

#### Disclaimer



Certain information contained in this presentation including any information on Eramet's plans or future financial or operating performance and any other statements that express management's expectations or estimates of future performance, constitute forward-looking statements. Such statements are based on a number of estimates and assumptions that, while considered reasonable by management at the time, are subject to significant business, economic and competitive uncertainties. Eramet cautions that such statements involve known and unknown risks, uncertainties and other factors that may cause the actual financial results, performance or achievements of Eramet to be materially different from the company's estimated future results, performance or achievements expressed or implied by those forward-looking statements. Past performance information given in this presentation is solely provided for illustrative purposes and is not necessarily a guide to future performance. No representation or warranty is made by any person as to the likelihood of achievement or reasonableness of any forward-looking statements, forecast financial information or other forecast. Nothing contained in this presentation is, or shall be relied upon as, a promise, representation, warranty or guarantee as to the past, present or future performance of Eramet. Nothing in this presentation should be construed as either an offer to sell or a solicitation to buy or sell securities nor shall there be any offer or sale of these securities in any jurisdiction in which such offer, solicitation or sale would be unlawful under the securities laws of any such jurisdiction.

#### AGENDA



13.30 - 14.00 Welcome Coffee (30')

Vision & Group Transformation - CHRISTEL BORIES

Strategic & CSR roadmaps supporting Group's corporate purpose GEOFF STREETON / VIRGINIE DE CHASSEY

Grow in metals supporting global economic development GEOFF STREETON / KLEBER SILVA

15.40 - 16.05 Coffee Break (25')

Sustainably develop critical metals for energy transition GEOFF STREETON / KLEBER SILVA

Financial review - NICOLAS CARRÉ

Conclusion - CHRISTEL BORIES

17.00 **–** 18.00 Q&A (60')

Cocktail (45')



#### A new Eramet



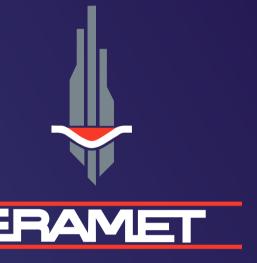
#### Successful and ambitious transformation

YESTERDAY





















people in downstream<sup>1</sup> 60%

Cash dependent

on a single asset

French

centric

Slow

moving

frequency rate (FR2)2

PURE

Mining & Metals

player

Diversified

portfolio of

world-class assets

International & agile

organization

frequency rate  $(FR2)^2$ 

focused







#### CSR at the core of the strategic vision



SUSTAINABLE VALUE
CREATOR



BUSINESS
PARTNER
OF CHOICE



HOME FOR BEST TALENTS



#### Driven by our corporate purpose



# Become AREFERENCE

for the responsible transformation of the Earth's mineral resources, for living well together

FRAMET'S CAPITAL MARKETS DAY 2023.

# A major repositioning by divesting non-core and non-performing assets



CASH BURN 2018-H1 2023 (€m)



















GROW IN ATTRACTIVE MINING BUSINESSES





MANGANESE

**OPENING OF OKOUMA PLATEAU** 2018 – 2022

c.+80

LARGEST MANGANESE MINE in the world



NICKEL ORE

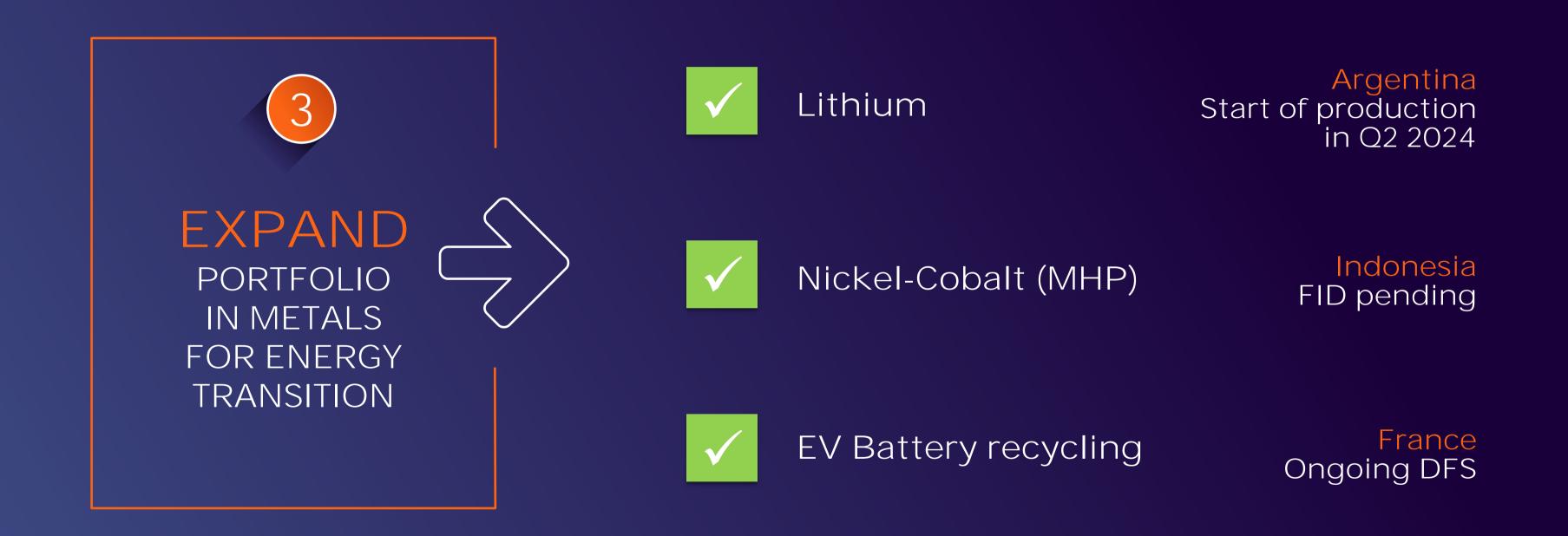
**OPENING OF WEDA BAY**  $2019 - 2023e^{-1,2}$ 

O to 30

LARGEST **NICKEL MINE** in the world

# Expanding in highly attractive activities critical for the energy transition





#### A more adapted and agile organization...



...reflecting Eramet's major transformation

MORE AGILE

Simplified & leaner structure

Faster decision-making

4 partnerships on new projects

People

West

the difference

MORE DIVERSE

72 nationalities

1,200 new hires

26% female managers

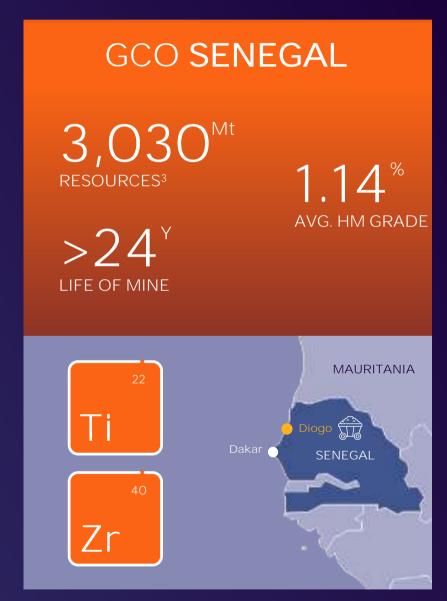
#### World-class mining portfolio, a key differentiator

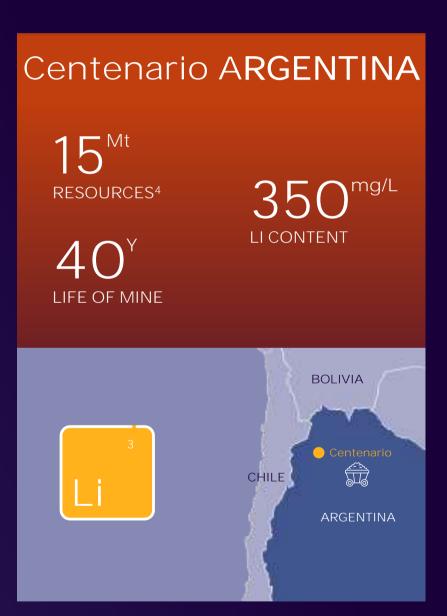


Large resource, long-life, high-grade, scalable deposits positioned in the 1st quartile of their commodity sector cost curves





