021 2022 2019 2020 2023 2025 2024

Lithium carbonate price (CIF Asia)<sup>3</sup>

1. Eramet internal market analysis

2. LCE: Lithium Carbonate Equivalent

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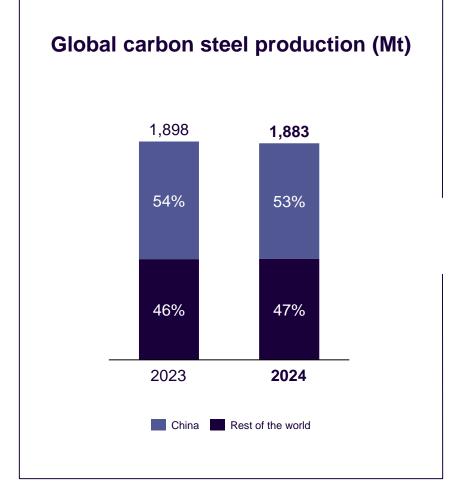
3. Source: Fastmarket lithium carbonate, battery grade, spot price CIF Asia)

4. Eramet analysis based on a panel of the main sell-side and market analysts

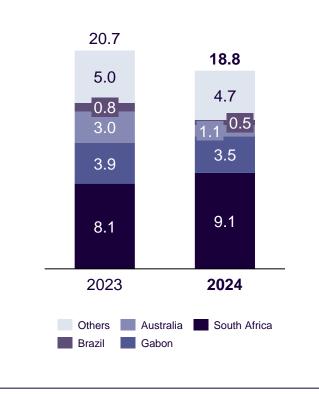


## 2024 Global carbon steel & Mn ore production





### Global manganese ore production - Mn content (Mt)<sup>1</sup>



#### **Carbon Steel:**

- China down -2% YoY, benefiting from favorable comparison basis vs. 2023; real estate crisis continuing to weight
   H2 down 10% vs. H1 2024
- India continuing to outperform with +6% growth YoY

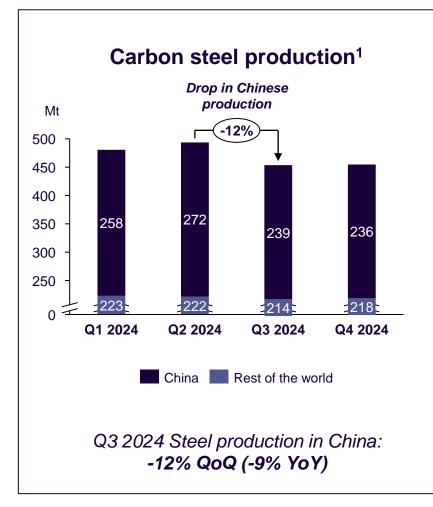
## Manganese ore production down- 9% YoY, due to:

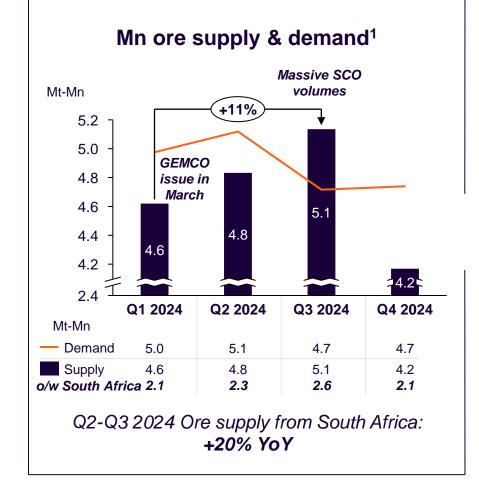
- Australia (-64%)
- Gabon (-11%)
- Compensated by South Africa (+13%)



1. Source: Worldsteel Association, Eramet estimates

# HGO market closure in Q3: consumption of ore has fallen sharply at the time massive SCO volumes reached China





## Carbon steel production

- At a historical low level in 2024 (-1% vs 2023)
- Huge drop during the summer (lowest months since 2015), driven by China

## HGO market closure in Q3

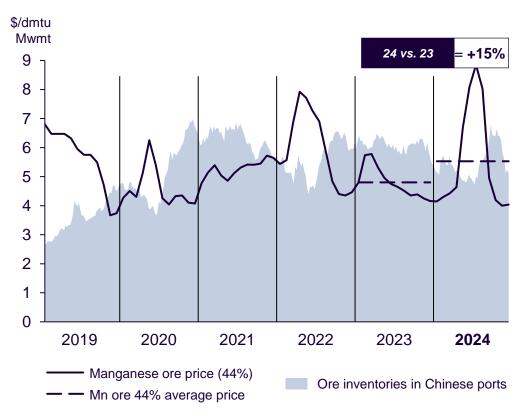
- Strong decline in Mn ore consumption in China
- Massive inflow of SCO
   ore from South Africa
- Major market imbalance resulting in HGO market closure



