eramet

Credit investors presentation May 21st, 2024

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All references in this presentation to adjusted sales, adjusted EBITDA or adjusted leverage correspond to financial indicators not defined in IFRS used by Eramet, which are defined on page 515 in the sub-section 9.6 entitled "Glossary" of the 2023 Universal Registration Document of Eramet, which is available on Eramet's website (<u>www.eramet.com</u>).

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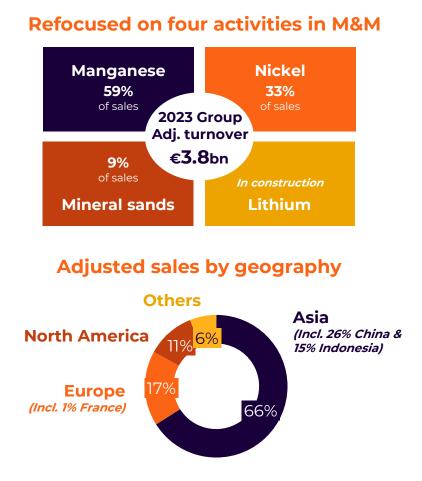
Conclusion: Credit Highlights



Eramet at a glance



A global pure-play Metals & Mining Company

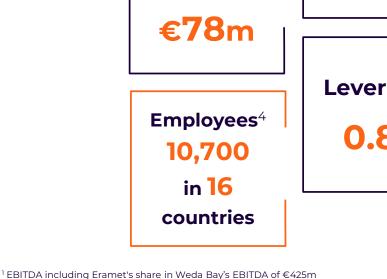


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FCF
generation2Adjusted
EBITDA1€78m€772mEmployees4Leverage310,7000.8x

FY 2023 performance

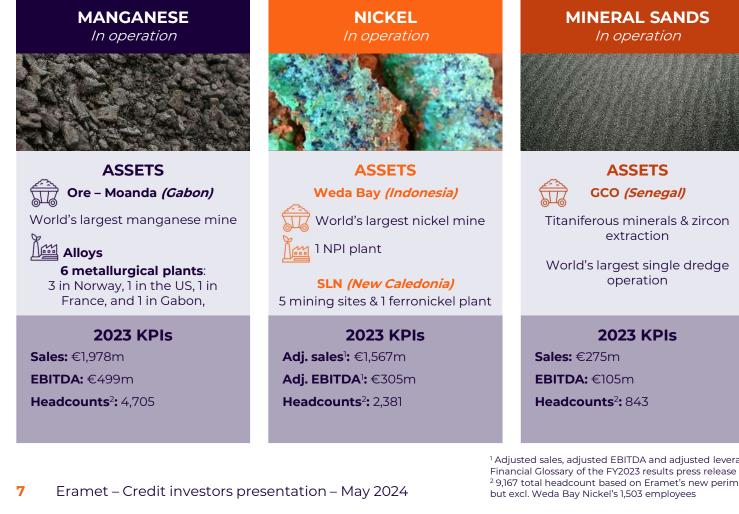




3 Net debt / Adjusted EBITDA 4 Including c.1,500 at Weda Bay

² Net of Tsingshan's capital injection to the Centenario project

Operating in manganese, nickel, mineral sands & developing battery-grade lithium





ASSETS Centenario (Argentina)

Battery-grade Lithium Carbonate

Phase 1: start of production in summer 2024

Phase 2 (1st tranche): conditional **FID** approved

Project KPIs

Production capacity (full ramp-up)

Phase 1: 24 kt-LCE

Phase 2 (1st tranche): 30 kt-LCE

FY23 Headcounts²: 474

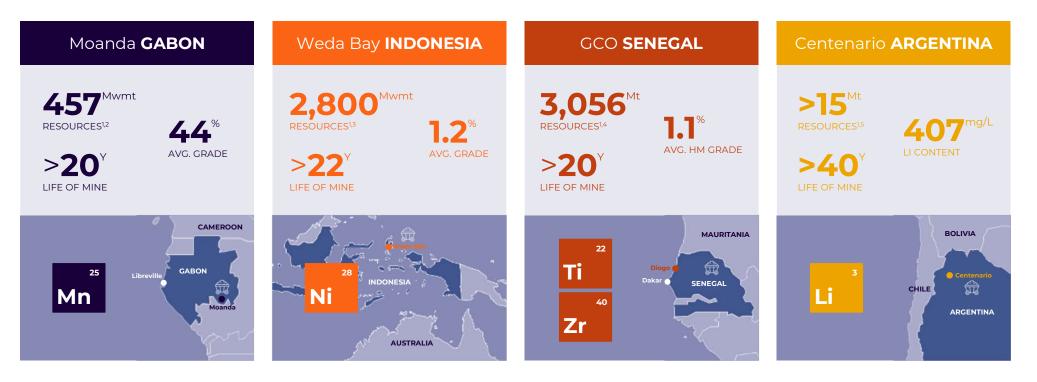
¹ Adjusted sales, adjusted EBITDA and adjusted leverage are defined in Appendix 10

² 9,167 total headcount based on Eramet's new perimeter, incl. 764 at holding level



Large resources, long-life, high-grade, scalable deposits

Mining assets positioned on the 1st quartile of their respective industry cost curves



¹Total mineral resources ("inferred", "indicated" and "measured")

² Tonnes for run-of-mine; Mwmt (Million Wet Metric Tons) as of January 01, 2024 (JORC certified)

³ Mwmt (Million Wet Metric Tons), incl. 2,193Mwmt JORC certified as of January 01, 2024 & c.2,800Mwmt target in the short-term