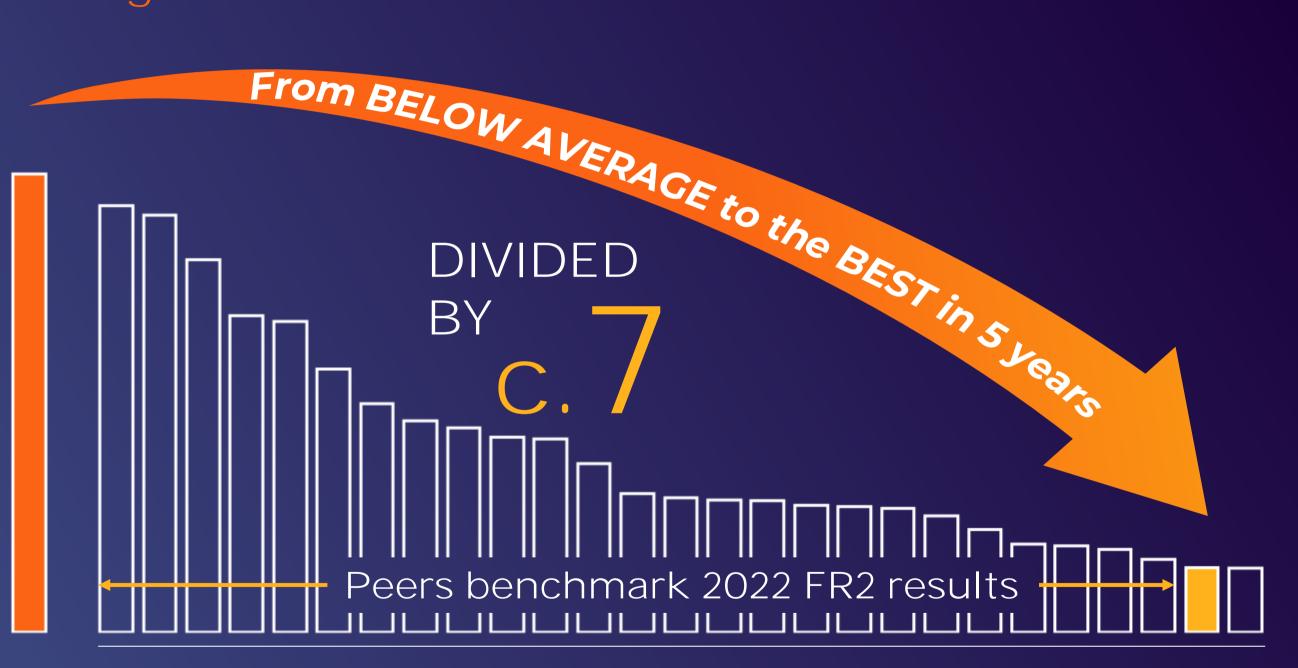




#### An organization with a strong safety culture



Mining & Metals benchmark



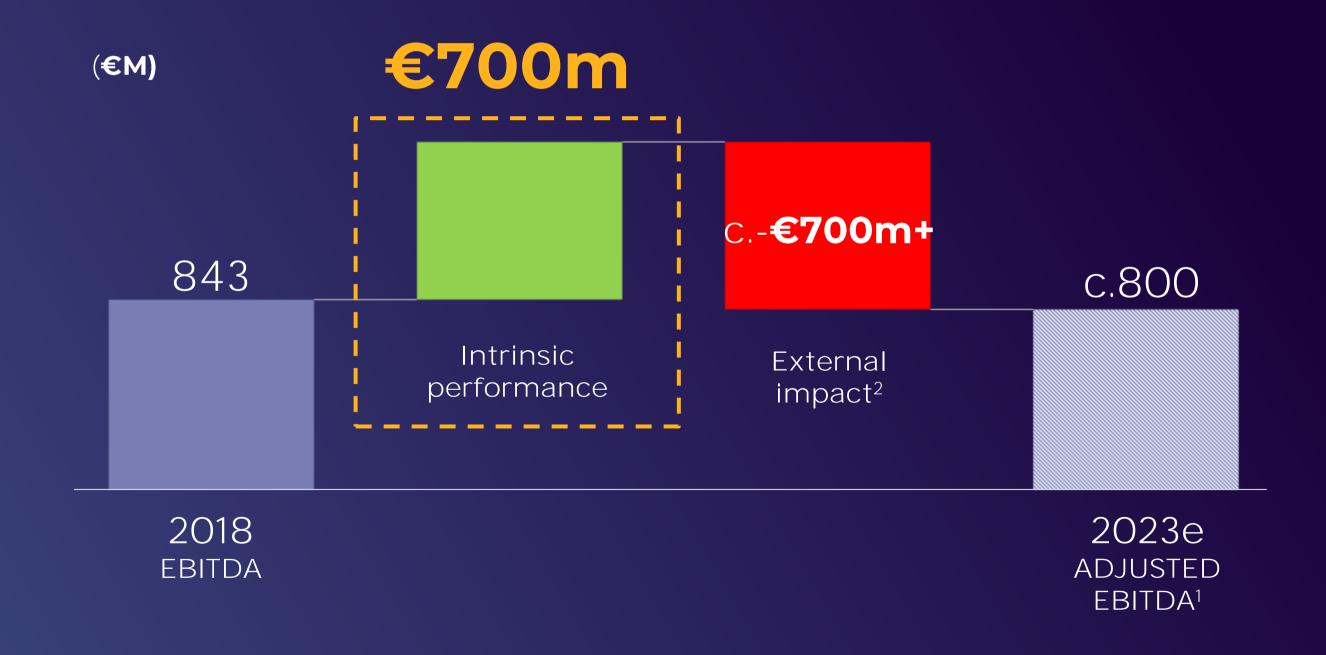
FREQUENCY RATE (FR2)<sup>1</sup>

10P3 **INDUSTRY** PERFORMER<sup>2</sup>

**ERAMET ERAMET** 2017 2022



# A stronger profile to navigate challenging environments and low cycle periods Recurring intrinsic performance

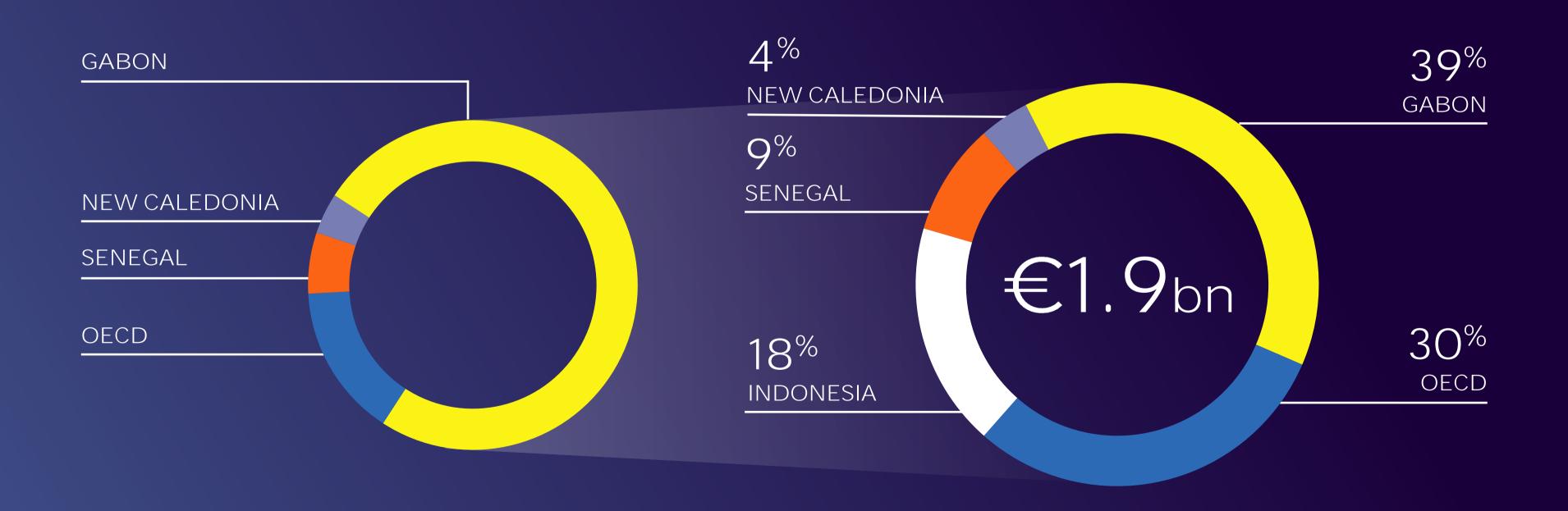


#### Reinforced and diversified geographic profile



2018 EBITDA GEOGRAPHIC BREAKDOWN

2022 ADJUSTED EBITDA<sup>1</sup> GEOGRAPHIC BREAKDOWN



### A CSR commitment and performance recognized by leading rating agencies







B- Prime

Among the best in the industry

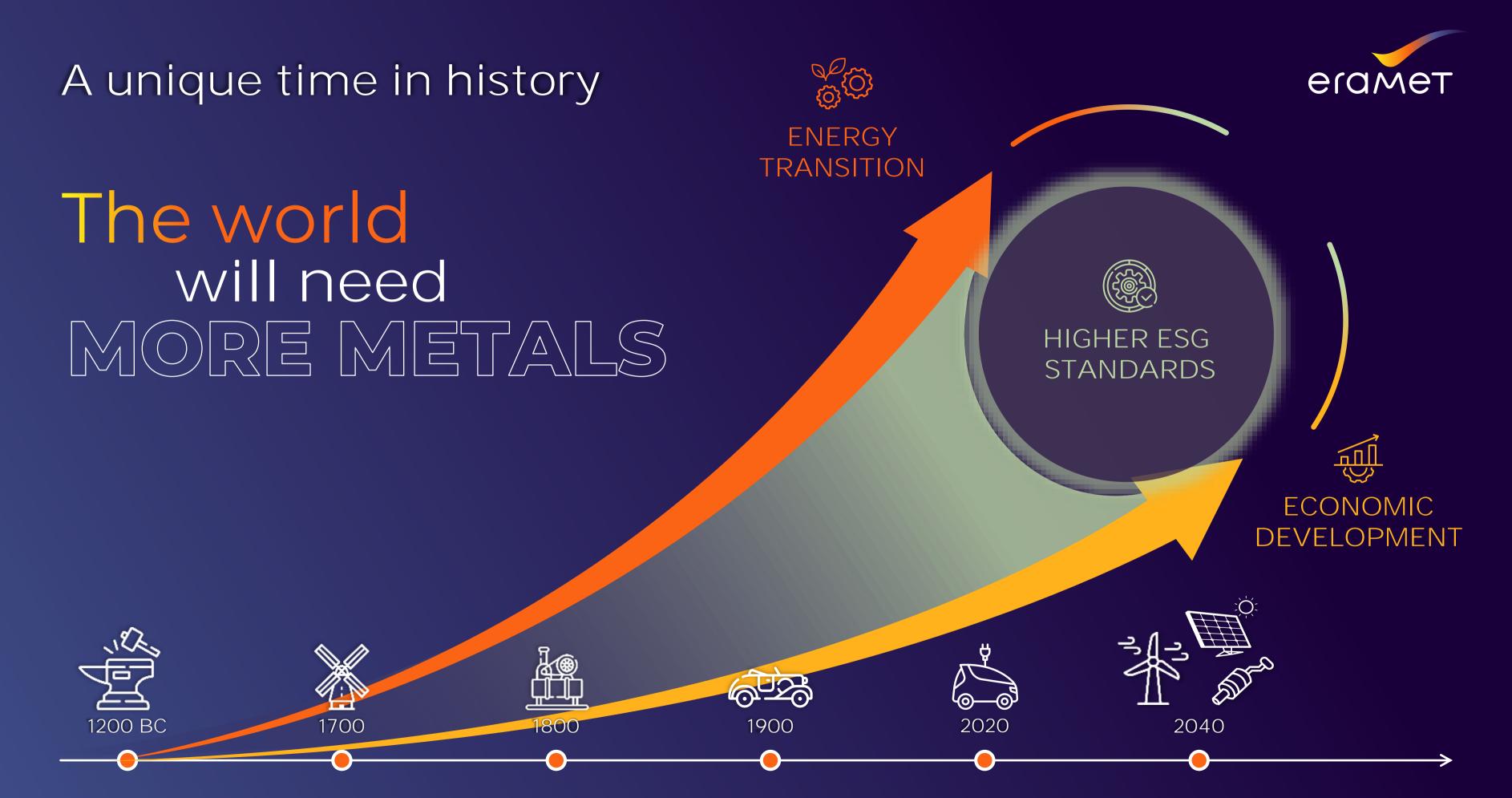






27.1

1st decile in the M&M sector



ERAMET'S CAPITAL MARKETS DAY 2023 | 18

#### New ERAmet well aligned with the new age of metals





**POPULATION INCREASED GROWTH URBANIZATION** 

**GLOBAL GDP GROWTH** 



Manganese for infrastructure



Nickel for capital & consumer goods



Mineral sands for construction

#### **ENERGY TRANSITION**







**DECARBONIZATION** 



ELECTRIFICATION OF TRANSPORTATION









**EV & BATTERY STORAGE** 

HIGHER-THAN-EVER EXPECTATIONS ON CSR PRACTICES

| 19

#### A balanced strategy tailored for the new era of metals eramet

Two strategic axes supported by an ambitious CSR roadmap



Grow in metals supporting global economic development

RESILIENT MARKETS



Manganese ore & Alloys



Nickel



Mineral Sands



Sustainably develop critical metals for the energy transition

FAST-GROWING MARKETS



Lithium



Nickel/Cobalt for batteries



Battery recycling

Ambitious new CSR roadmap "Act for Positive Mining"





To become a major player In the New

三分// of metals and the energy transition





# STRATEGIC & CSR ROADMAPS SUPPORTING THE GROUP'S CORPORATE PURPOSE

GEOFF STREETON
Chief Development Officer

VIRGINIE DE CHASSEY

Chief Sustainability and External Affairs Officer

#### Metals at the heart of the global economy & energy transition



Global economic trends & decarbonization to drive strong increase in demand for materials and metals



POPULATION GROWTH: C.10bn by 2050



INCREASED URBANIZATION: C.7/10 people in cities by 2050



GLOBAL GDP INTENSITY GROWTH, IN PARTICULAR EMERGING MARKETS







Over the next 30 years, more metals will be consumed than what has been extracted since the beginning of the industrial revolution!

#### Lithium, Cobalt and Nickel critical metals used for e-mobility



Booming demand expected for electric<sup>1,2</sup> vehicles

**ELECTRIC** CARS<sup>1</sup>



**GLOBAL EV SALES** IN 2040

EV batteries will require significant amount of metals





NMC<sup>3</sup> 811 battery (70 KWH BEV)













2022 & 2030

**GROWTH IN GLOBAL** 

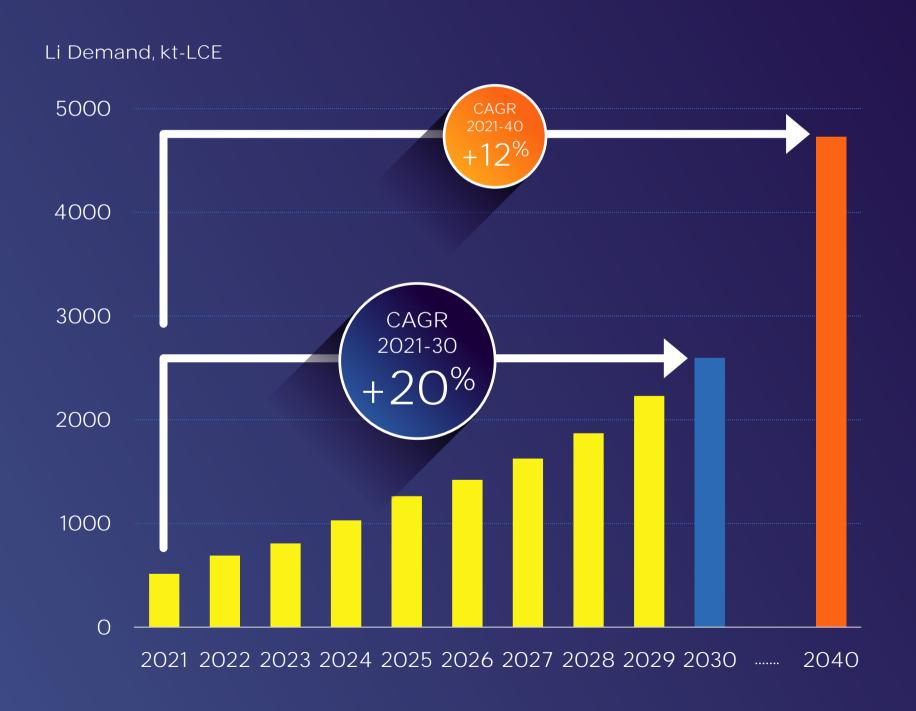
EV SALES BETWEEN

<sup>&</sup>lt;sup>1</sup> Electric cars = BEV + PHEV + HEV <sup>2</sup> Eramet internal market analysis <sup>3</sup> NMC: Nickel Manganese Cobalt | 24

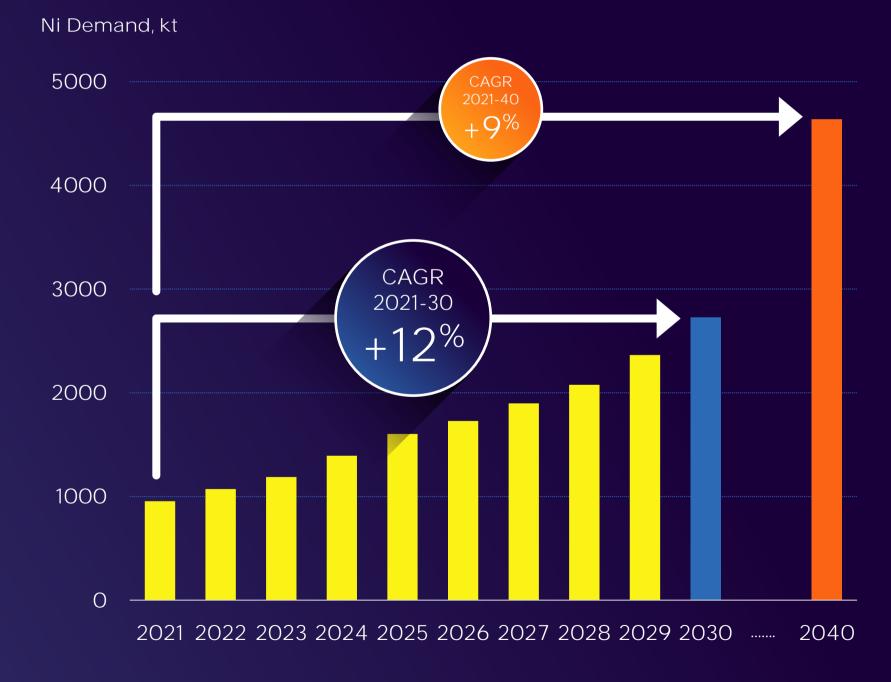




#### LITHIUM DEMAND 10-YEAR FORECASTS<sup>1</sup>

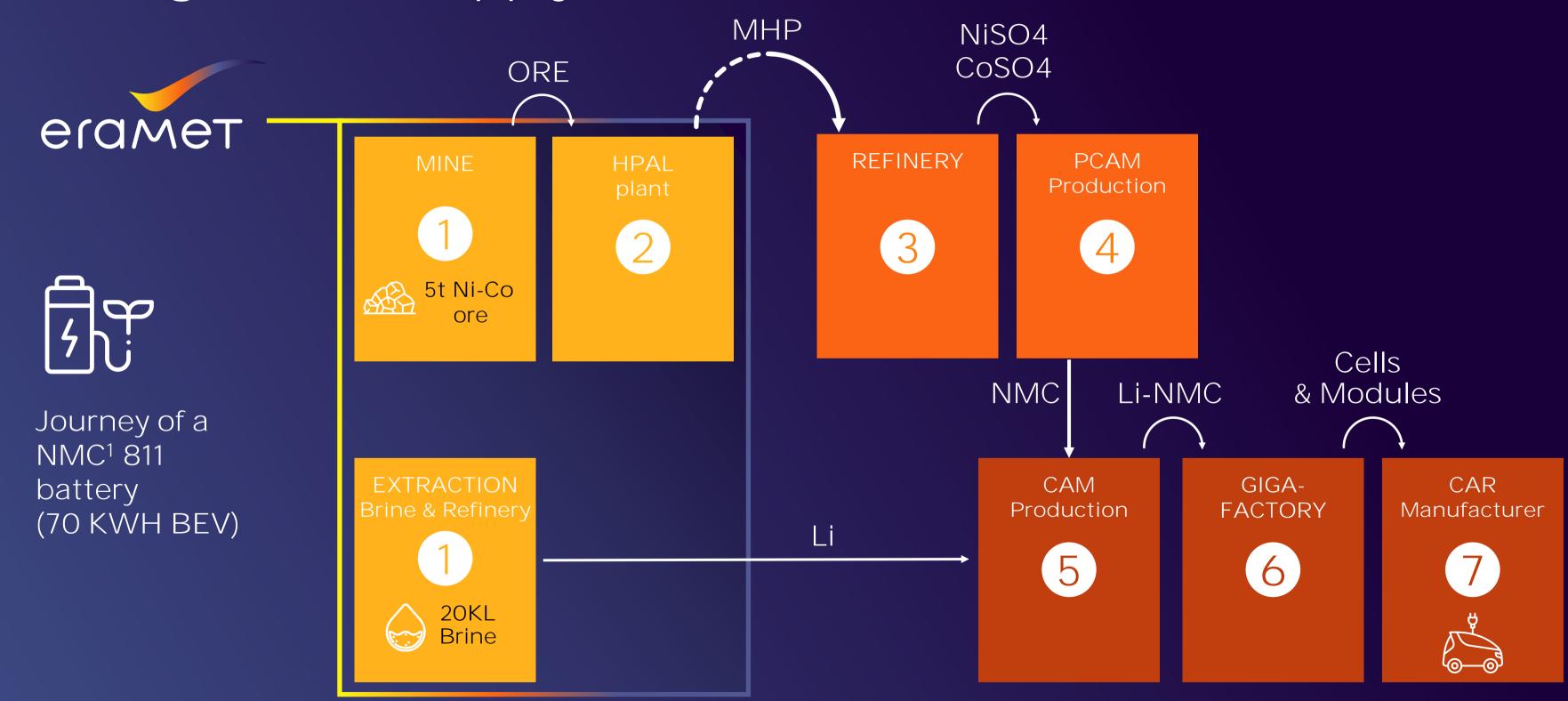


#### NICKEL CLASS I DEMAND 10-YEAR FORECASTS<sup>1,2</sup>





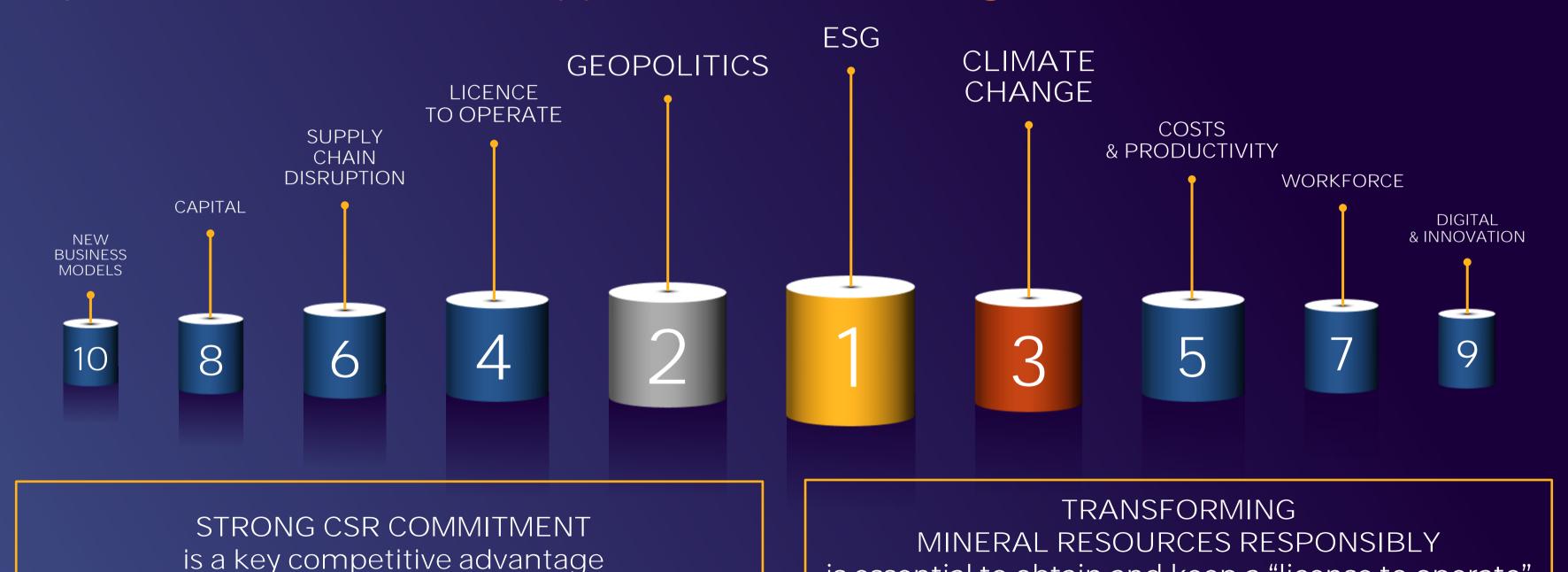






#### Higher than ever expectations on CSR practices for Mining & Metals companies

Top ten business risks and opportunities for mining and metals<sup>1</sup>



is essential to obtain and keep a "license to operate"

#### Expand value in resilient and fast-growing markets



#### Strategy aligned with global macro trends



GROW IN METALS supporting global economic development

Producing low emission products and high-grade ore efficient for carbon intensity



Organic growth



Capital asset utilization improvement



Productivity improvement



Products for green steel & emissions intensity reduction



SUSTAINABLY DEVELOP CRITICAL METALS for the energy transition

Developing ongoing and future projects, benefiting from energy transition



Leveraging Centenario's & Weda Bay's strong resource position



Become a participant in EV battery recycling



Exploring opportunities to drive future growth

CSR EMBEDDED

## Sustainable accelerators to drive further growth and capture value



#### INNOVATION

Eramet Ideas, an open innovation center

- Supporting delivery of the CSR roadmap
- Unlocking value in our mineral deposits
- Improving the competitiveness of our operations
- Developing future business opportunities



#### **DECARBONIZATION**

Sustainable operations & low-emission products

- Electrification of mining operations and decarbonization of pyrometallurgical operations
- Expanding high grade ore to reduce emissions intensity
- Creating new low-emissions intensity alloy products