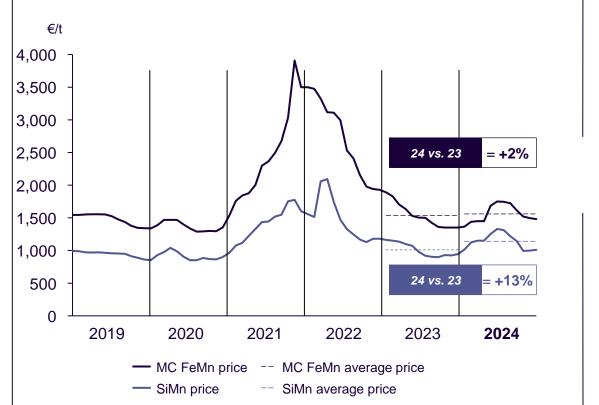
1. Source: Worldsteel Association, Eramet estimates

Mn

## Manganese ore & alloys (refined & standards in Europe) **CRU index price trends**



### Monthly change in manganese ore prices<sup>1</sup>

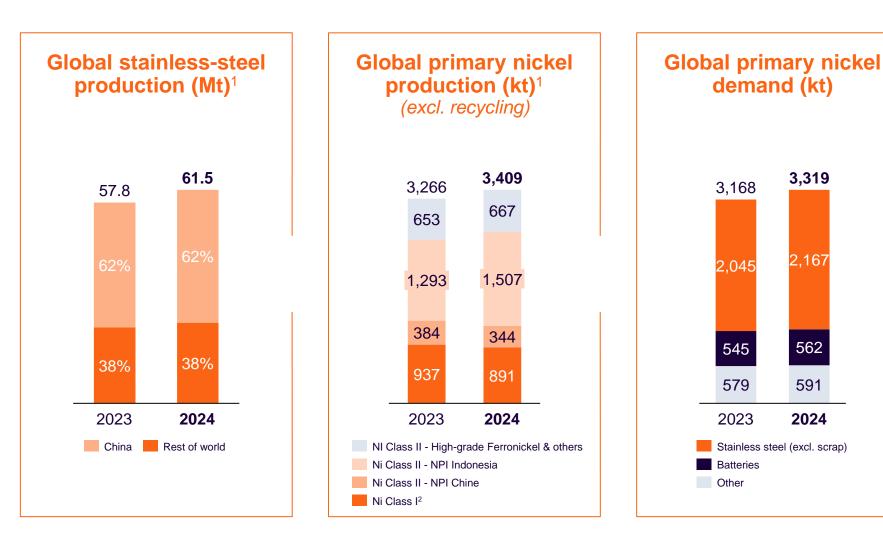


### Monthly change in manganese alloys prices<sup>2</sup>

Manganese ore CRU CIF China 44% 2. Source: CRU Spot Prices Western Europe



# 2024 Global Stainsless steel production and global primary Ni production & demand



Stainless Steel global production up 6% YoY driven by:

- China +6%
- ROW +6%, o/w Indonesia
   +15%

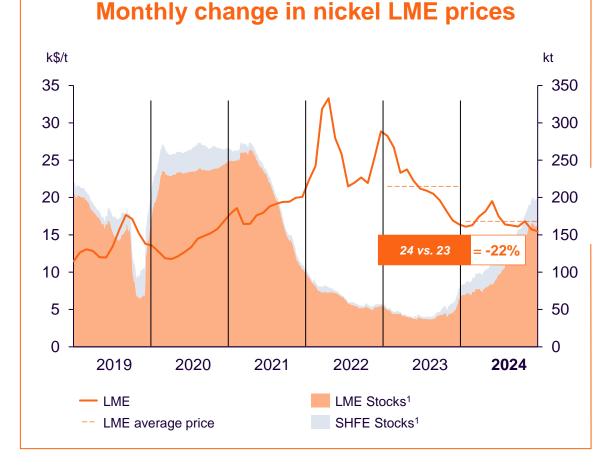
#### Nickel primary demand:

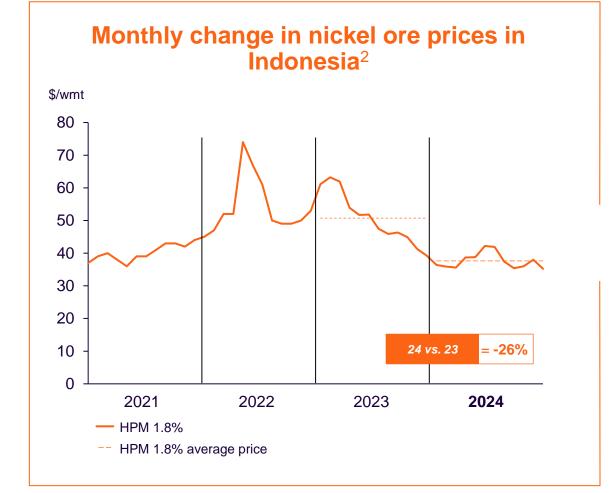
- Stainless-steel (+6%),
- Batteries slowing down (+3%), notably in China



Ni

### LME & nickel ore historical price





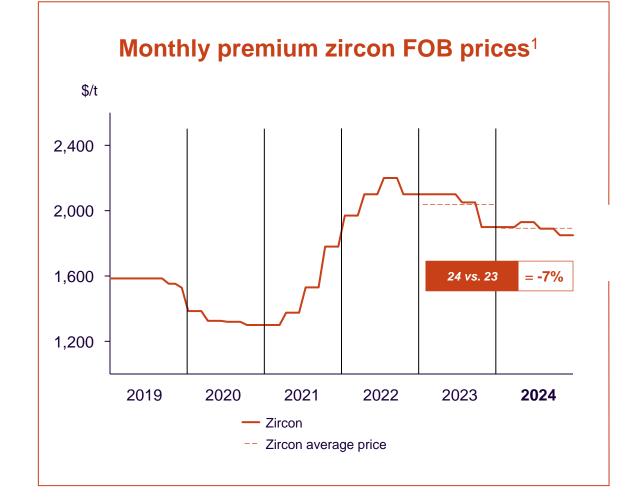
1. Including producers' inventories

2. HPM Nickel 1.8%/35% for Weda Bay

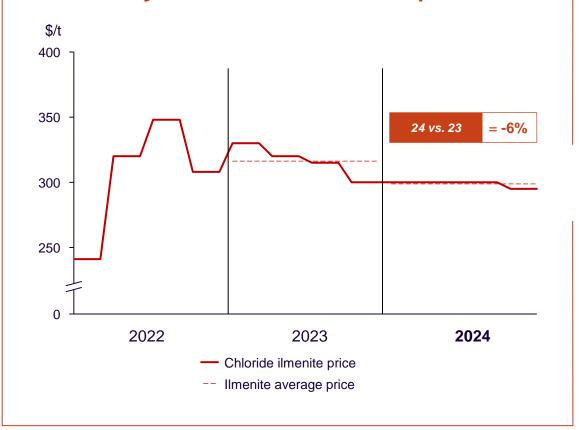


### Zircon premium & chloride ilmenite historical price





Monthly chloride ilmenite FOB prices<sup>1,2</sup>



Source: Market analysis, Eramet analysis
 Only provided for since 2022



## Building a pipeline of future growth options in energy transition metals

Main projects



- Mining concessions acquired in late 2023 in the Atacama region for lithium salars
- Working on partnerships with state-owned companies for exploration and exploitation rights in Chile
- Continuing to secure potential lithium resources in Chile: interest agreements signed for exploration activities in other regions than Atacama

## Geothermal lithium in France

- In 2023, Eramet and Électricité de Strasbourg announced project to develop a low-carbon process for extracting and refining lithium carbonate from geothermal brines in Alsace
- PFS<sup>1</sup> still in progress; potential final investment decision within three years, subject to the project industrial & financial robustness

### Class 1 nickel in Indonesia

- In June, after an in-depth assessment, Eramet & BASF decided against investing in their joint project to develop and build a nickel-cobaltrefining plant at Weda Bay
- Eramet still continuing to investigate opportunities to participate in the nickel EV battery value chain in Indonesia



- In June, Eramet announced the suspension of its battery recycling project in France due to uncertainties in the growth of battery plants in Europe
- Convinced of the need to develop a circular economy for critical metals, Eramet to pursue its studies of the market fundamentals required to make such a project competitive

Eramet is also actively exploring and evaluating additional growth opportunities in lithium in other regions of the world

1. Pre-Feasibility Study





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