- ⁴ Mt Mineral Sands as of January 01, 2024 (JORC certified)
- ⁵ LCE (Lithium Carbonate Equivalent); as of January 01, 2024 (JORC certified)



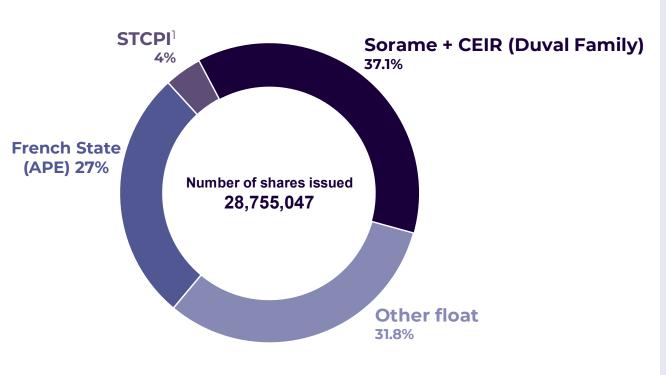
A strategy tailored to energy transition

Two strategic axes aligned with global macro-trends, supported by an ambitious CSR roadmap





Supported by strong shareholding



¹ STCPI (Société Territoriale Calédonienne de Participation Industrielle): entity owned by the New Caledonian provinces

Shareholders stability

- Shareholder agreement signed between the two major shareholders since 1999
- Long-term investment approach aligned with Group strategy and business environment

Time-tested reference shareholders' commitment

- Full conversion of convertible "ORDIRNAN" into equity by the French State in 2021
- French State existing direct loans to SLN (€320m as of March 31st, 2024) now converted into deeply subordinated debt

A CSR commitment and performance recognized by leading ESG rating agencies



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¹ Lower is better



Aligning with the highest standard in responsible mining through CSR roadmap

A standard encompassing international best practices



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100%

of mining sites engaged in an independent assessment process by 2026

<u>2021-22</u>

4 sites completed self-assessments

<u>2023</u>

1st independent audit at GCO in Senegal

Self-assessment at Weda Bay

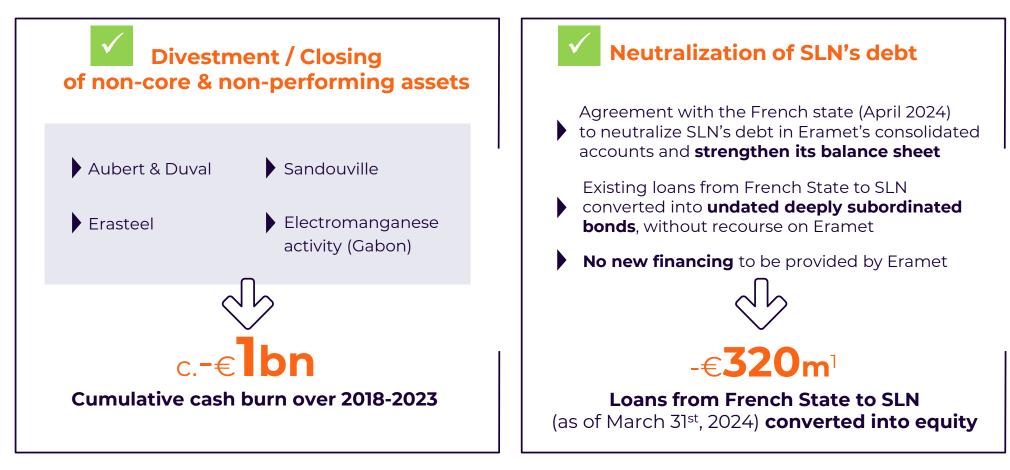
<u>2024</u>

1st audit expected at Eramine in Argentina



A strong credit profile resulting from a successful turnaround and disciplined capital allocation

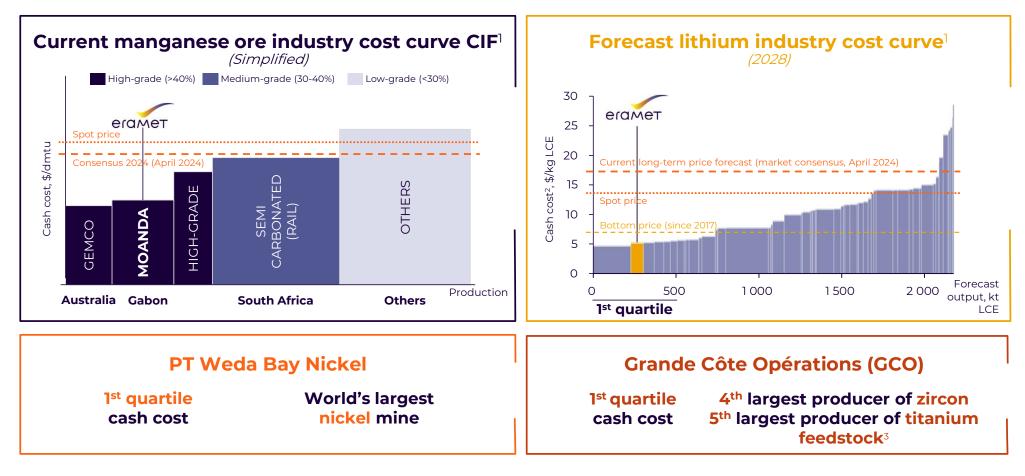
A successful repositioning by divesting or finding solution to the problematic assets



¹ Of which €260m as of December 31st, 2023



A robust and well positioned current asset portfolio: profitable at very low commodity prices