#### Addressing SLN's specific case



Contributing to the search for solutions with stakeholders

# NO FURTHER FINANCING PROVIDED

by Eramet to the New Caledonian subsidiary

# PREVENTIVE CONCILIATION PROCEDURE

ongoing for SLN

#### ACTIVE DISCUSSIONS

with French and local authorities, as well as other stakeholders

# An agile and global exploration & business development capability



# EXPLORATION & BUSINESS DEVELOPMENT

Identify long-term growth options

Strong track record of delivery



#### Eramet's

#### key geographies

& beyond

Focused on







DAMET'S CADITAL MADVETS DAV 2022



# A key CONTRIBUTOR to a sustainable future

An ambitious CSR roadmap embedded within Eramet's strategic vision

### A strong CSR commitment supporting the Group's transformation since 2018



108% achievements over CSR roadmap period and 115% in 2022







+125,000
BENEFICIARIES

-40%

CARBON INTENSITY
2018-2022

vs. -26% 2023 target

REHABILITATION areas ratio since 2019 vs. 0.9x 2014-2018

€11m COMMUNITY INVESTMENTS in 2022

Solid foundations to go further



# Addressing the main sustainability issues identified by our stakeholders



2024-2026 CSR roadmap is tailored to address the most pressing issues

#### SIGNIFICANT ISSUES

#### PRIORITY ISSUES









Energy consumption & GHG emissions



Contribution & impact on local communities



#### Act for positive mining



Responsible mining is part of the solution to support the energy transition



3 AREAS
OF ACTION
TRANSLATED INTO
10 AMBITIONS
FOR 2026

#### RESULT-ORIENTED TARGETS

- Across all operational entities
- Shared from field to corporate

Entire organization aligned on best practices

### егамет

### Care FOR PEOPLE Coing further to protect was

Going further to protect workers and communities

TAKE CARE
OF HEALTH AND SAFETY
OF PEOPLE
ON OUR SITES

TARGET CSR ROADMAP 2026 2024 **–** 2026

<1.0

FR21 (frequency rate)

90%

NEW

Employees global benefits program

PROVIDE AN INCLUSIVE ENVIRONMENT WHERE EVERYONE CAN GROW

30%

Female managers (%)

1,000

Each year

NEW

"Early-in-career" opportunity

ACCELERATE
THE LOCAL & SUSTAINABLE
DEVELOPMENT FOR
COMMUNITIES

6,000

NEW

Non-core business voluntarily supported with local programs

500

NEW

Scholarships for secondary and higher education

## TRUSTED PARTNER for Nature Going further to protect the environment



CONTROL AND OPTIMIZE WATER CONSUMPTION

TARGET CSR ROADMAP 2026 2024 **–** 2026

Water recycling rate at GCO

Water recycling rate at Centenario

BIODIVERSITY PRESERVATION

Rehabilitation ratio

100% NEW

with IFC standards

80%

≥1

in line

Mining sites having a Biodiversity Action Plan

MITIGATE RISK OF
POLLUTION / REDUCE
ENVIRONMENTAL IMPACT

100% N

NEW

Sites having an ambient air quality monitoring and data sharing with local communities

100%

NEW

Sites having a full water discharge monitoring

### Transform OUR VALUE CHAIN



### Going further to involve our ecosystem

REDUCE THE CO<sub>2</sub> FOOTPRINT OF OUR VALUE CHAIN **TARGET** 2026

**CSR ROADMAP** 2024 - 2026

-36%

Reduce carbon intensity (scope 1 & 2 GHG emissions)

67%

NEW

% of scope 3 committed to reduce CO<sub>2</sub>

8 OPTIMIZE MINERAL RESOURCES CONSUMPTION AND CONTRIBUTE TO A CIRCULAR ECONOMY

Prepare battery recycling project

NEW

Develop a robust technical and economic model to industrially recycle EV batteries

**DEVELOP RESPONSIBLE** VALUE CHAIN THAT RESPECT OUR HUMAN RIGHTS AND CSR REQUIREMENTS

100%

(every year)

Customers screening on CSR and Ethics

100%



Ethical training of sales and purchasing teams

# Aligning with the highest standard in responsible mining through CSR roadmap



### A standard encompassing international best practices

EQUAL multistakeholders governance Including NGOs and local communities BEST-IN-CLASS comprehensive standard

ASSESSMENT process of mining sites by third party

TRANSPARENCY through public report

BUSINESS INTEGRITY

IRM
Initiative for Responsible Mining Assurance

SOCIAL RESPONSIBILITY

PLANNING FOR POSITIVE LEGACIES

ENVIRONMENTAL RESPONSIBILITY



of mining sites engaged in an independent assessment process

2021-22 4 SITES completed self-assessments

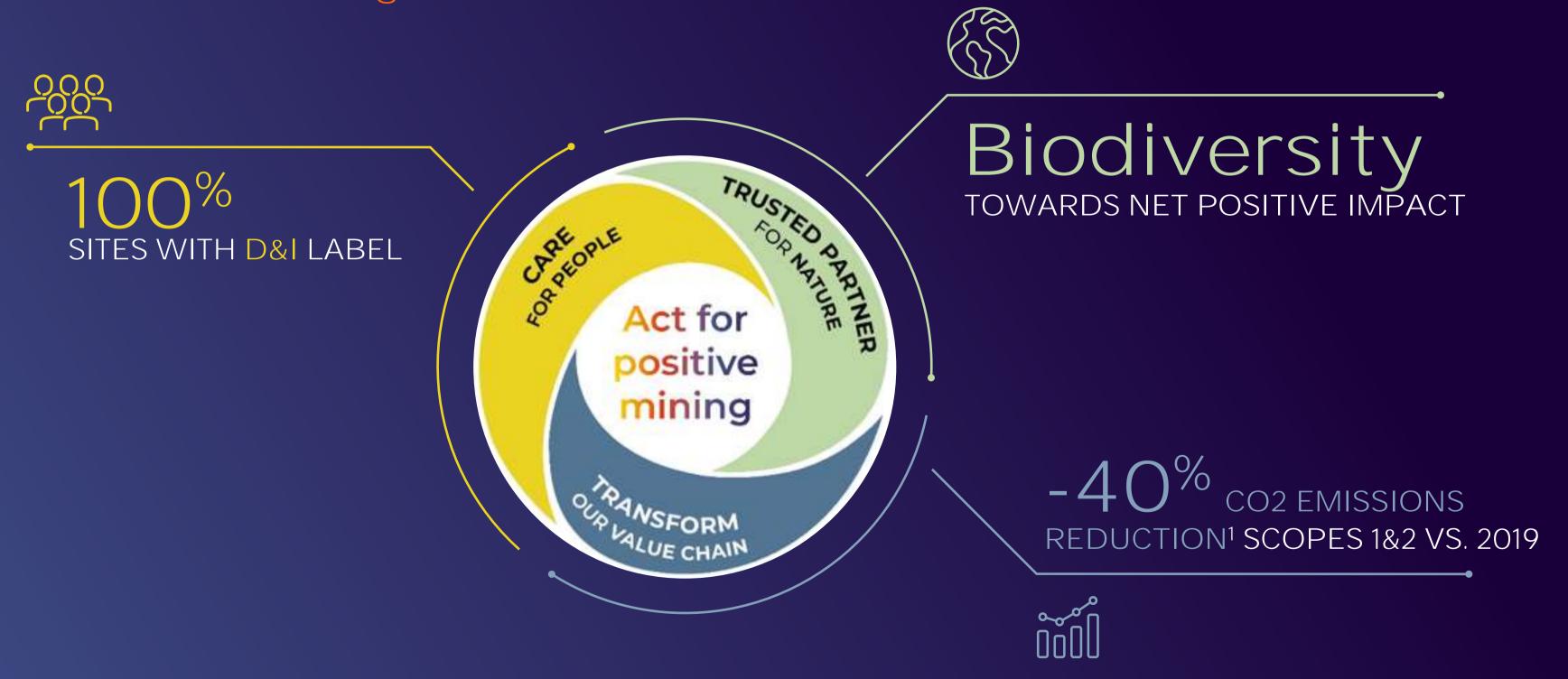
2023

1ST INDEPENDENT ASSESSMENT ongoing in Senegal

### On track to achieve long-term objectives



Ambitious 2035 targets







# to become a LEADING PLAYER In the new era of metals contributing to a sustainable future

ERAMET'S CAPITAL MARKETS DAY 2023

14





# Diversified portfolio of world-class deposits and downstream processing



RAMET'S CAPITAL MARKETS DAY 2023 <sup>1</sup> Metal content | 44

### First strategic axis



Market leadership and continuous value-accretive organic growth



Grow in metals supporting global economic development

Resilient markets



MANGANESE ORE & ALLOYS



**NICKEL** 



MINERAL SANDS



Sustainably develop critical metals for the energy transition

Fast-growing markets



LITHIUM



NICKEL/COBALT FOR BATTERIES



**BATTERY RECYCLING** 

ACT FOR POSITIVE MINING



CARE FOR PEOPLE



TRANSFORM
OUR VALUE CHAIN



TRUSTED PARTNER FOR NATURE

Growth enablers: Exploration, Innovation and Digital transformation

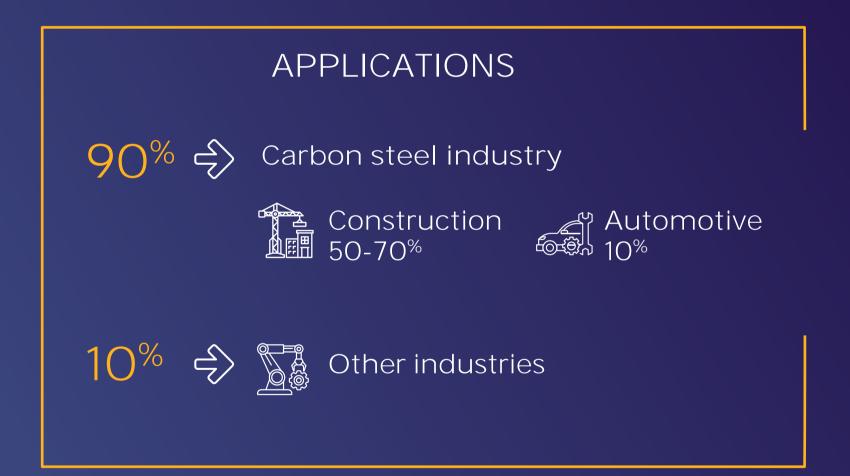


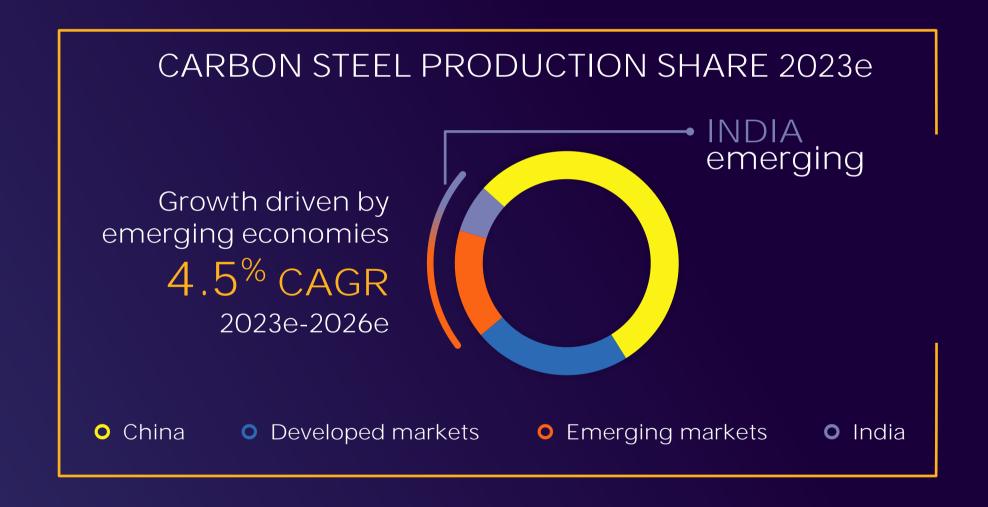
### Manganese market driven by carbon steel and emerging demand in India and the battery sector



MANGANESE A KEY METAL **ACROSS INDUSTRIES** 

CARBON STEEL A LARGE AND STABLE MARKET +1% CAGR 2023e-2026e1





Push for high-grade ore: lower energy & CO<sub>2</sub> emissions intensity



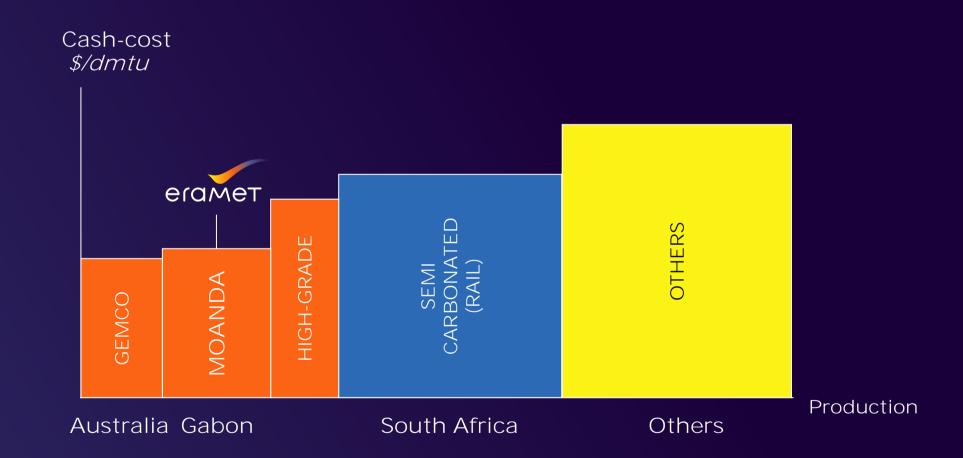


### Concentrated market, South Africa main exporter & marginal swing producer

MANGANESE ORE GRADES

MANGANESE ORE INDUSTRY COST CURVE<sup>1</sup> (Simplified)



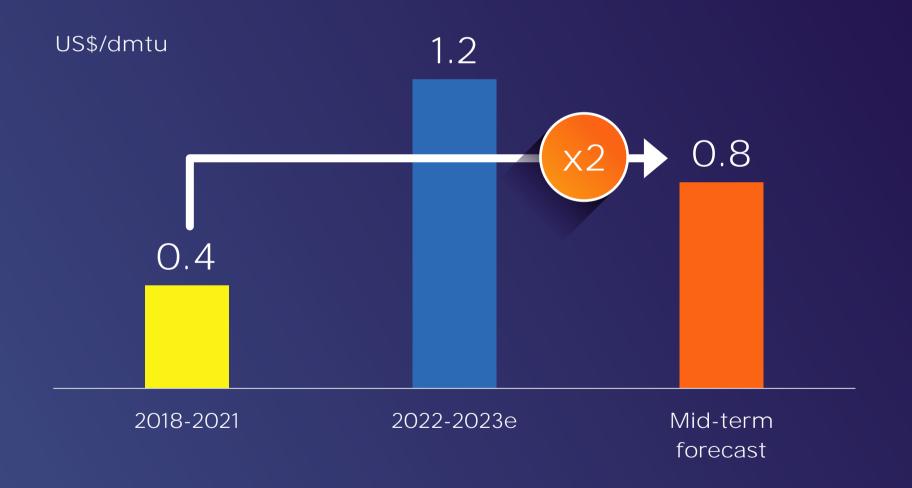


Moanda: one of the best positioned mines in the world

eramet

### Manganese ore: pricing premium of high-grade driven by scarcity of supply and increasing demand

PRICING PREMIUM<sup>1</sup> 44%Mn - 37%Mn indices spread

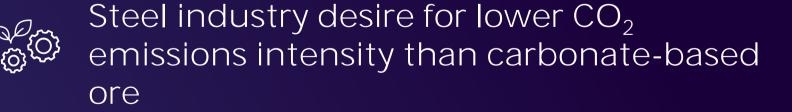


### What are the drivers of the high-grade pricing premium?





Carbon pricing/taxes, environmental constraints



Moanda: a high-grade ore asset with a pricing premium

### Manganese alloys value drivers



#### A REGIONAL MARKET

North America and Europe most attractive markets

**APPLICATIONS** 

50 to 85%

Mn content

2% to 8%

carbon content

Steel (construction & machinery)

Refined (less supply

Standard

(overcapacity, low margins)

competition, higher margins)

60 to 85% Mn content

<2% carbon content

Premium steel (automotive & energy)

### Highest value in refined alloys

Steady growth in global demand for refined +4<sup>%</sup> CAGR 2023-2026e<sup>1</sup>

#### Push for Green Steel

Creates new market value for low-carbon footprint inputs

#### x10

Green Steel demand by 2030 (c.10% of total steel demand)<sup>2</sup>

# Value add in manganese supported by high grade ore and greener products offering





#### ORE

#### Further grow manganese ore production

- Capitalize on the customer demand for highgrade ores
- Unlock value through productivity improvement and targeted debottlenecking investment
- Build market share through displacement of marginal producers
- Provide premium high-grade products to battery chemical sector



#### "Value over volume" strategy

Production agility to respond to market signals

Unlock green premium to capture value from the "green steel" push

- Early positioning to create brand value
- Lock in partnerships with leading steelmakers

Managing our core manganese business for value

### A 35 years long-lasting relationship with Gabon



Well integrated and accepted business partner





Shared ownership of Comilog & Setrag, Gabonese state holding 28.9% and 9% respectively

Comilog: 75-year mining concession

Setrag: 30-year Transgabonese railway concession



Strong fiscal stability



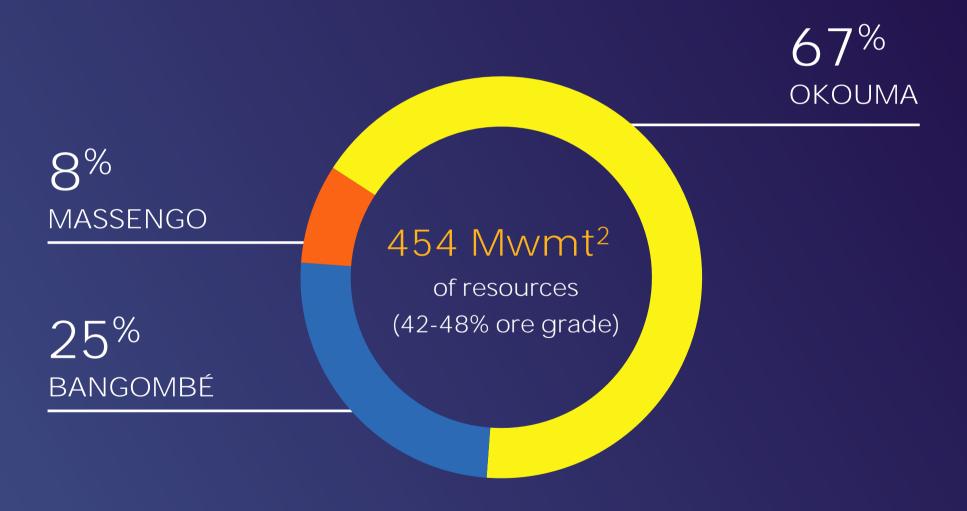
c.8,800 people incl. c.5,000 subcontractors98% local employees

### Moanda: world's largest high-grade manganese mine



Two plateaux operated by Comilog (63.7% Eramet)

BREAKDOWN OF RESOURCES (%)1



>20 years life of mine

ORE PRODUCTION

3.2 Mt Mn content

18% of worldwide Mn supply

**FOB CASH COST** (2022)

STRIP RATIO (industry average +2)

CIF CASH COST<sup>3</sup> (2022)

MARKET PRICE PER UNIT<sup>4</sup> (2022)

### An integrated value chain from mine to the customer





Optimizing ore recovery and transportation

### MOANDA: responsible mine engaged in key initiatives eramet



CSR fund dedicated to developing local economies

 20,000 BENEFICIARIES from improved water access

Providing healthcare

 43,000 CONSULTATIONS supported at health centers



Mine electrification with very low carbon footprint

Mining operations fully hydro-electric



270ha rehabilitated in 2022 1.65x ratio

Lekedi foundation protecting 14,000ha of rainforest biodiversity

# Significant increase in ore production and robust long-term targets



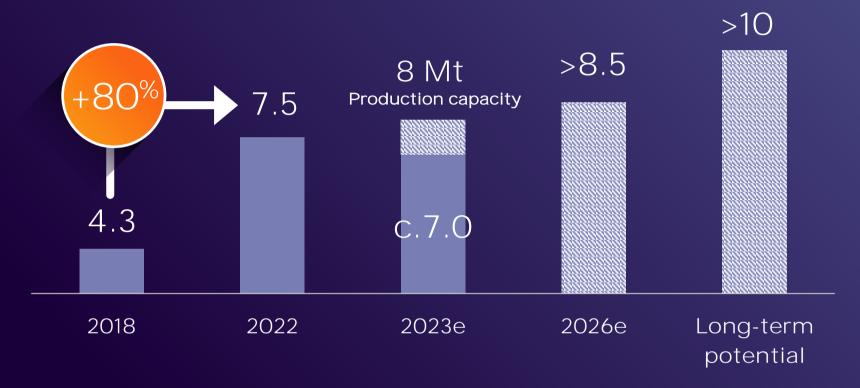
Significant organic growth over the past five years with limited capex

Implementing initiatives to continue improving cash cost positioning

- Further improvement of OEE with EPS
- Decreasing fixed costs through organizational efficiency
- Decreasing variable costs by improving performance, transportation and ore recovery

Growth strategy vision shared by the Gabonese State

ORE PRODUCTION (Mt)





>10 IVIT

MN ORE CAPACITY

Production can flex
depending on market situation

c.38%

MARKET SHARE
in high-grade Mn ore
(vs 33% in 2022)

# Critical enabler of improving and expanding transportation capacity



Long-term

potential

### Improving logistics and safety measures

- Increase train capacity
- Railway 4.0: optimizing route
- Securing tracks

### Digitalizing transportation activities with IROC

Linking Setrag to Comilog

### Optimizing freight cost through capesize shipments

- Transhipment started in 2022
- Expansion of Port of Owendo and progress to 28 capesize/year (5.6Mt) by 2028





2023e

2026e

+30%
FREIGHT TRANSPORTATION
CAPACITY to 16 Mt (enabling transport of up to 10 Mt of Mn ore)

2018

2022

### A leading Mn alloys producer in favorable markets



Largest producer of refined Mn alloys

c.680° ALLOYS PRODUCTION (2022)

47% of refined

C.15% of global demand refined alloys<sup>1</sup>

Highest value-added products

Well positioned to capture value out of the "green steel" push

**DEMAND BY 2030** 

High exposure to Europe and U.S. automotive industries

Access to low-CO<sub>2</sub> power supply

Long-term relationship with steel companies investing in decarbonization

Pyrometallurgical plants located close to dynamic steelmaking zones & near major markets, largely benefiting from renewable power





#### "Value over volume" strategy

- Strong focus on refined FeMn
- Increased focus on asset utilization, flexible production and product optimization
- Long-term productivity improvements
- Become the first in the industry to launch a Zero-CO<sub>2</sub> Mn Alloy (Eramet Zero<sup>TM</sup> in 2028)
- Flexibly sell electricity into Western Europe grid when more profitable

2026 TARGETS



Up to 800kt
MN ALLOYS CAPACITY
Production can flex
based on market
demand & margin

N°1 in refined alloys with low CO<sub>2</sub> footprint

<sup>1</sup> Eramet internal market analysis | 59

### Become a supplier of choice for green steel

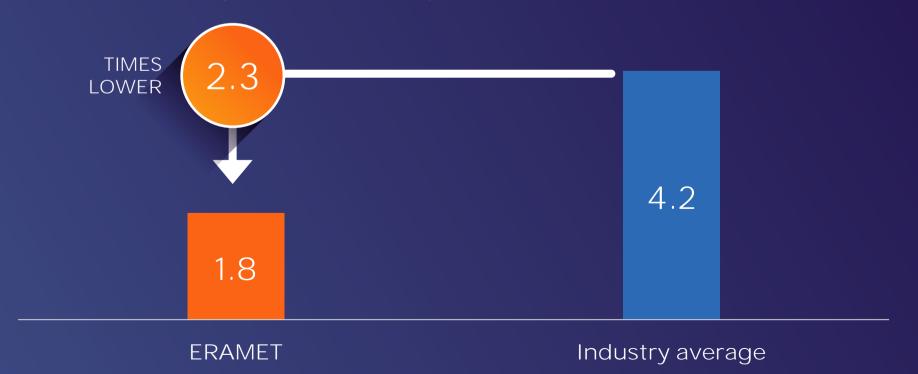


### Pathway to unlock green premium through low emission intensity offering

### Lowest existing carbon footprint in the industry

 CO<sub>2</sub> footprint is C.60% lower than industry average<sup>1</sup> because of our existing renewable power base

#### TON OF CO2 EMITTED PER TON OF ALLOYS PRODUCED (SCOPES 1& 2)



### Ambitious Mn alloys decarbonization roadmap

- Objective to reduce CO<sub>2</sub> emissions intensity (scope 1 & 2) of Mn alloys products<sup>2</sup> by 70%
- Direct input into Zero Carbon steel products

#### THREE MAIN INITIATIVES







Biocarbon Replace fossil carbons by BioCarbon produced from wood

CCS Capture and store our CO<sub>2</sub> emissions

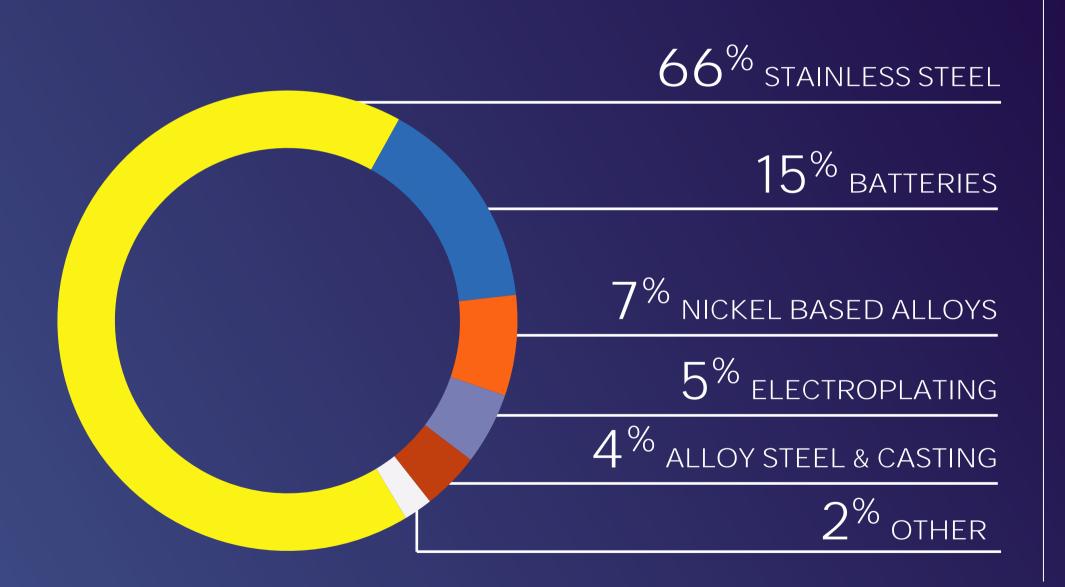
CCU Capture and use our CO<sub>2</sub> emissions







MAIN APPLICATIONS OF PRIMARY NICKEL 2022<sup>1</sup>



### Critical component in numerous products

- Resistance to oxidation, high ductility and melting point for steel
- Greater energy density and larger storage capacity for batteries

### China a strong driver of growth

 Leading demand market in stainless steel and growing EV battery

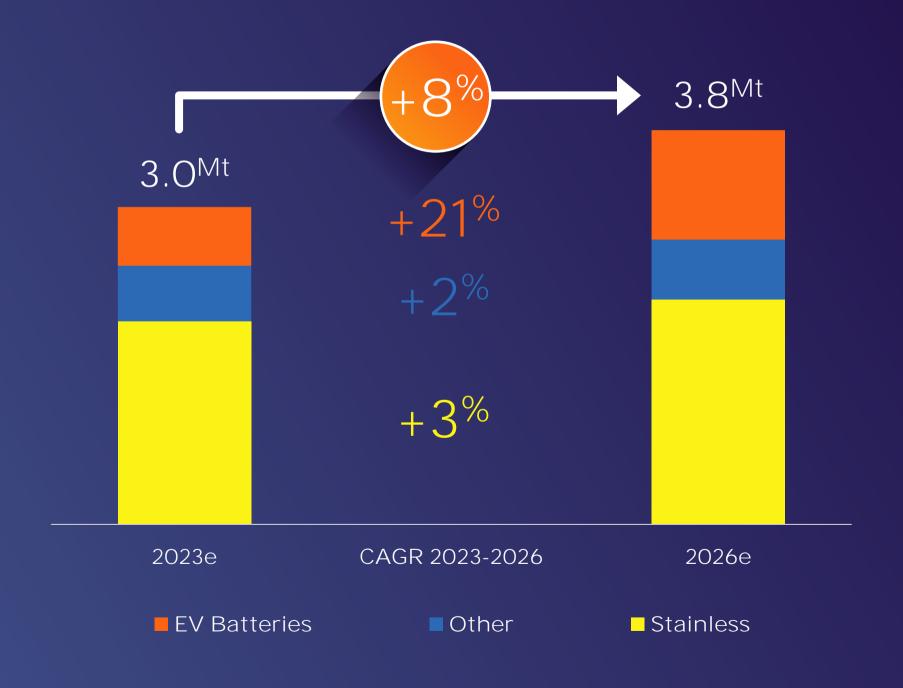
Stainless steel industry, the largest consumer of nickel in 2022

ET'S CAPITAL MARKETS DAY 2023 <sup>1</sup> Eramet internal market analysis 62





NICKEL GROWTH DEMAND<sup>1</sup> (Mt)



### Significant long-term boom driven by strong batteries demand

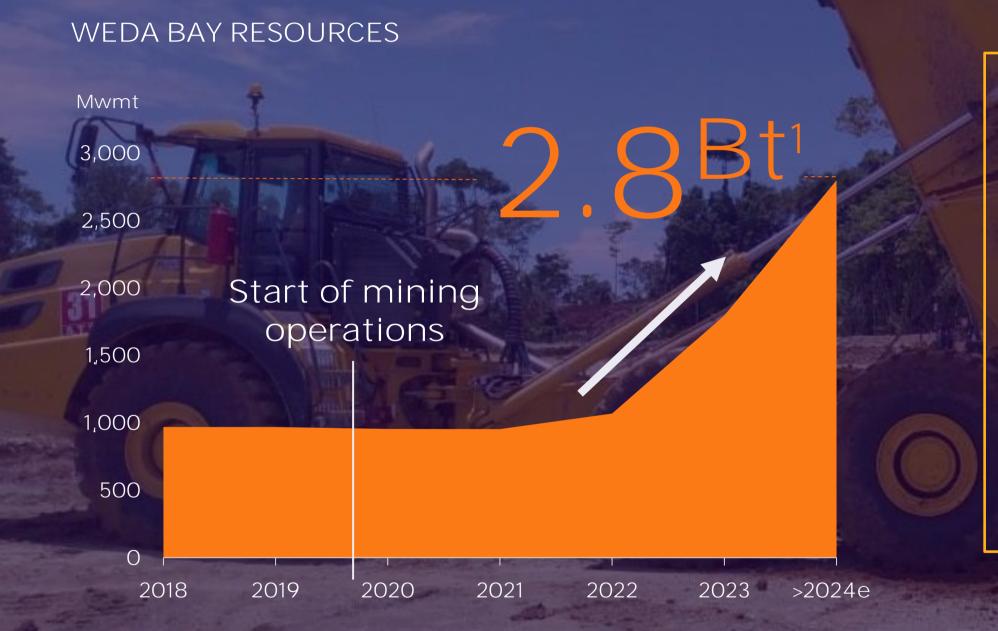
- Expectation for battery market to accelerate starting 2024, representing over 20% of global nickel consumption
- Batteries to surpass stainless steel by 2032

Continued growth in stainless steel

<sup>1</sup> Eramet internal market analysis | 63

### A growth strategy focused on Weda Bay's huge resource position





### Steps to generate value

Continue to drill out ore body

Focus on low-cost mining and achieve IRMA certification

Valorize limonite ore into emerging HPAL market

First ore extracted at Weda Bay mine, October 2019

Unlocking the full potential of Weda Bay





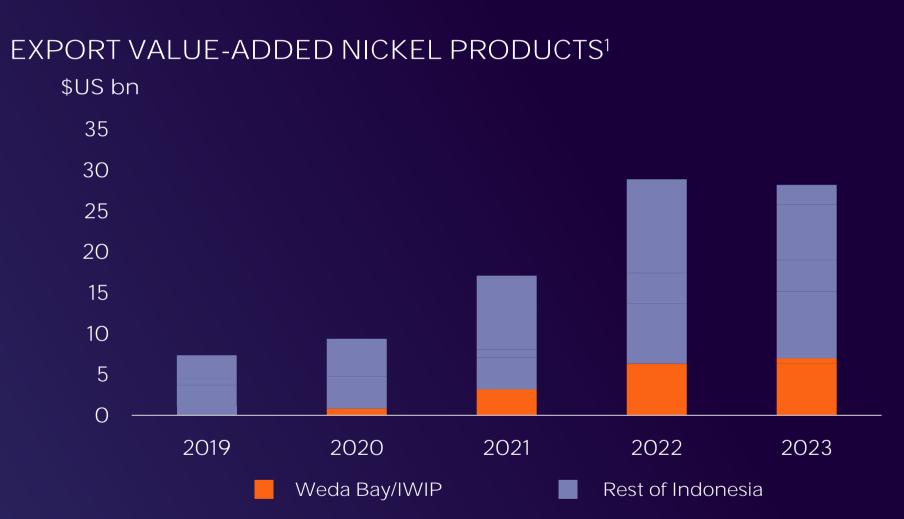
### Weda Bay Industrial Park (IWIP): a key global supplier & still ramping-up

Indonesia represents 38% of **today's** supply, and will continue growing

NICKEL SUPPLY EVOLUTION (2022 – 2026)<sup>1</sup>



IWIP enabled 25% of Indonesia's export value of nickel related products (2022)



Indonesia should also bring plentiful Ni Class I options mid-term (85% of 2020-2027 global growth)

ERAMET'S CAPITAL MARKETS DAY 2023 <sup>1</sup> Eramet internal market analysis | 65

# Weda Bay: world's largest nickel mine, operating since 2019



PARTNERSHIP WITH TSINGSHAN (38.7% Eramet)