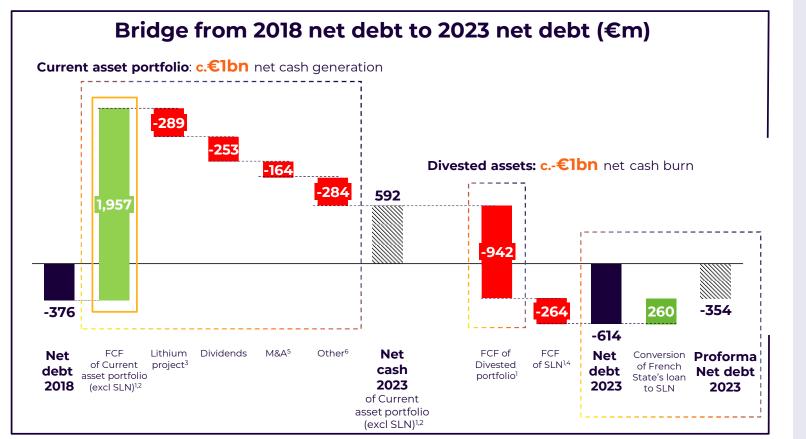


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¹ Eramet internal market analysis
² Incl. Royalties
³ Outside China (captive market)



Significant cash generation from the reshaped asset portfolio over the past 5 years



c.35%

FCF/Adj.EBITDA - Average cash conversion over the period *(excl. SLN & divested assets)*

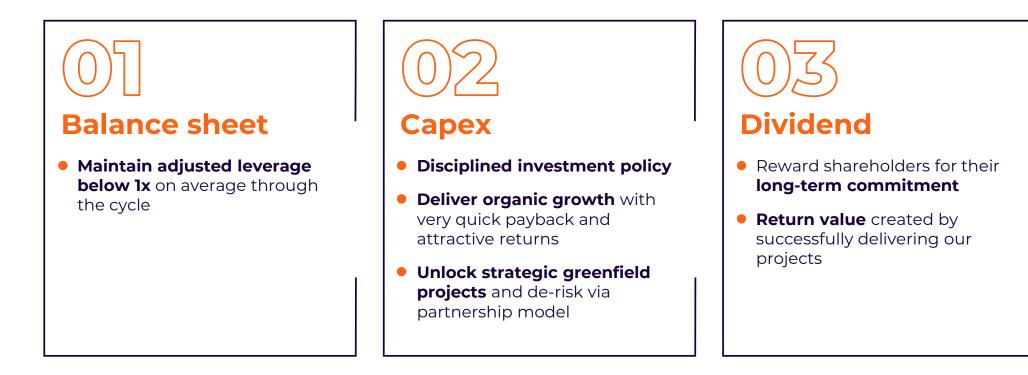
- Reshaped asset portfolio having a **cash generation profile in line with industry**
- Successful portfolio repositioning eliminating high sources of cash burn
- No further financing of SLN

2023 Adjusted leverage on a proforma basis 0.5x

- ¹ Net cash from operations less net cash from investing activities (incl. div paid to non-controlling Interests)
- ² Incl. ETI, divested in September 2023 ; ³ Eramet share
- ⁴ Incl. Eramet Sandouville, Aubert & Duval and Erasteel
- ⁵ Incl. take-over of Mineral Deposits (in 2018), proceeds from the sale of Sandouville (in 2022) & of ETI (in 2023), Chilean concession prepayment (in 2023)
- ⁶ Incl. FX impact, leases impact, fraud & other financing cash flows (ODIRNAN)
- ⁷ Conversion of French State €260m loan to SLN into equity in the Group's consolidated accounts



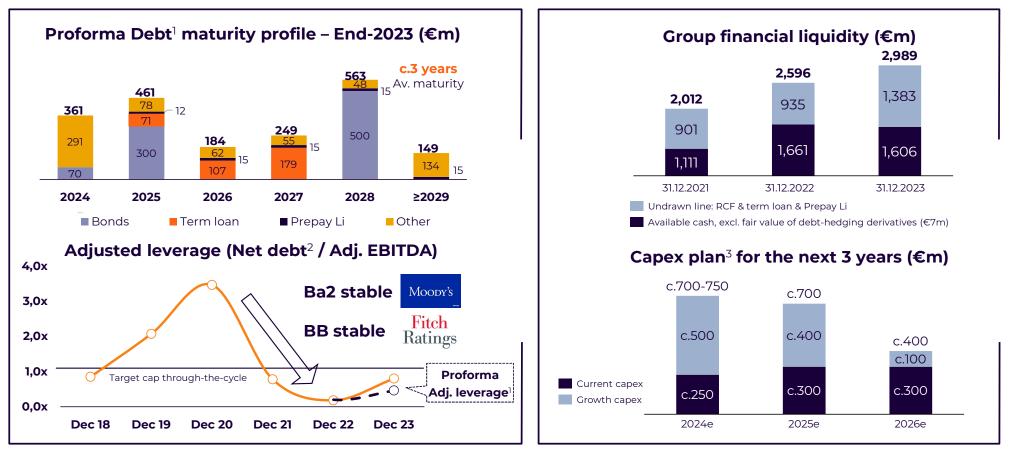
Eramet capital allocation policy



Strong balance sheet and higher recurring earnings allowing temporary higher leverage to fund growth



Disciplined capital management & commitment to strong balance sheet



¹ Proforma gross debt / net debt excl. the French State €260m loan to SLN (2024 maturity), reflecting its conversion into quasi-equity instrument