2,800 OF RESOURCES<sup>1</sup>

Ore grade 1.2–1.9<sup>%</sup>

SAPROLITE

1.0-1.4<sup>%</sup>

>22 YEARS
LIFE OF MINE

NI ORE SALES

21.1 Mwmt / c.30 Mwmt
(2022) (2023e)

- c.200kt Ni content<sup>2</sup>
- c.7% of worldwide supply

0.46<sup>t/t</sup>
STRIP RATIO

### 1ST QUARTILE CASH COST

Mine represents 85-95% of PT Weba Bay's EBITDA

LIMITED MINE SUSTAINABLE CAPEX (road, infrastructure mainly c.\$100M/Y)



# PT Weda Bay: key regional ore supplier to an extensive industrial park (IWIP) of NPI & HPAL plants

#### PT Weda Bay NPI Plant

(43% Eramet with offtake contract)

37 kt-Ni NPI production (2022)

#### Other producers

58 RKEF production lines (17 plants)

640 – 700 kt-Ni/year of NPI capacity

6 HPAL production lines (1 plant)

 120 – 140 kt Ni/year of MHP capacity (40% achieved to date)

Multiple plants under construction

INDONESIA WEDA BAY MINE & INDUSTRIAL PARK (IWIP)

Contract of work boundary

Existing road

FeNi Industrial Park

HPAL Plants

80<sup>Mwmt</sup>

NI ORE DEMAND to feed local NPI & HPAL plants

# Weda Bay: committed to responsible development of the mining industry in Indonesia





### 11,000 BENEFICIARIES from impactful initiatives

 Supporting multiple infrastructure initiatives in the region

### Recognized SAFETY RESULTS

- One of the lowest FR2 of the industry
- Weba Bay received an award in safety for its mining operations from Indonesian government



### Committed to operating in compliance with IRMA STANDARDS

 Engaging with Indonesian local players and government

### Weda Bay: unlocking the full potential of the mine



Exceptional ramp up in mining and NPI production plant in just four years

- Productive combination of Eramet's expertise with Indonesia's strong mining culture
- Leveraging Tsingshan's strong capabilities

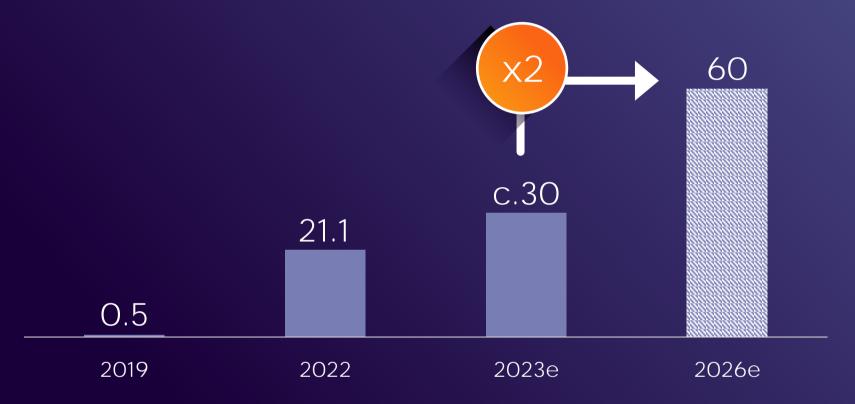
Low capital-intensive mining operations



Further grow and sustain nickel ore, driven by strong HPAL production increase

Maintain cash cost competitive positioning (1st quartile)

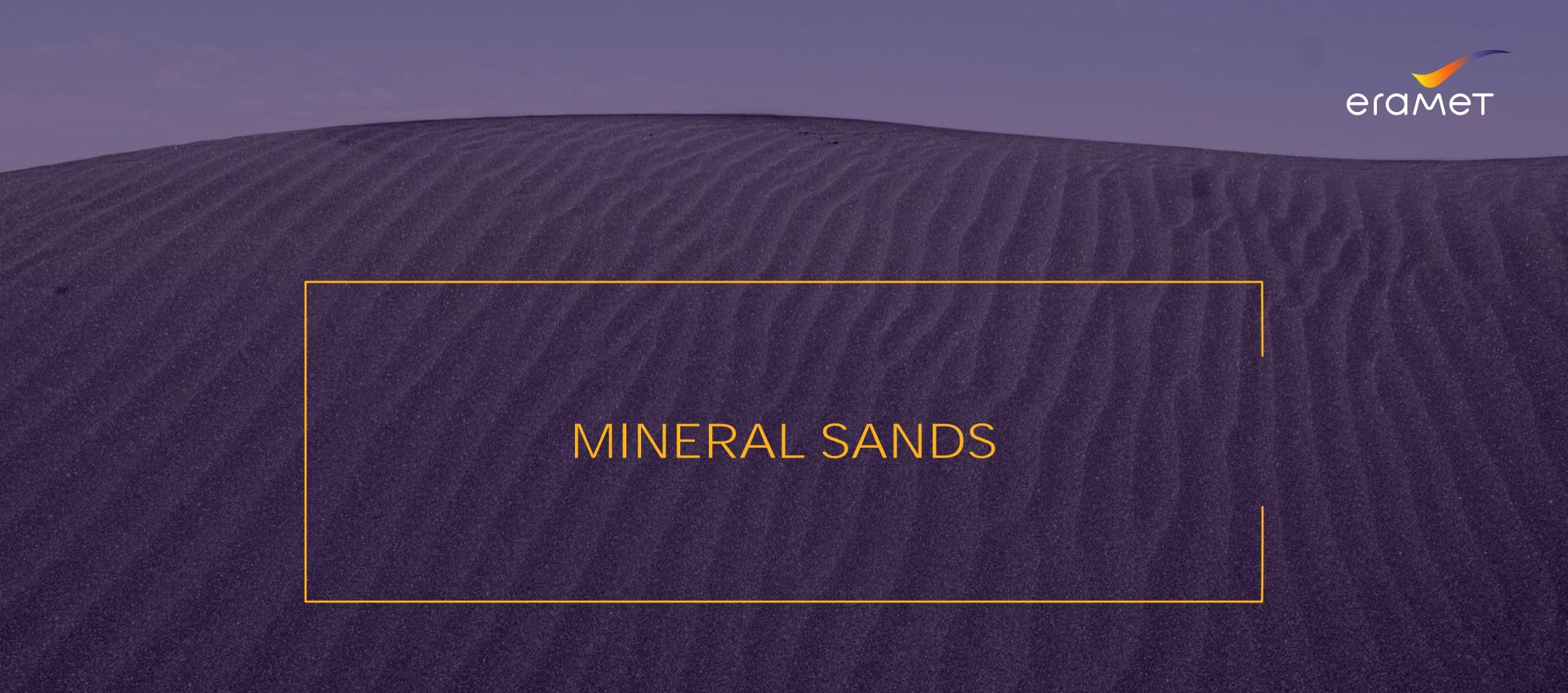






60Mwmt NI ORE c.2/3 saprolite c.1/3 limonite

c.15%MARKET SHARE in Ni ore (vs. c.8% in 2022)

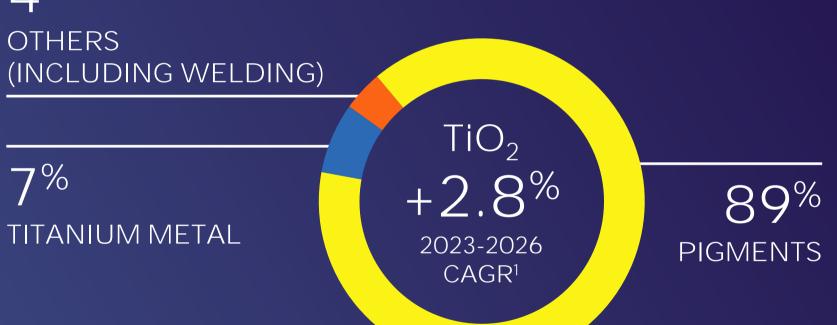


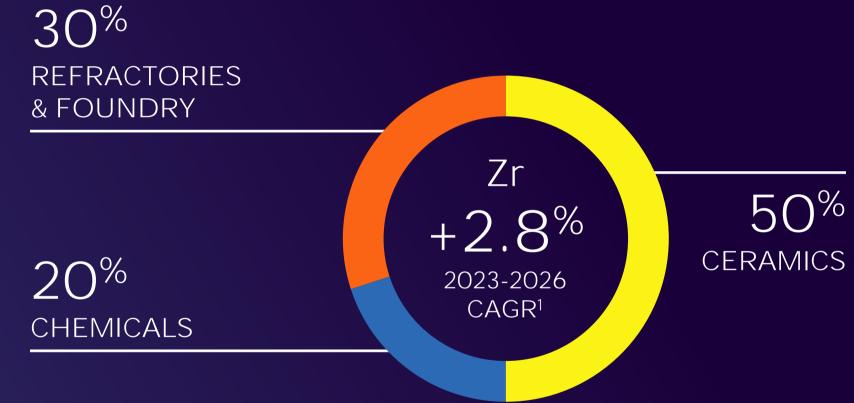
### Resilient market supported by urbanization and construction sectors



Solid demand for GCO high-quality products (titanium-based products and zircon)

TITANIUM APPLICATIONS **ZIRCON APPLICATIONS** 4% 30%





2026 MARKET SHARE in Chloride ilmenite<sup>2,3</sup> (vs. 8% in 2022)



well positioned to capture market opportunities



Lower production of high-quality supply<sup>3</sup> in Zircon





### **Dynamic management of the Group's** portfolio

- Sale of Eramet's pyrometallurgical plant ("ETI") in Norway end-September 2023: \$245m EV (12x 2022 EBITDA)
- Opportunity to capture more value in divesting than retaining a market-challenged asset
- Long-term contract for the supply of GCO's ilmenite to ETI

Refocus on mine production in Senegal (Grande Côte Operations, "GCO")

- Optimization and expansion (debottlenecking, higher grade)
- Pricing power reflecting high-quality products
- Further development (exploration drilling ongoing)



Strengthening Eramet's balance sheet

Resilient source of cash with limited capex

## GCO: world's largest single dredge mineral sands operation<sup>1</sup>



OPERATED BY GCO (90% ERAMET)



3.03<sup>Bt</sup>
OF MINERAL
SANDS RESOURCES

24 YEARS
LIFE OF MINE

INVESTMENT TO GROW CAPACITY UNDERWAY

 $\Delta$  th

LARGEST PRODUCER
OF BOTH TITANIUM FEEDSTOCK
AND ZIRCON

?nd

LARGEST NON-INTEGRATED
CHLORIDE ILMENITE PRODUCER

742<sup>kt</sup>
HEAVY MINERAL
CONCENTRATE (2022)

57 ZIRCON (2022) 498<sup>kt</sup>
ILMENITE (2022)

<sup>1</sup> From January 2023 | 73

## GCO: best-in class in terms of safety & CSR, supporting development growth





Best-in class safety results

- 0.3 FR2 YTD-2023
- 4YEARS
   without Lost-Time Injury

### TRANSFORM OUR VALUE CHAIN

### Aligning with IRMA standards

 1<sup>ST</sup> Group independent assessment launched at GCO

#### Eratrace traceability platform

- Blockchain based, product platform
- Extension to Mn alloys in 2024 and Li in 2025



TRUSTED PARTNER FOR NATURE

Solar farm project<sup>1</sup>

- 20%electricity supply
- 85 ha, first restitution of rehabilitated land in 2022

## Driving organic growth: 30% production capacity increase over 2022-2026



2018 – 2023: slight production decrease, as lower average content of the mined area

### Expanding production with three key initiatives

- Launched dry mining capability end-2022
   +c.10% production capacity (higher grade) by 2023
- Debottlenecking the wet concentration plant end-2025
  - +c.10% production capacity (ore treatment) by 2026
- Mining higher ore grade area starting 2024

HEAVY MINERAL CONCENTRATE (HMC) PRODUCTION (in kt)



© 2026 TARGETS

Nominal production capacity to reach

HMC in 2026

Further development

Drilling exploration on the northern and southern extremities of the deposit





# SUSTAINABLY DEVELOP CRITICAL METALS FOR ENERGY TRANSITION

Strategy & Operations

GEOFF STREETON
Chief Development Officer

KLEBER SILVA
Chief Operating Officer

#### Second strategic axis



#### Positioned to benefit from energy transition







NICKEL/COBALT FOR BATTERIES



**BATTERY RECYCLING** 





CARE FOR PEOPLE



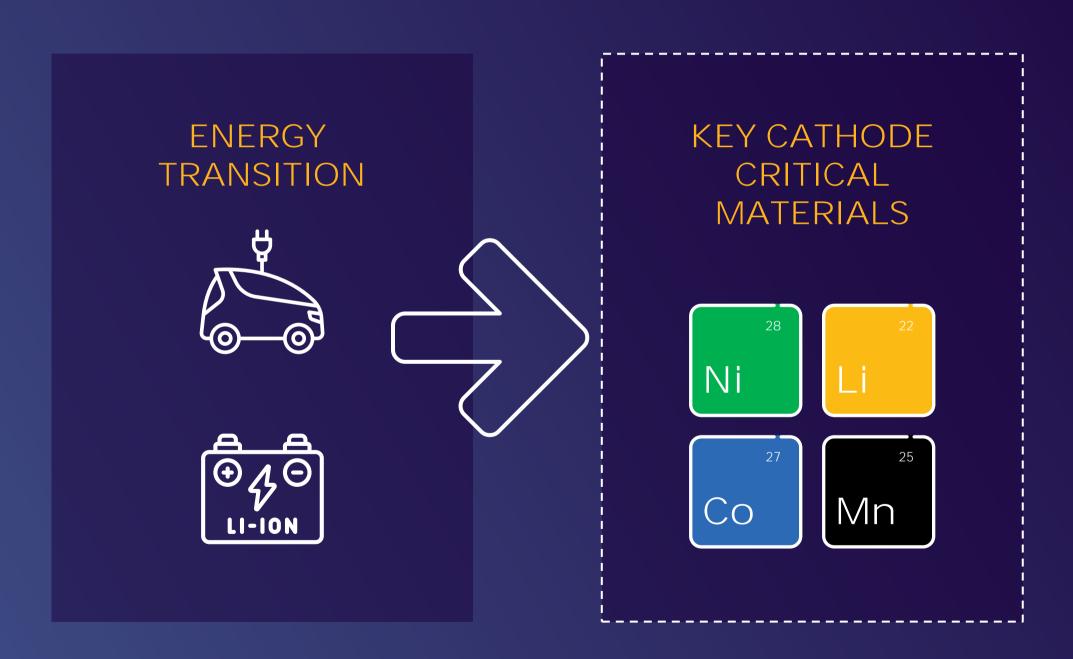
TRANSFORM
OUR VALUE CHAIN



TRUSTED PARTNER FOR

Growth enablers: Exploration, Innovation and Digital transformation

## Asset portfolio perfectly addresses the critical issue of erametropowering the energy transition



Business opportunities for Eramet leveraging on deposits & expertise

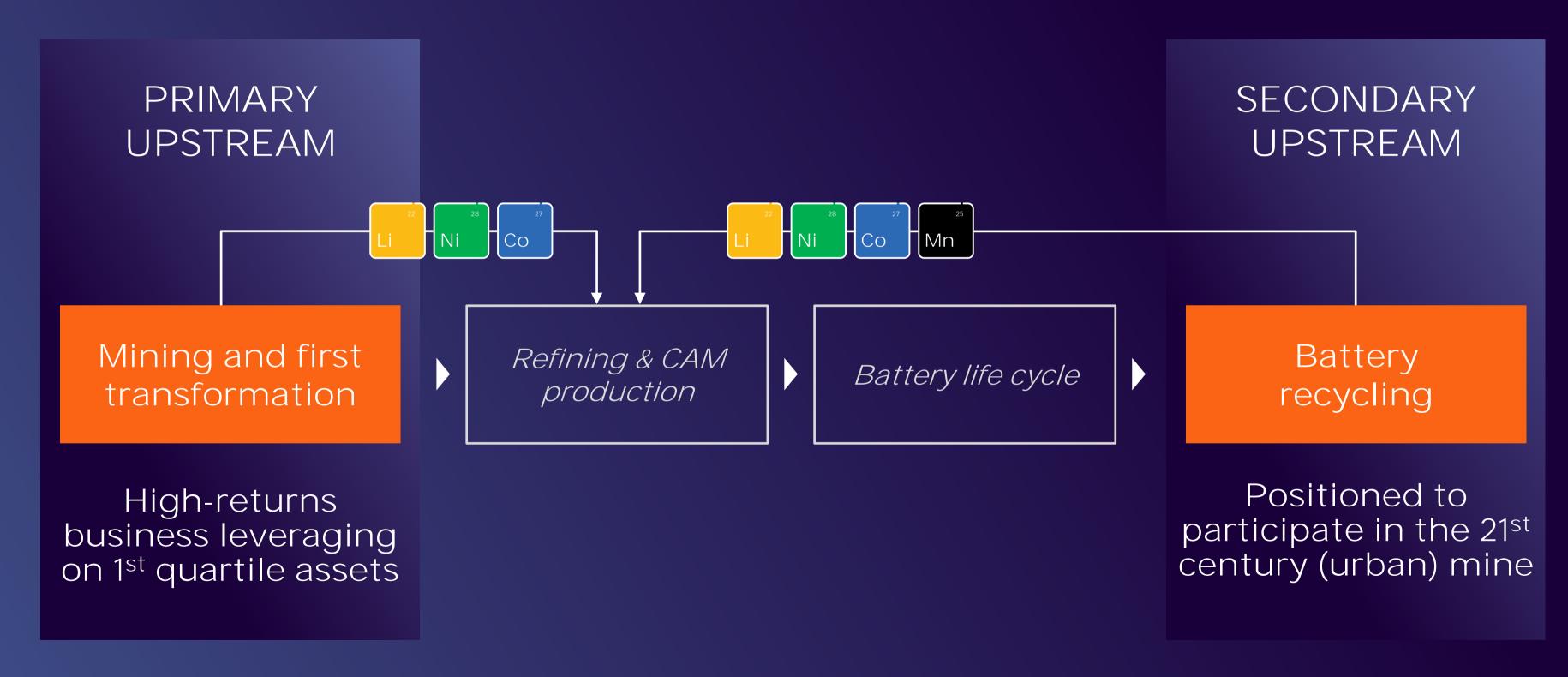
Large lithium deposit in Argentina and partnership option in Alsace

Opportunity to diversify into Nickel Class I on the back of limonite resource in Weda Bay

Capacity to supply the needs of the emerging Mn battery chemistries

## Well positioned to sustainably create value leveraging on our core expertise





## Developing projects in a sustainable and responsible manner





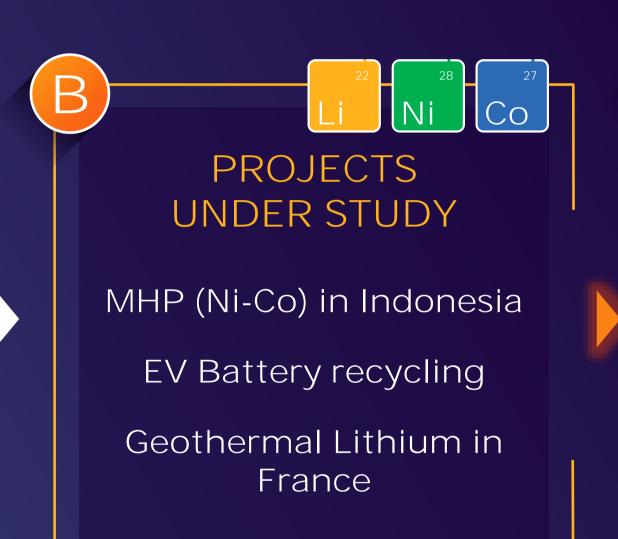
#### SEEDING OUR FUTURE

Exploration unit

Innovation center

Technical office

Creating opportunities



Developing projects



Centenario Phase 1: production starting Q2 2024

Centenario Phase 2: subject to permitting, construction starting in coming months

Weda Bay: developing the mine to be the nickel driver of the world

Executing



#### Seeding our future for sustainable growth



#### Paving the way for future development options

#### **EXPLORATION**

SEEK to enlarge our resource base

- Opportunities identified and active business development
- Establishing exploration positions in Indonesia and Chile and brownfield to our operations
- Focus on our portfolio metals, notably lithium and nickel

### INNOVATION CENTER & TECHNICAL OFFICE

#### **DEVELOP**

new ways to sustainably extract metals and improve existing processes

- Continuous improvement
- Developing new industrial processes
- CSR roadmap delivery



#### A) Acquisition of exploration and mining concessions in Atacama region (Chile)

Significant milestone in Eramet's strategic push to build a portfolio of future projects in energy transition metals

\$95m Upfront payment

Additional \$10m component subject to future project outcomes

Secures 100% ownership of a package of exploration and mining concessions covering a cluster of some of the most promising undeveloped lithium salars in Chile

Development of a future project subject to future partnerships with holders of lithium exploration and exploitation permit, consistent with lithium regulations in Chile

Well placed to leverage Eramet's proven capabilities in exploration & sustainable project development, and to deploy in-house DLE technology



## Acquisition of exploration and mining concessions eraments in Atacama region (Chile)

#### Exploration potential for significant lithium brine resources



C.120,000

OF EXPLORATION & MINING CONCESSIONS o/w c.40,000Ha of salars surfaces

Sole concessions package owner positioned on a cluster of lithium salars, incl. La Isla, Aguilar and Grande salars. Close to the world-class Maricunga salar

Favorable development characteristics for hosting a lithium brine project

Eramet to engage with relevant parties to obtain the exploration authorizations following Chile's lithium regulatory framework





Ramping up ore output to serve a growing, local ore HPAL processing industry

GROWING HPAL CAPACITIES IN INDONESIA... INSTALLED INDONESIAN HPAL CAPACITY (ktpa-Ni)1

...OFFERING ATTRACTIVE MARKET FOR WEDA BAY TOTAL ORE SOLD VOLUME (Mwmt)

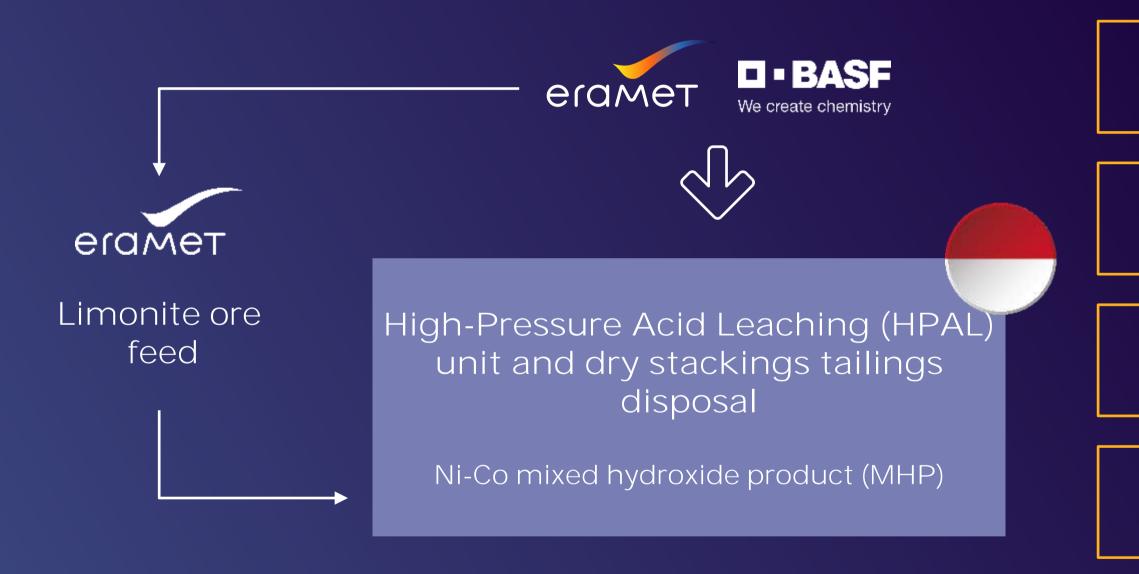








Scope to create a significant source of competitive Western-controlled nickel



Ore sourced from the world-class PT Weda Bay Nickel orebody

Leveraging our access to proven Chinese HPAL technology

IRMA-certified value chain and dry stacking of tailings

60ktpa Ni & 6ktpa Co
Expected MHP capacity

Investment decision pending, once project execution model and economics satisfactorily resolved







#### Favoring an integrated approach and partnership model

Integrated battery recycling business model

First application in France (Dunkirk's "battery valley") with partners to de-risk the development

#### Upstream

Recovering blackmass<sup>1</sup> by dismantling and shredding Li-ion batteries and scrap



#### Downstream

Extracting battery-grade Li, Ni and Co from blackmass

- DFS finalized
- Operated by Suez
- FID under assessment
- Expected start-up in 2025

Input 50kt/yr battery modules equivalent to 200,000 EV batteries

- DFS underway (end 2024)
- Operated by ecamet
- Possible start-up in 2027

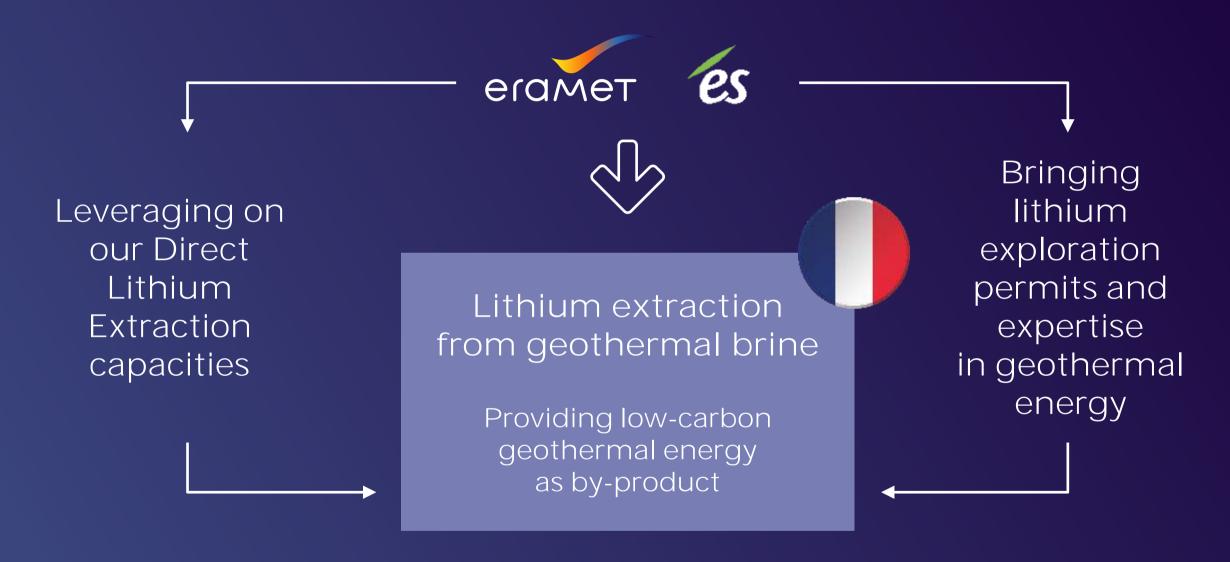
5kt Ni 5kt LiOH 1kt Co battery-grade (per year)

Innovative hydrometallurgical process to be continuously tested and improved over the course of 2024





Assessing the feasibility of a very low-carbon intensity project



Located in the emerging Rhine Valley geothermal lithium field

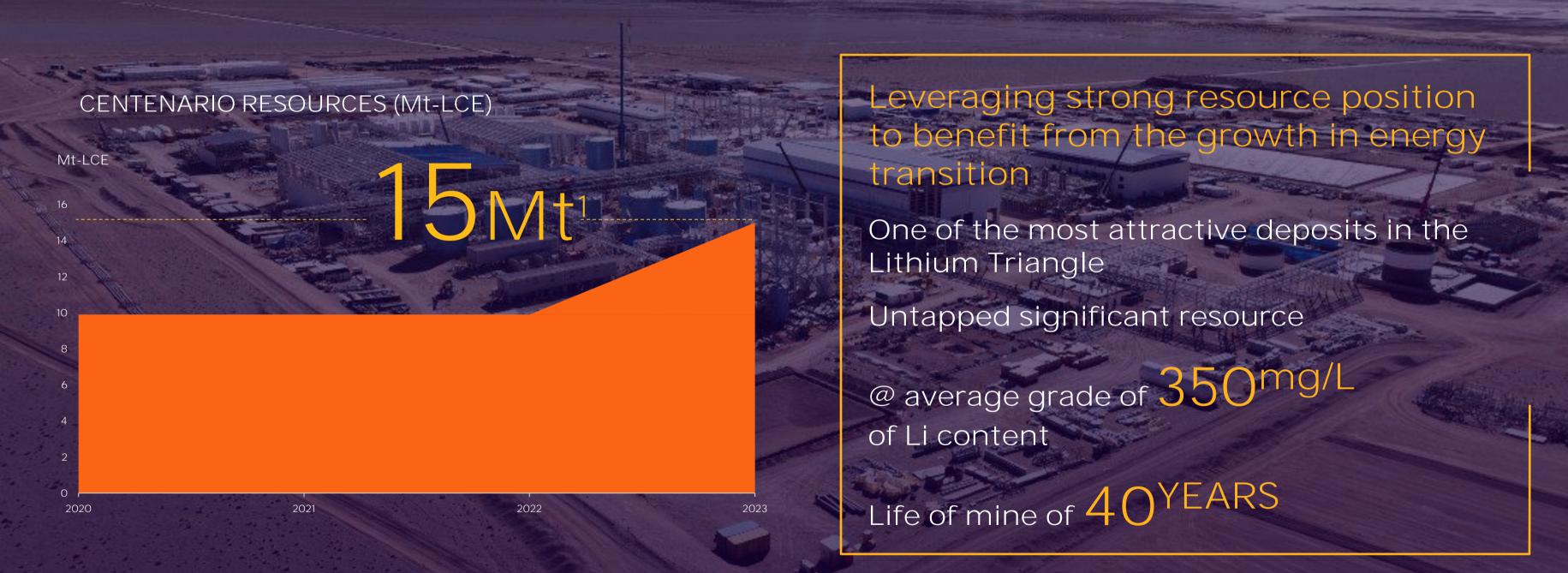
Close to 0

Target CO<sub>2</sub> emissions

PFS commenced

First production possible by the end of the decade subject to satisfactory investment case





Identified lithium-based energy transition trend a decade ahead





#### State-of-the-art development showcasing "made in Eramet"

Development phase

In-house DLE technology

>\$30m

Exploration and R&D costs

\$15m

External costs for development studies

#### Phase 1 Unlocking the potential

Partnership with Tsingshan since end-2021 (50.1% Eramet, 49.9% Tsingshan)

Production capacity

Construction capex<sup>1</sup>, o/w c. \$480m funded

by Tsingshan

\$210-315m Expected annual EBITDA

Expected first battery-grade production: Q2 2024

Phase 2

1st tranche

C.30kt-LCE

production capacity

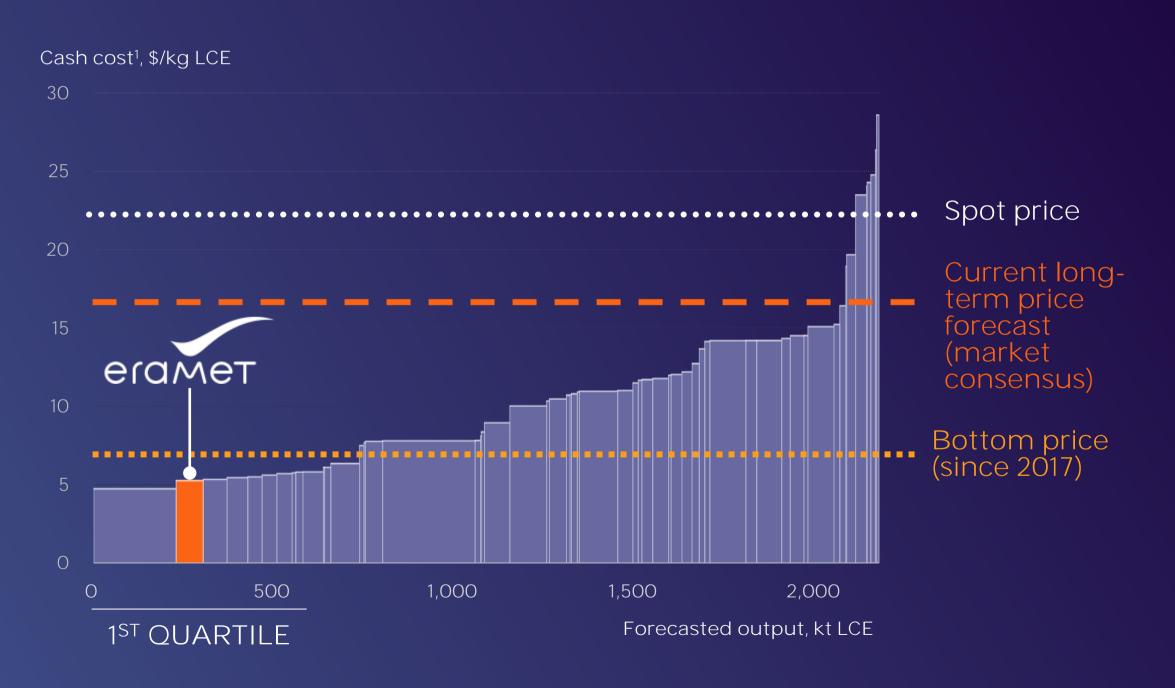
Accelerating on the back of strong fundamentals

2<sup>nd</sup> tranche to be assessed



#### Phase 1 - Attractive profitability underpinned by first quartile cost position

COST CURVE OF THE LITHIUM INDUSTRY (2028, ERAMET INTERNAL ESTIMATES)