² Net debt calculated in accordance with the IFRS 5 standards (from H1 2021)

 $^{\rm 3}$ Capex plan not including investments in the Sonic Bay project and the EV Battery recycling project, and net of partners share



A value-creation strategy, supported by a controlled capex plan and an ambitious CSR roadmap



Ambitious mid-term to long-term production targets



Mn ore (production capacity can flex depending on market situation) Up to 800kt

Mn alloys (Targets assessed based on market demand & margins) 60^{Mwmt}

Ni ore at Weda Bay (Indonesia)

1.0^{Mt}

HMC

>75kt-LCE

Li battery grade LCE

Energy transition Projects in

Preparation phase



Centenario: a sustainable & competitive battery-grade DLE technology project coming on-stream shortly



Phase 2 (1st tranche) conditionally Board approved

30kt-LCE Production capacity (100%)

c.\$800m Capex⁵

\$4.5-5.0k/t-LCE

Cash cost in line with Phase 1

Start of production subject to construction permits & contracts with 12-months ramp-up

¹ Subject to date of first production

² Direct Lithium Extraction

³ o/w c. \$480m funded by Tsingshan

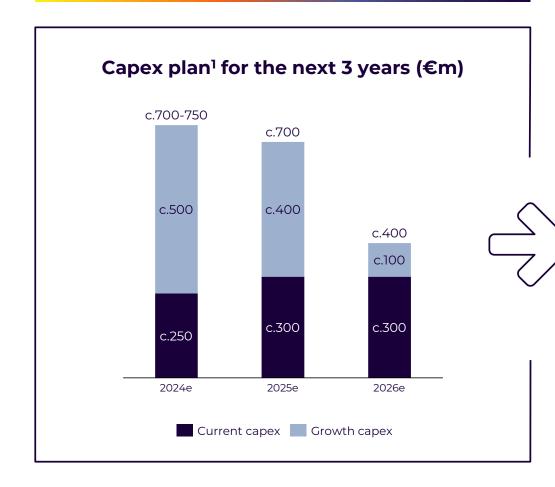
 4 On a 100% basis, incl. royalties and assuming a long-term price of \$15-20/kg-LCE CIF

⁵ Not assuming potential deviations from EPC nominal contract value



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Deploying capital to grow our world-class asset base through 2026



c.€1.9bn

2024-2026e **CAPEX** net of partners' share and Sonic Bay/Recycling

>€1bn to be invested in growth projects over the next three years reflecting investment decisions to date¹

c.€300m annual recurring capex (mostly related to our transformation assets) with limited additions expected from our Phase 1 lithium operations

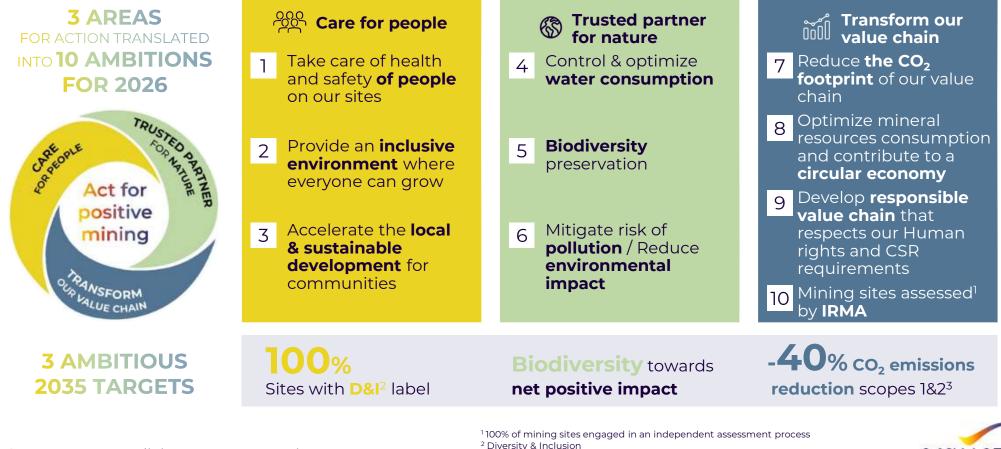
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¹ Capex plan not including investments in the Sonic Bay project and the EV Battery recycling project, and net of partners share



"Act for positive mining": a new ambitious CSR roadmap

Responsible mining is part of the solutions to support the energy transition



23 Eramet – Credit investors presentation – May 2024 ³ Absolute target, in tons of CO₂ vs. 2019



A solid financial performance and a favorable outlook

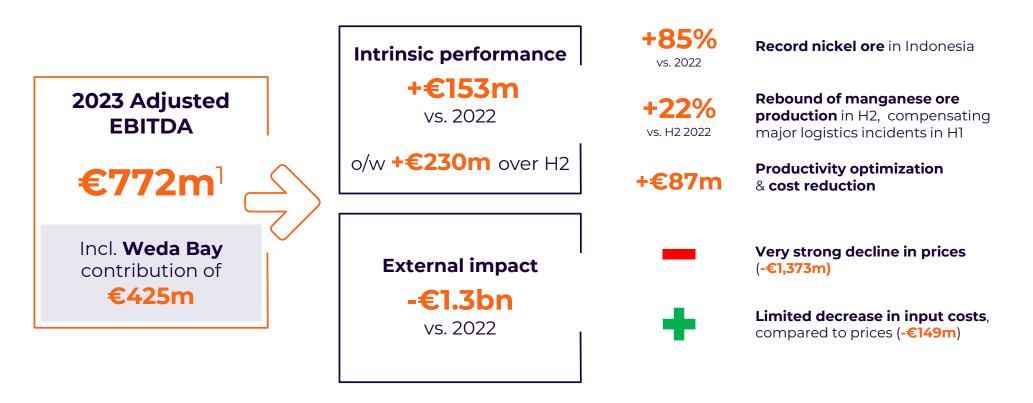
Unless otherwise specified, financial figures are presented in accordance with IFRS 5 - Noncurrent Assets Held for Sale and Discontinued Operations - in line with Eramet's new scope



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2023: capitalizing on a consistent operational performance to manage a low price environment

2023 performance demonstrating outstanding resilience of our reshaped business portfolio

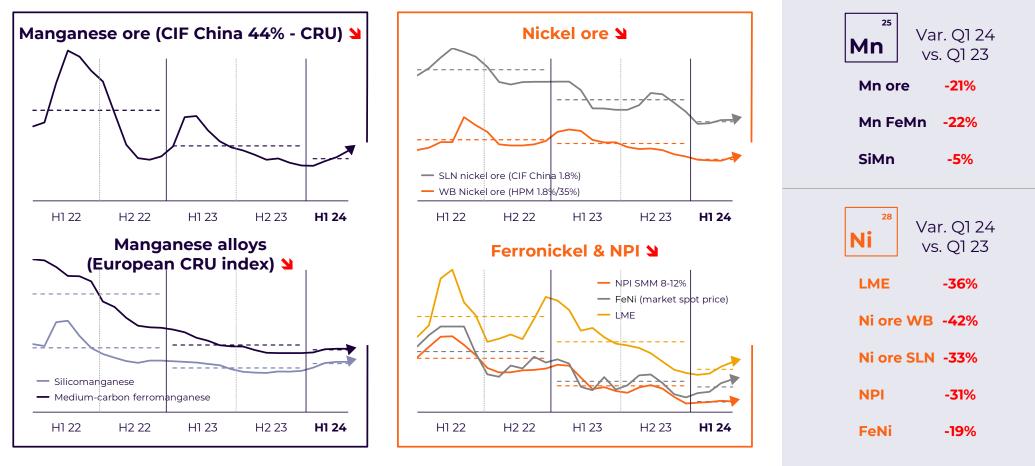


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¹ IFRS 5, reflecting new Eramet scope, excl. discontinued operations



Depressed price environment in 2023: continued decline in selling prices in H2 vs. H1; a more optimistic outlook from Q2 2024



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Lacklustre market environment at start of 2024, but improving pricing environment from Q2



Demand remains sluggish across all Group markets, expecting a rebound, particularly from China; **price levels improving at the start** of Q2

Mn ore supply expected to decline significantly in 2024, given the prolonged halt in exports of high-grade ore from Australia:

Sharp rise in high-grade Mn ore prices expected in 2024



Return to **normal operations in Gabon**; continued renovation and maintenance work on the Transgabonese railway

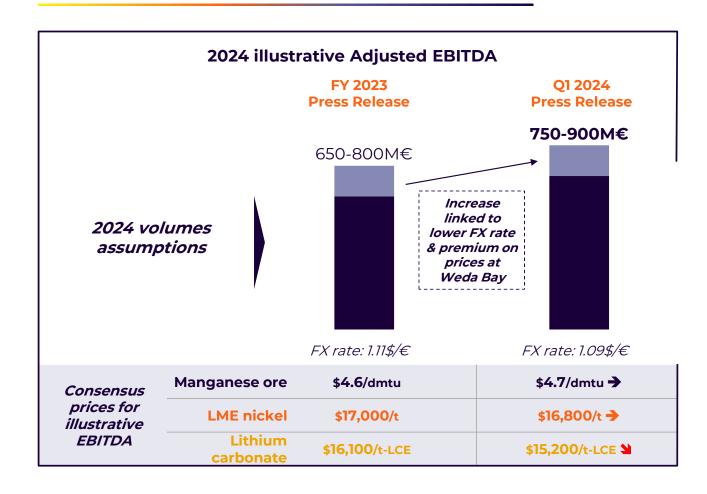
Weda Bay to continue its exceptional ramp-up



Continued production optimization, as well as **cost reduction** and **cash savings plan**



Supply side shortages of Mn ore give price upside not yet reflected in the current average consensus price for 2024





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¹ For an exchange rate of \$/€1.09



Conclusion: credit highlights



Key credit highlights

Pure-play Mining & Metals with strong strategic positions Support from long-term major shareholders (French State) coupled with a seasoned management team

Highest CSR standards with KPIs onboarded in bond issuances

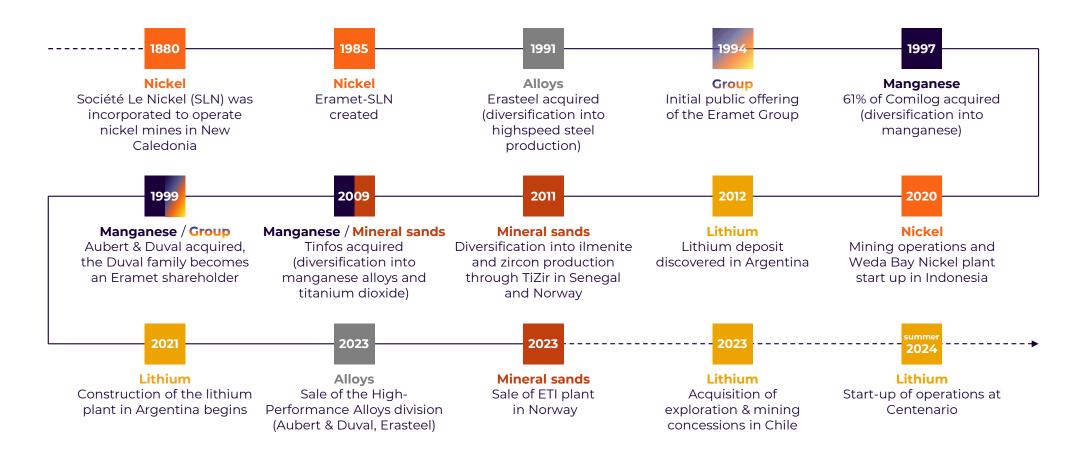
Well positioned on attractive markets of the energy transition World-class asset base highly competitive with proven track record