Expected strong resilience through-the-cycle

First quartile positioning

15,000 **–** 20,000 \$/t LCE LT price consensus

4,500-5,000 \$/t LCE Expected cash cost



Phase 1 - Battery-grade lithium extracted with a low-impact sustainable method

CONTINUOUS R&D
TO IMPROVE OUR TECHNOLOGY

HIGHEST STANDARDS TO BECOME A BENCHMARK

-60%

Scope 3 CO<sub>2</sub> intensity performance vs. average spodumene operations

IRM

Mining site to engage IRMA audit by end of 2024

60%

Process water recycling rate

FPIC

25%

Established Free Prior Informed Consent with local communities

Target share of solar power in the mix





#### Phase 1 on time and focused on commissioning

Phase 1 advancement towards commissioning

75%
COMPLETION RATE

1,420
PEOPLE ON THE CONSTRUCTION SITE

Past four years performance of our on-site demonstration

C.90%

LITHIUM RECOVERY AT DIRECT LITHIUM EXTRACTION

>95%

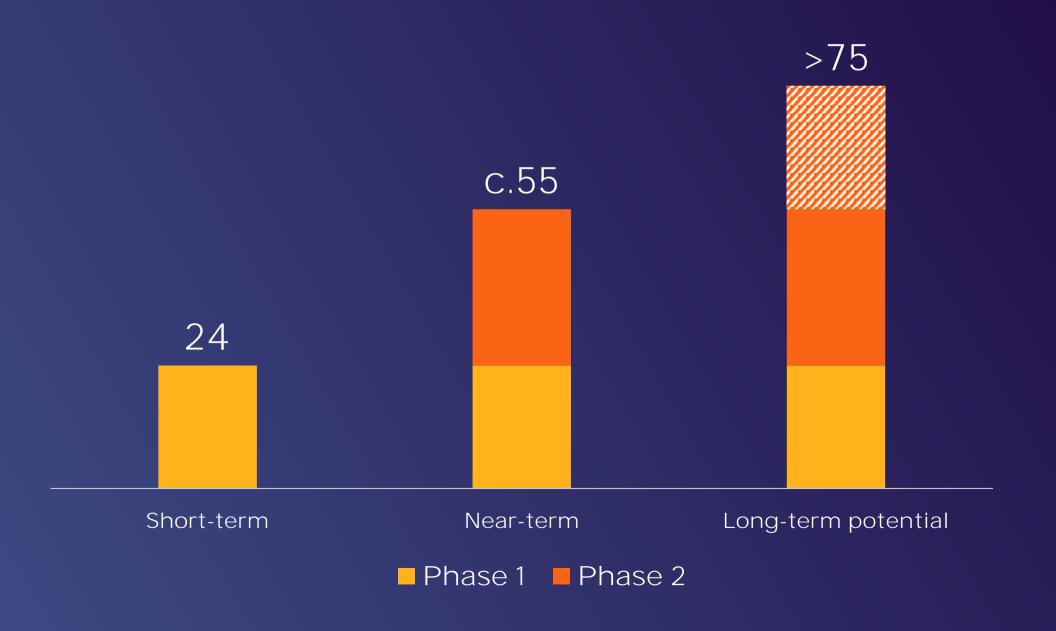
OF BATTERY-GRADE LITHIUM CARBONATE PRODUCTION

ON TRACK
TO START
LITHIUM
CARBONATE
PRODUCTION
IN Q2 2024



#### Scalable and high-quality deposit offering clear growth perspectives

TARGETED CAPACITY PRODUCTION (ON A 100% BASIS, IN kt-LCE)



### Strong upside to unlock from a sequenced approach

- Subsequent phases to be implemented with the same or better economics and sustainability performance for key metrics
- Synergies expected on overhead and infrastructure
- Further upside with Arizaro concessions



#### Phase 2, 1st tranche, conditionally board approved (construction permitting ongoing)

ATTRACTIVE MARKET FUNDAMENTALS

- Limited competitive pressure with >50% of new lithium projects to be hard rock Tier 3 and 4
- Pressure on greenfield junior developers in a more constraining financing environment

APPEALING PHASE 2 (1ST TRANCHE) METRICS

**PRODUCTION** CAPACITY

0.800CAPEX<sup>1</sup> (REAL 2023)

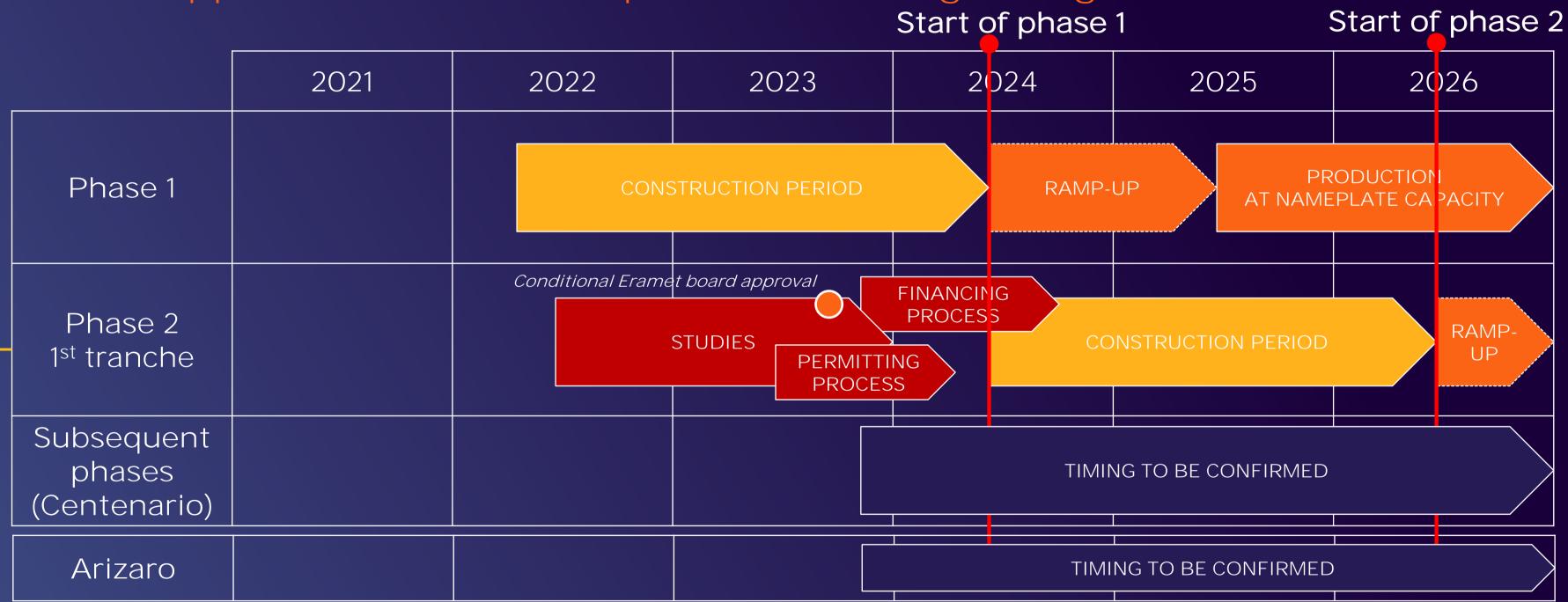
4.5 - 5.0**CASH COST** (EX-WORKS)

C.-50<sup>%</sup> **EXPECTED REDUCTION IN** FRESHWATER CONSUMPTION (PHASE 2 VS PHASE 1)

Accelerating a competitive expansion project with sound market fundamentals



Phased approach to de-risk our penetration in a growing market



H1 2026

Start of production of Phase 2, 1st tranche; full ramp-up mid 2027, subject to construction starting in H1 2024



#### Our financial journey



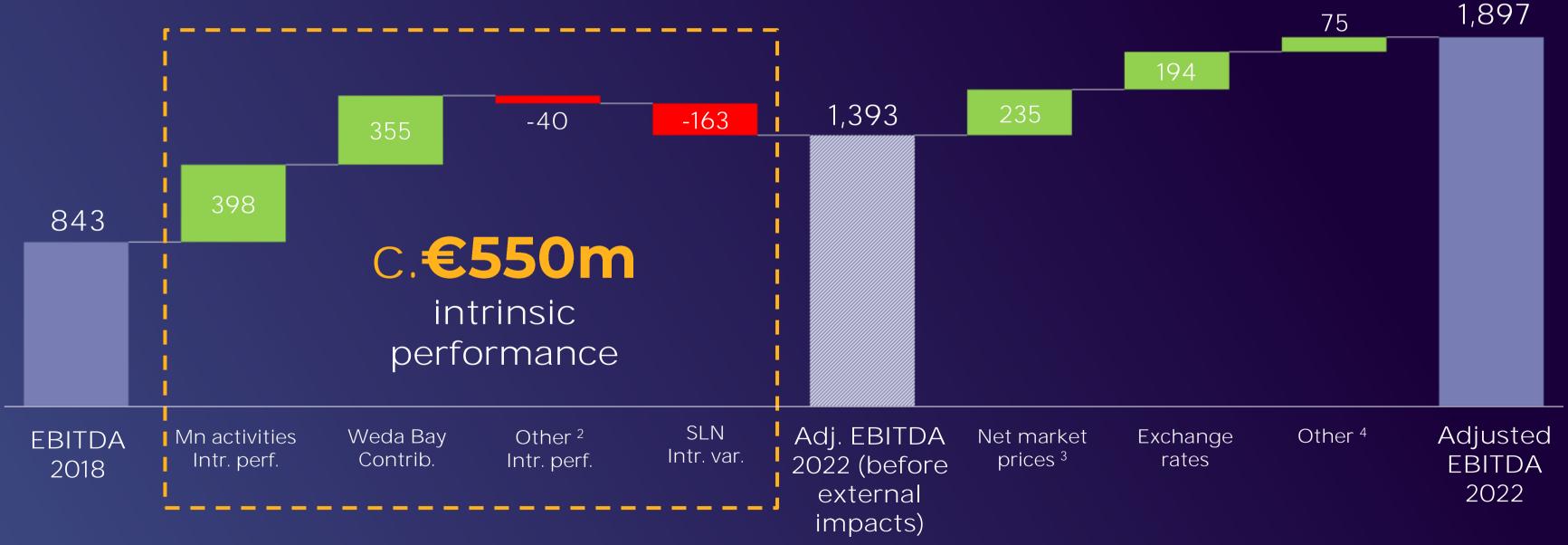
		2018-2020	2021-2022	2023-2026
Sources of funds	Axis #1	Growth: Mn ore & GCO  Market conditions	Growth: Mn ore, Weda Bay & GCO Market conditions	Growth: Mn ore, Weda Bay & GCO <i>Market conditions</i>
	Axis #2			Growth: Lithium Phase 1 & Phase 2 <i>Market conditions</i>
Capital allocation	Growth	Axis #1: Mn ore + 50% TiZir acquisition	Axis #1: Mn ore & GCO	Axis #1: Mn ore & GCO
		Axis #2: Lithium	Axis #2: Lithium	Axis #2: Lithium
	Leverage	Up	Down	Supporting growth
	Return	✓ Dividend	Dividend	Dividend, in accordance with capital allocation policy
Cash burn		Divested entities <sup>1</sup> & SLN	Divested entities <sup>1</sup> & SLN	SLN: no further financing

ERAMET'S CAPITAL MARKETS DAY 2023 1 Excluding ETI | 97

### eramet

#### Strong intrinsic performance delivered in our core businesses

BRIDGE FROM 2018 EBITDA TO 2022 ADJUSTED EBITDA¹ (€M)

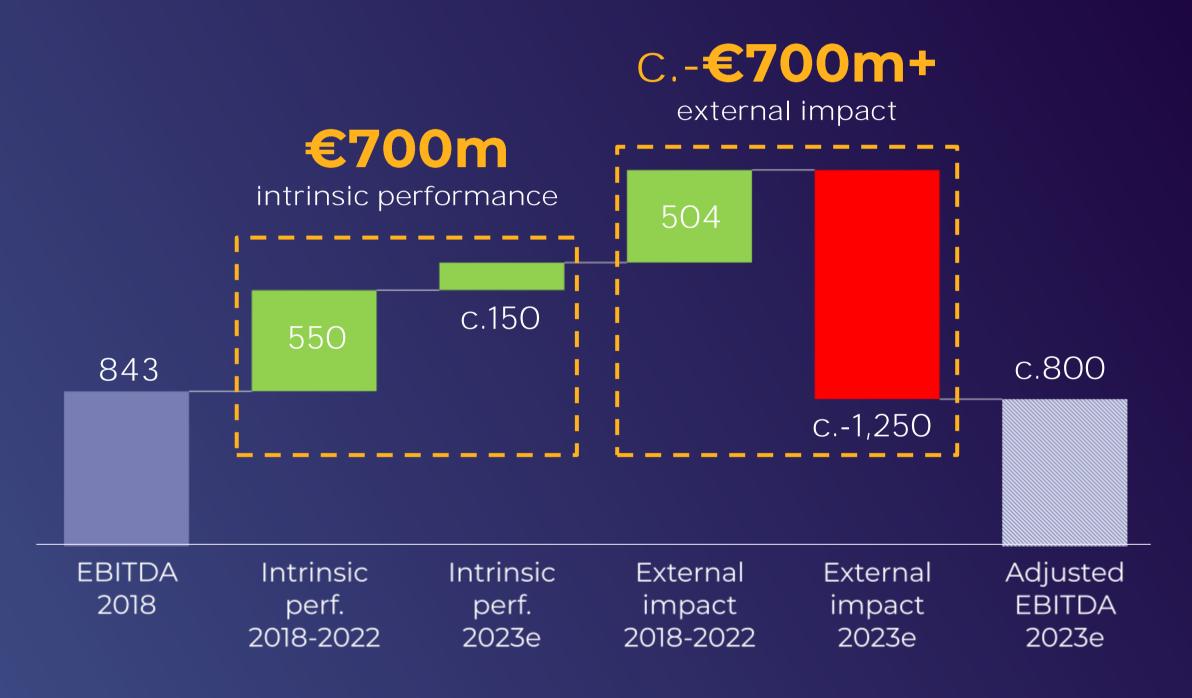


<sup>1</sup> IFRS5 and including Eramet's share in PT Weda Bay Nickel EBITDA <sup>2</sup> Including Mineral Sands business and holding activities <sup>3</sup> Net impact from selling prices and main input costs <sup>4</sup> Including other extrinsic impact, projects and change in scope (divestment of A&D, Erasteel and Sandouville) | 98

#### Guidance FY 2023: demonstrating resilience



BRIDGE FROM 2018 EBITDA TO 2023 ADJUSTED EBITDA¹ (€M)



- Strong intrinsic gains expected in H2 2023, largely offsetting subdued performance in H1 due to non-recurring incidents
- 2023 performance to be largely and negatively impacted by a sharp drop in prices, demonstrating exceptional 2022 market conditions
- 2023 performance demonstrating outstanding resilience of our reshaped business portfolio, enabling €550m capex in the year (net of Tsingshan financing)





BRIDGE FROM 2018 NET DEBT TO H1 2023 NET DEBT (€m)



C.40%

Average cash conversion over the period (excl. SLN & divested assets)

- Reshaped asset portfolio having a cash generation profile in line with industry
- Successful portfolio repositioning eliminating high sources of cash burn
- No further financing of SLN

<sup>&</sup>lt;sup>1</sup> Free Cash Flow defined as Net cash flows generated by operating activities less Net cash flows from investing activities (including dividends paid to non-controlling interests)

<sup>&</sup>lt;sup>2</sup> Including Eramet Titanium & Iron (divested in Q3 2023)

<sup>&</sup>lt;sup>3</sup>Only Eramet share (i.e. excluding cash inflows from Tsingshan)

<sup>&</sup>lt;sup>4</sup> Including Eramet Sandouville, Aubert & Duval and Erasteel

## Balance sheet now better positioned with leverage back below 1.0x



ADJUSTED LEVERAGE
(Net debt<sup>1</sup> / LTM rolling Adjusted EBITDA<sup>2</sup>)



- Sharp decrease in leverage essentially on the back of favorable market recovery in 2021 and growth momentum in Manganese and Weda Bay operations
- Less volatility in financial leverage expected with lithium business further diversifying cashflow sources

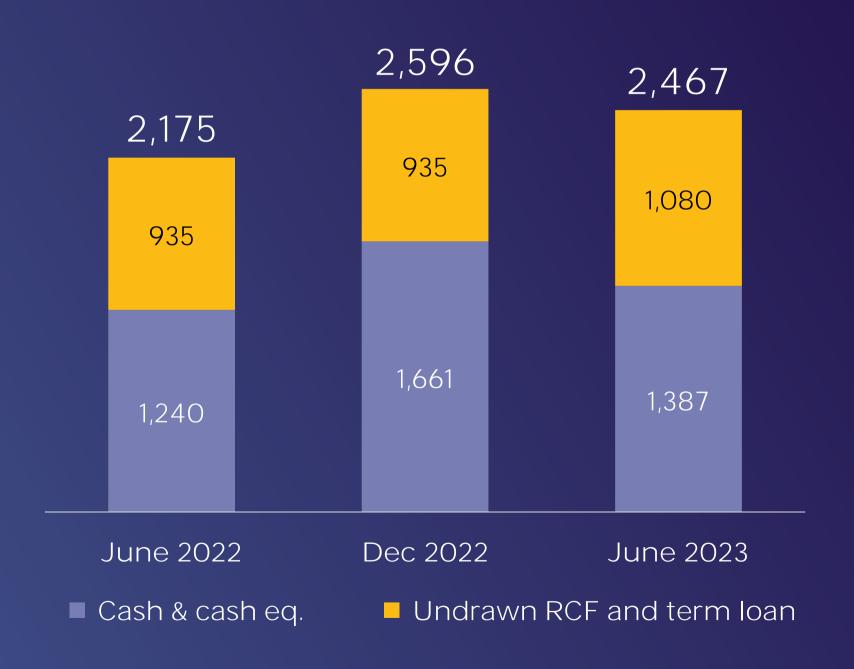
## A more balanced credit profile underpinned by recent erametreshaping of debt portfolio



#### Ample liquidity to address future growth capex



#### GROUP FINANCIAL LIQUIDITY (€m)



Active financial facility management with the extension of the RCF until June 2028 and the successful increase of the term loan to €515m

#### Additional liquidity secured since end-June

- Innovative \$400m advance payment from Glencore structured around a lithium marketing agreement for 50kt of LCE
- Net cash impact of c. €200m (12x 2022 EBITDA) from the successful divestment of ETI

## Now moving our focus to growth, keeping strict leverage control through the cycle



#### Balance sheet

 Maintain adjusted leverage below 1x on average through the cycle 02

#### Capex

- Disciplined investment policy
- Deliver organic growth with very quick payback and attractive returns
- Unlock strategic greenfield projects and de-risk via partnership model

03

#### Dividend

- Reward shareholders for their long-term commitment
- Return value created by successfully delivering our projects

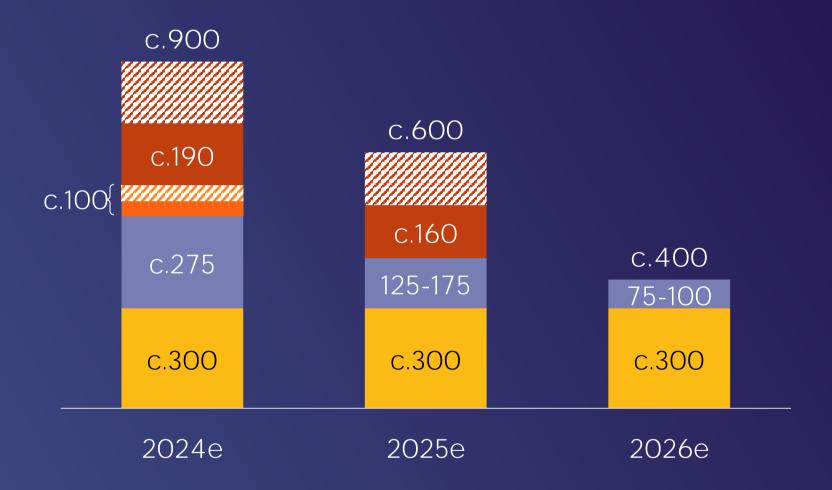
Strong balance sheet and higher recurring earnings allowing temporary higher leverage to fund growth

ERAMET'S CAPITAL MARKETS DAY 2023 | 104

#### Deploying capital to grow our world-class asset base



#### CAPEX PLAN FOR THE NEXT 3 YEARS Industrial investments (in €m)



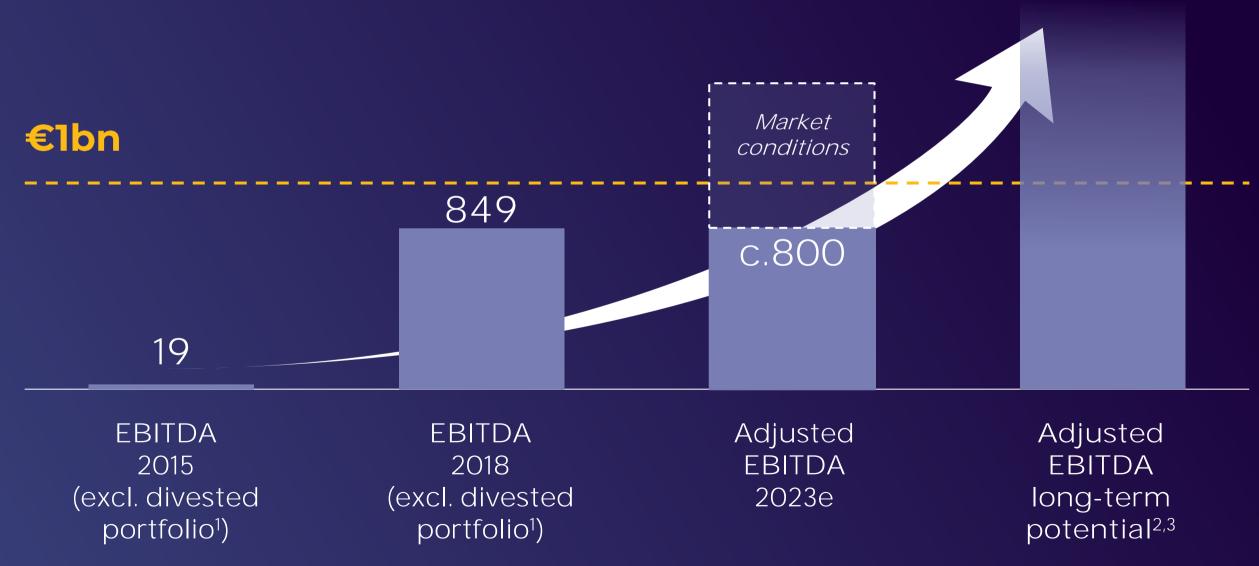
### c.€1.9bn

2024-2026e CAPEX net of Tsingshan share

- ►>€1bn to be invested in growth projects over the next three years reflecting investment decisions to date¹
- c.€300m annual recurring capex (mostly related to our transformation assets) with limited additions expected from our Phase 1 lithium operations
- Recurring Growth (Mn ore & GCO) Lithium Phase 2 1st tranche
- Lithium Ph. 1 (Eramet share)
  Z Lithium Ph. 1 (Tsingshan share)
- Lithium Ph. 2 1st tranche (Tsingshan share)

#### Capitalizing on continuous intrinsic gains to generate eramet higher recurring earnings

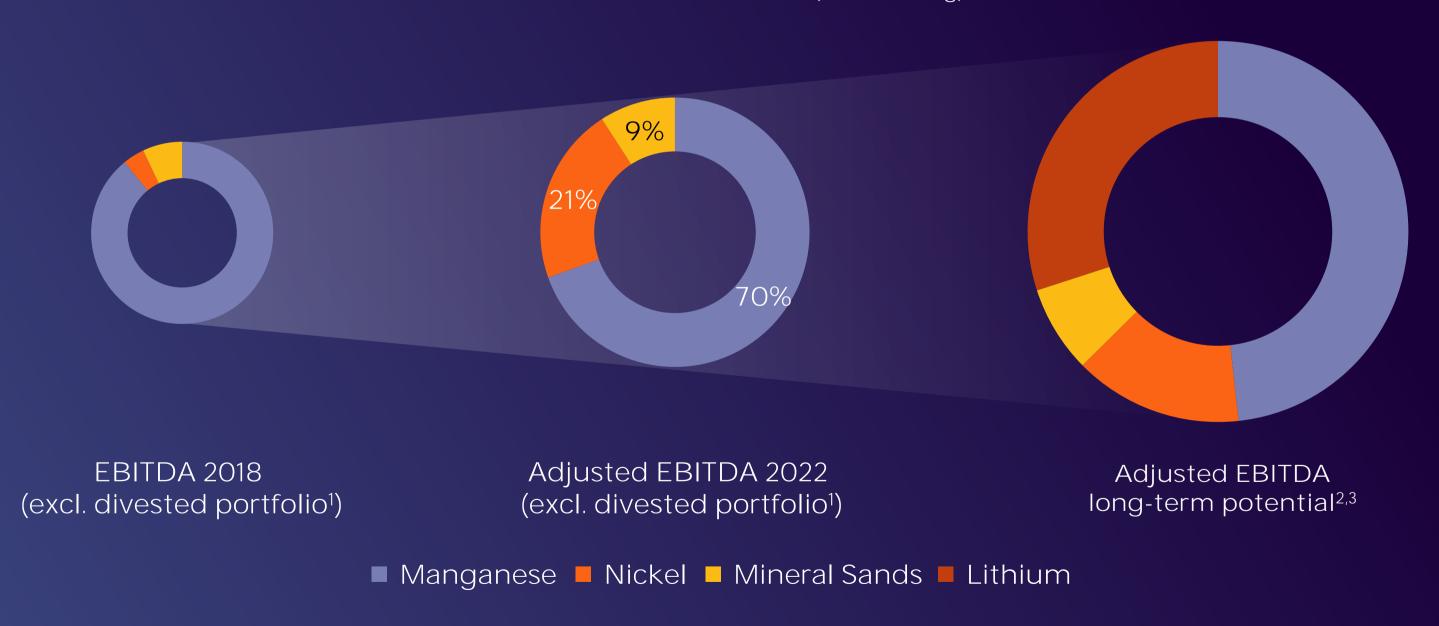
#### PAST AND EXPECTED DEVELOPMENT OF ADJUSTED EBITDA FOR ILLUSTRATIVE PURPOSE (in €m)







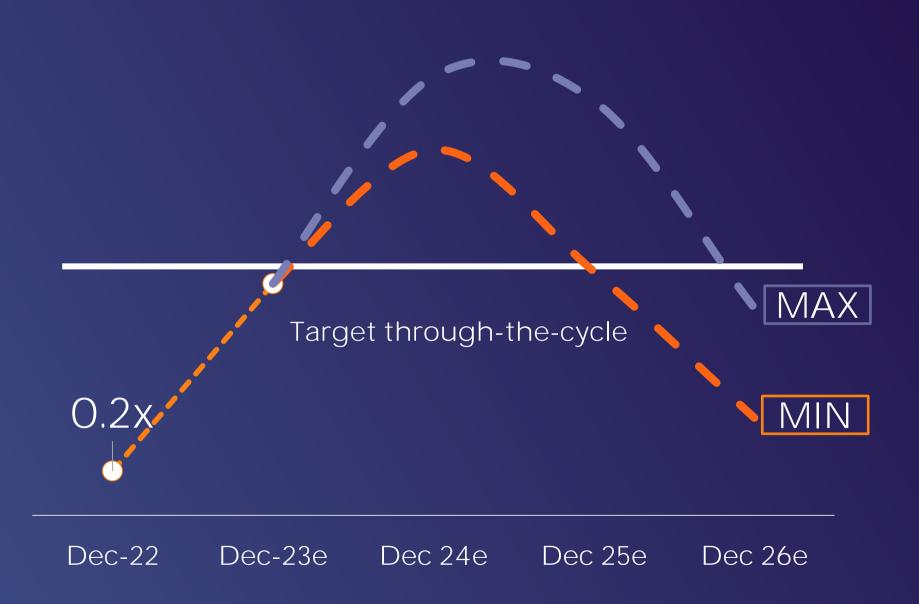
#### PAST AND EXPECTED BREAKDOWN OF ADJUSTED EBITDA FOR ILLUSTRATIVE PURPOSE (excl. Holding)



## Financial leverage expected to remain at well manageable levels throughout growth phase



ADJUSTED LEVERAGE (Net debt<sup>1</sup> / LTM rolling Adjusted EBITDA<sup>2</sup>)



- Reinvestment of cash generated in Gabon,
   Weda Bay & Senegal
- Optimization of the funding structure for Centenario Phase 2
- Swift deleveraging expected following investment period
- Optimal use of Eramet capital leaving the door open for shareholder returns and other strategic growth initiatives

#### Robust plan for financial sustainability



### CLEAR STRATEGIC ROADMAP

Disciplined capex program supporting growth momentum

#### SUSTAINED OPERATIONAL EXCELLENCE

Intrinsic performance capitalizing on diversified & world-class asset base

#### STRONG CSR COMMITMENT

Key differentiator enhancing competitiveness



Sustainable financial policy with long-term leverage <1x



Potential for shareholder return on the back of strong value creation



#### Ambitious mid-term production targets



>10Mt MN ORE Up to SOOKT
Up to OKT
MN ALLOYS
(TARGETS ASSESSED BASED ON MARKET DEMAND & MARGINS)

60Mwmt
WBNIORE
(MARKETABLE)

1.0Mt HMC >75Kt-LCE
LI BATTERY
GRADE LCE

ENERGY TRANSITION PROJECTS IN Preparation phase

## Eramet perfectly positioned to further unlock value in a new era of metals

егамет

PURE-PLAY
MINING & METALS

HIGHEST CSR STANDARDS

WELL
POSITIONED
ON ATTRACTIVE
MARKETS

WORLD-CLASS
ASSET BASE
WITH SOLID
TRACK RECORD

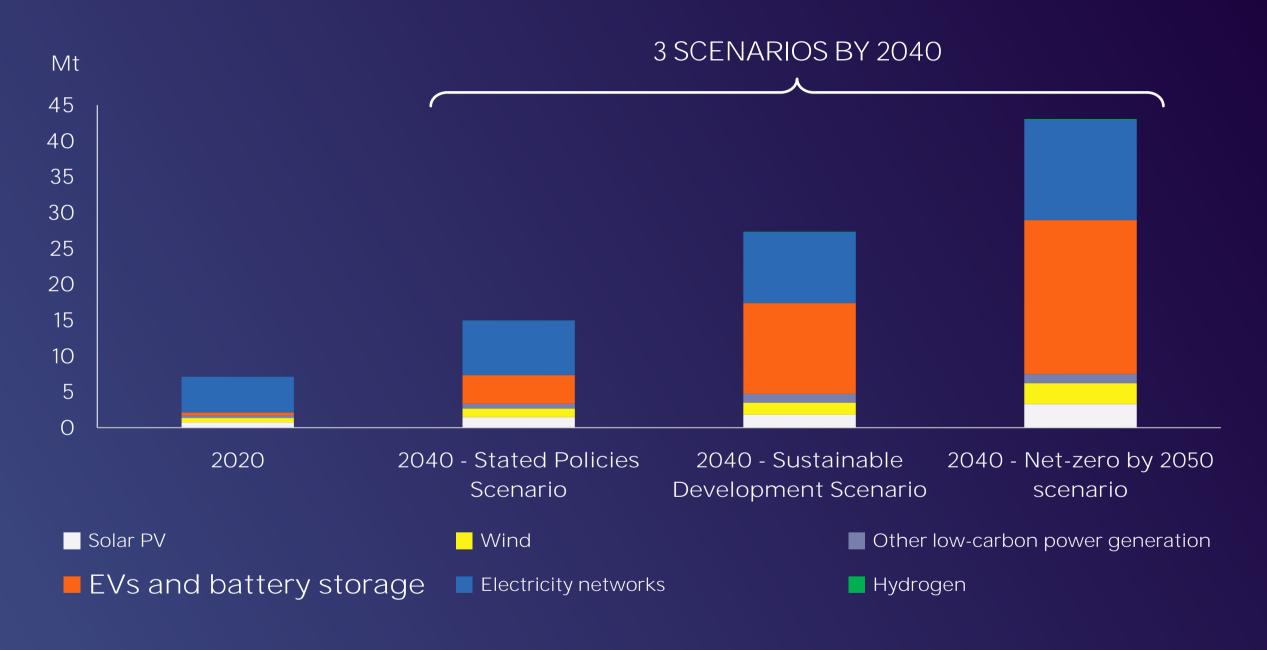
ROBUST FINANCIALS ENABLING GROWTH

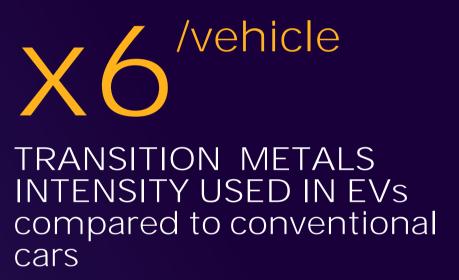


#### A new era: from the age of oil to the age of metals



#### MINERAL DEMAND FOR CLEAN ENERGY TECHNOLOGIES



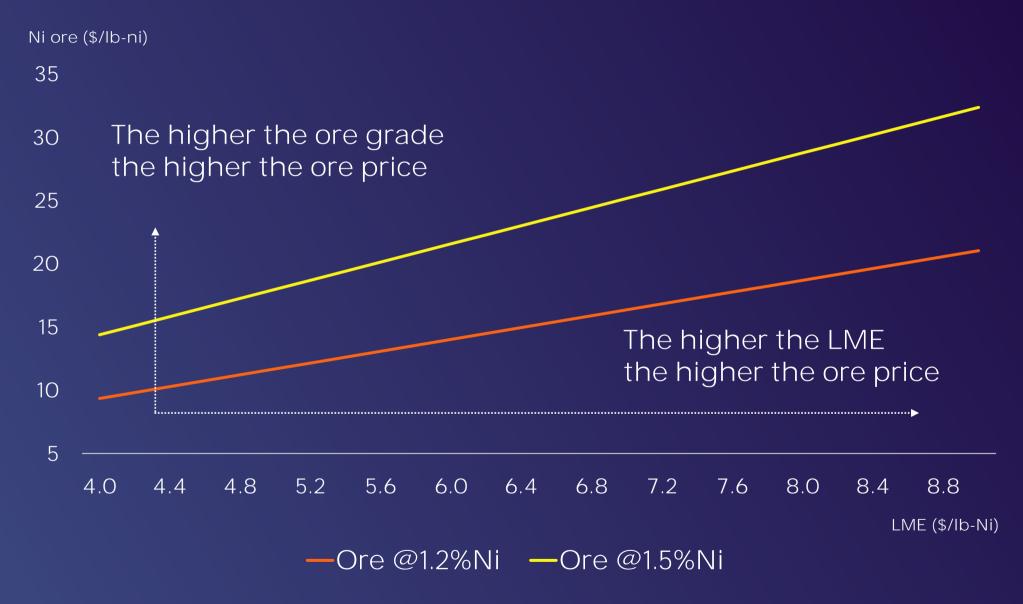


Without metals: no batteries, no electrification, no energy transition

## Indonesian Ni ore price driven by LME index with a grade premium







#### Indonesian Domestic Ni ore price

- Based on LME
- Premium factor linked to grade
- Discount factor linked to humidity

Weda Bay mine benefitting from attractive pricing to supply local production

ERAMET'S CAPITAL MARKETS DAY 2023 | 115

#### Lithium project value underpinned by cash accessibility features



Decrees issued by the Argentinian Government

234/2021

Creating the "Investment Promotion Regime for Export"



836/2021

Increasing the benefits of this regime for major investments



Direct investment >\$100m in foreign currency for new mining projects or existing projects expansions



Secured cash repatriation



Stability

Percentage of annual foreign currency obtained from exports sales subject to benefits of the Decree:

<u> </u>	
stments	

\$100-500m

\$500m-1bn

60%

20%

<\$100m

40%



Phase 1 of Centenario-Ratones project eligible<sup>1</sup>