Robust financials enabling growth and supporting long-term strategy





A Mining & Metals longtime player





Pricing features of Eramet's businesses



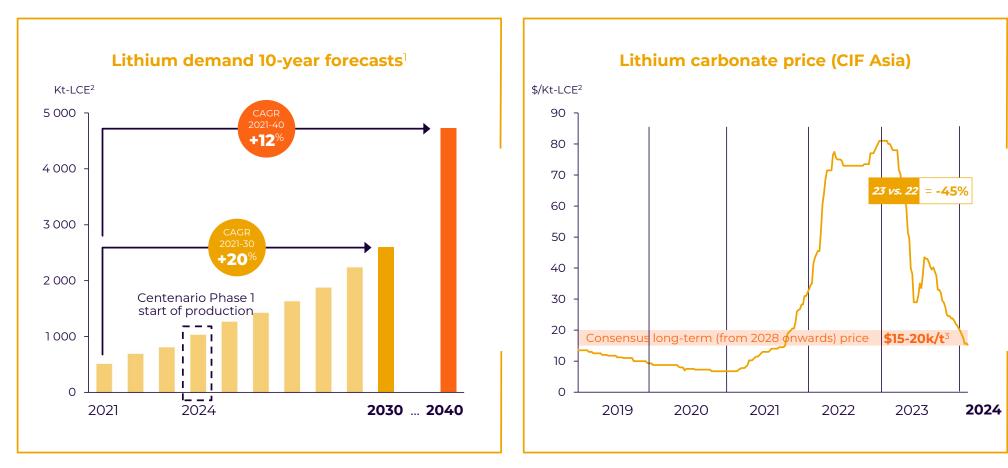
¹ OTC: Over The Counter

 2 Indonesian prices set according to domestic market conditions, in compliance with a government regulation published in April 2020

 3 Monthly price floor formula indexed on LME with 1 month lag and based on ore grade and moisture rate



Lithium demand forecast & lithium carbonate historical price (5-years)



¹ Eramet internal market analysis

 $^{2}\,\text{LCE:}$ Lithium Carbonate Equivalent ; Eramet analysis (source: Fastmarket lithium

carbonate, battery grade, spot price CIF Asia)

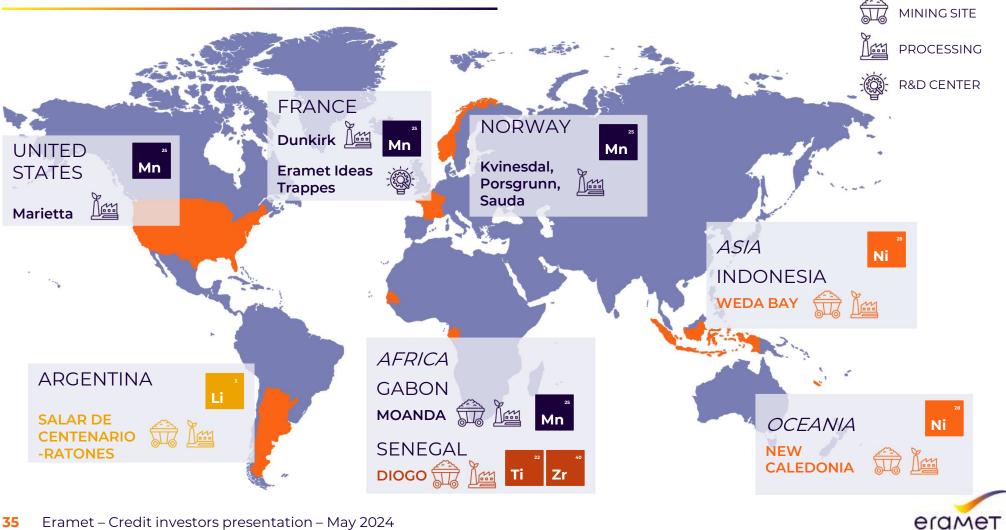
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³ Eramet analysis based on a panel of the main sell-side and market analysts

Diversified portfolio of world-class deposits and downstream processing



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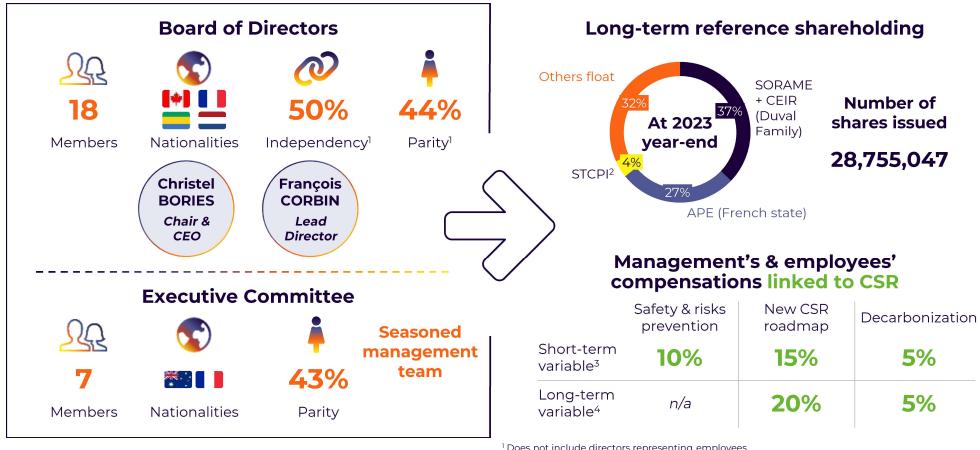
Building a portfolio of projects in energy transition metals

Projects still in study phases





Governance supported by stable shareholding



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¹ Does not include directors representing employees

² STCPI (Société Territoriale Calédonienne de Participation Industrielle): entity owned by the New Caledonian provinces

 3 ~2,000 managers concerned (incl. ExCom), representing ~20% of Group employees

⁴ ~200 managers concerned (incl. ExCom)



A seasoned Executive Committee



After graduating from the École des Hautes Études Commerciales (HEC), Christel Bories began her career in 1986 as a strategy consultant at Booz-Allen & Hamilton, and then at Corporate Value Associates. She then held various positions of responsibility at Umicore, followed by the Pechiney Group. After Pechiney was taken over by the Alcan Group, Christel Bories was appointed Chairwoman and Chief Executive Officer of Alcan Packaging and then Chairwoman and Chief Executive Officer of Alcan Engineered Products, and finally Chief Executive Officer of Constellium (formerly Alcan), from which she resigned in December 2011.

Christel BORIES Chair & CEO Christel Bories was appointed Deputy Chief Executive Officer of Ipsen (listed company) on 27 February 2013, a position she held until March 2016. She joined Eramet in February 2017 and, since May 2017, has been the Chairwoman and Chief Executive Officer of the Eramet Group.





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Group Adjusted EBITDA sensitivity to market prices

Sensitivities	Change Annual impact on Adjusted EBITDA		
Manganese ore prices (CIF China 44%)	+\$1/dmtu	c.€255m ¹	
Manganese alloy prices	+\$100/t	c.€65m¹	
Ferronickel selling prices – SLN	+\$1/lb	c.€95m¹	
Nickel ore prices (CIF China 1.8%) SLN exports	+\$10/wmt	c.€30m¹	
Nickel ore prices (HPM nickel, 1.8% grade, 35% wet) domestic sales Weda Bay	+\$10/wmt	c.€160m¹	
Lithium price (Lithium carbonate battery grade CIF Asia)	+\$1000/t LCE	c.€5m¹	
Exchange rates	-\$/€0.1	c.€175m	
Oil price per barrel	+\$10/bbl	c€15m1	

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¹ For an exchange rate of \$/€1.11



Bond maturities

€m	Currency	Initial amount	Amount as at 31/12/2023 (in m)	Initial Maturity date	Coupon
November 2019 bond issue	€	300	300	May 2025	5.88%
May 2023 bond issue	€	500	500	May 2028	7.00%

Biodiversity, a priority



COMMITMENTS







- **Biodiversity & ecosystem services** studies from the earliest stages of mining project development
- **Rehabilitation** during and after mining
- Preservation of water resources: monitoring, management plans on sites on all sites within 3 years, targets for reducing water withdrawals

OUR BANS

- No deep-sea tailings placement
- No exploration and mining activities in natural sites inscribed on the UNESCO World Heritage List, UNESCO Biosphere Reserves and protected areas classified IUCN Ia, Ib, II and III.

¹ IFC PS6: IFC Performance Standard 6 (Biodiversity Conservation and Sustainable Management of Living Natural Resources)



Care for people: 2026 ambitions





2035 TARGET 100% Sites with **Diversity & Inclusion** label

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¹ After one year within the company



Trusted partner for nature: 2026 ambitions



2035 TARGET Biodiversity towards net positive impact



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Transform our value chain: 2026 ambitions





10 Audit every mining site - including our Joint ventures - with IRMA standards

2035 TARGET

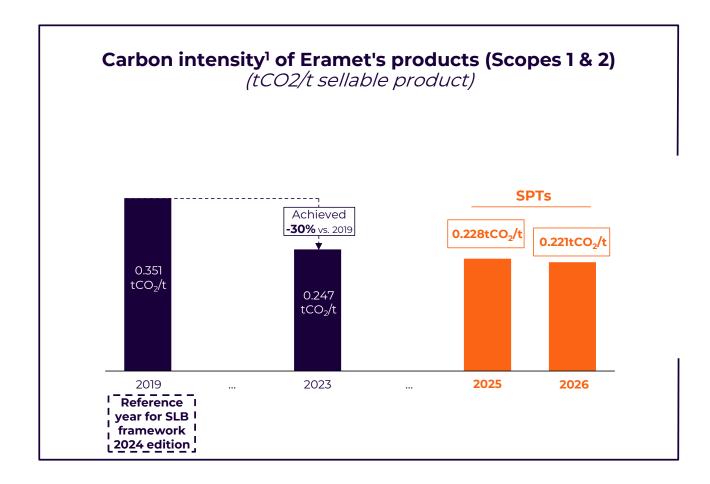
-40% CO₂ emissions reduction scopes 1&2¹



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 $^{\rm 1}\,\rm Absolute$ target, in tons of CO $_{\rm 2}$ vs. 2019

Significant decrease in the carbon intensity of the Group's products since 2019 – KPI #2





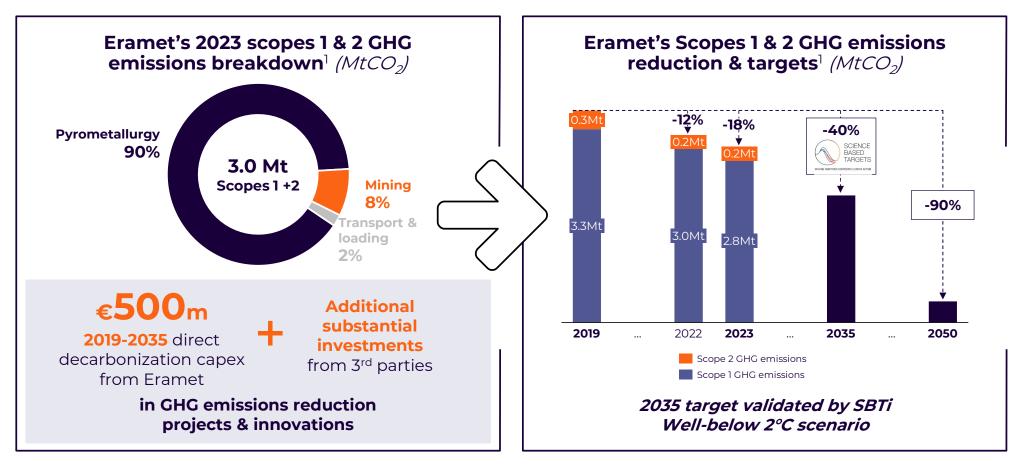
vs. 2019 (Carbon intensity)

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¹Temporary Offshore Power Plant ²Sustainability-Linked Bonds



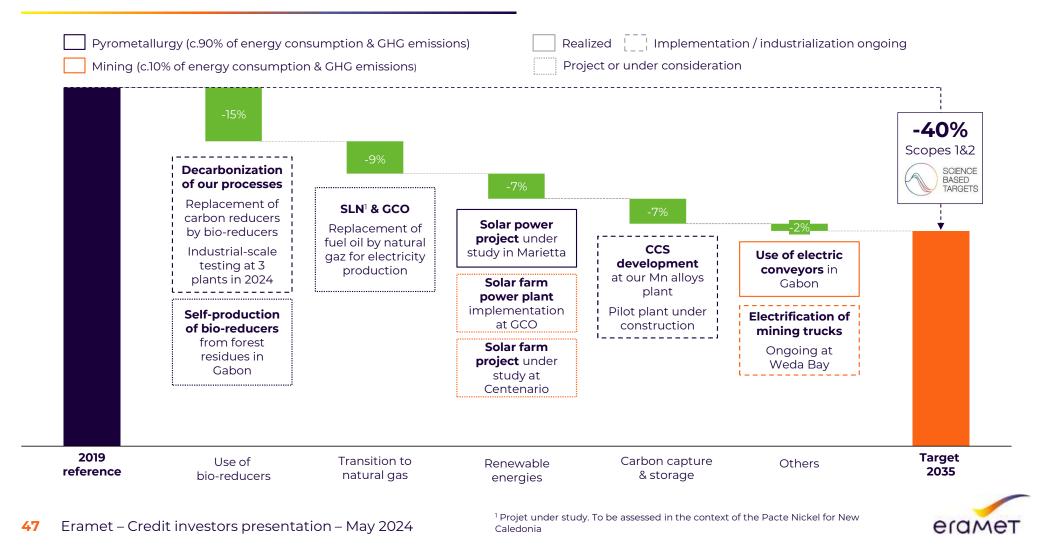
90% of the Group's direct GHG emissions come from pyrometallurgy



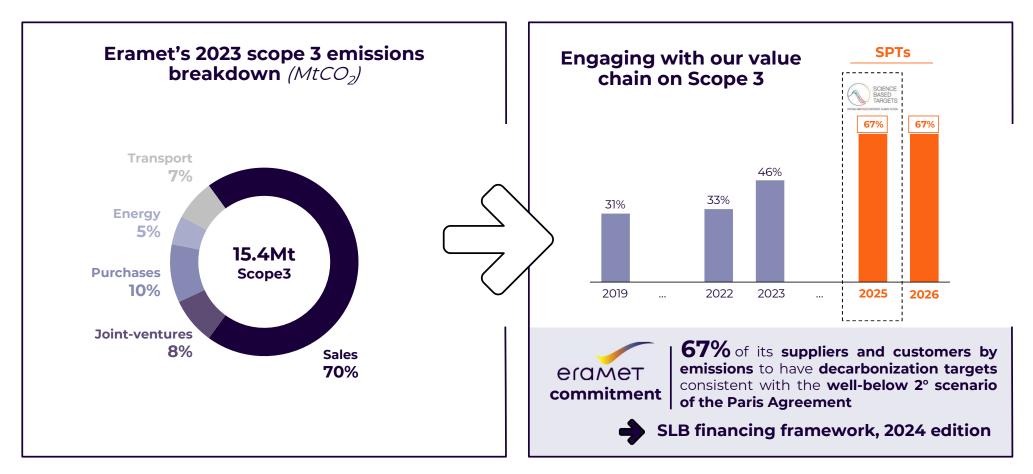
 $^{\mbox{\tiny 1}}$ New perimeter, following the sale of the High-Performance Alloys division and ETI



Decarbonization levers tailored to Eramet's challenges



Supporting Eramet's value chain in reducing its emissions – KPI #3





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