

Investor Presentation

2023 BofA Global Metals, Mining & Steel Conference



16-18 May 2023



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- 2 Strategic positioning
- 3 Decarbonation roadmap
- 4 Q1 2023 Key trends

Conclusion and outlook

Eramet at a glance

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Unless otherwise specified, financial figures are presented in accordance with IFRS 5 - Non-currents Assets Held for Sale and Discontinued Operations -, in line with Eramet's new scope focused on the Mining & Metals division

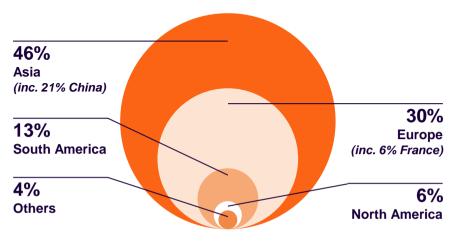


A global pure player in Mining & Metals

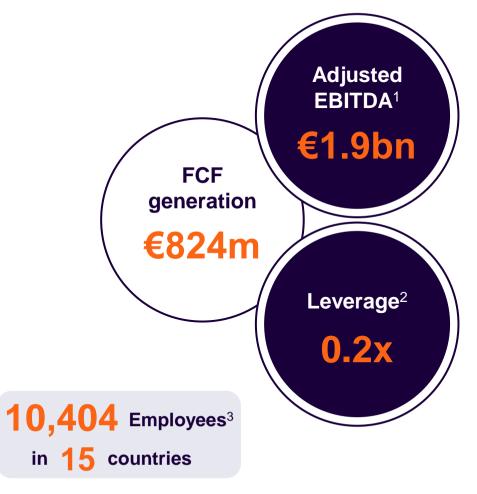
Refocused on 4 activities¹



Breakdown of sales by geography



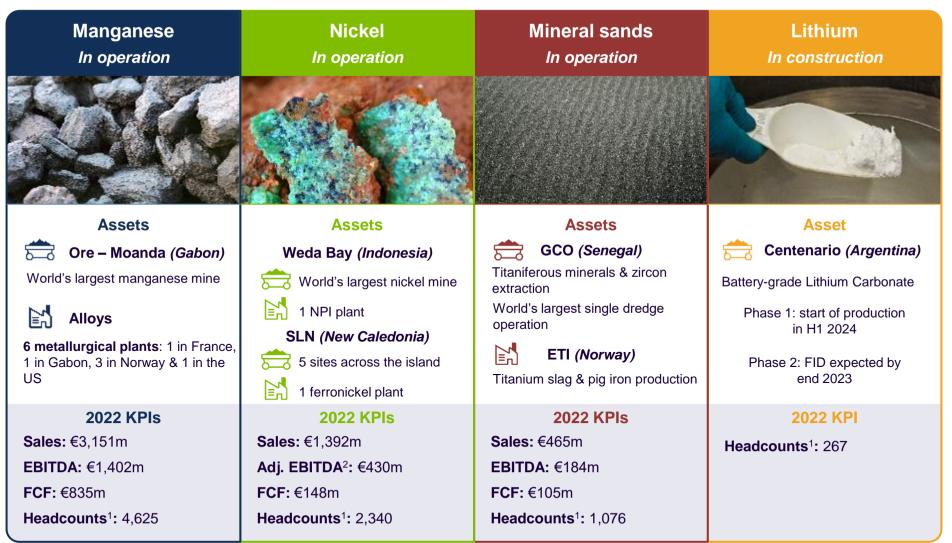
Record financial results in 2022



¹ EBITDA including Eramet's share in Weda Bay's EBITDA of €344m
 ² Net debt / EBITDA
 ³ Including 1,314 employees of Weda Bay Nickel



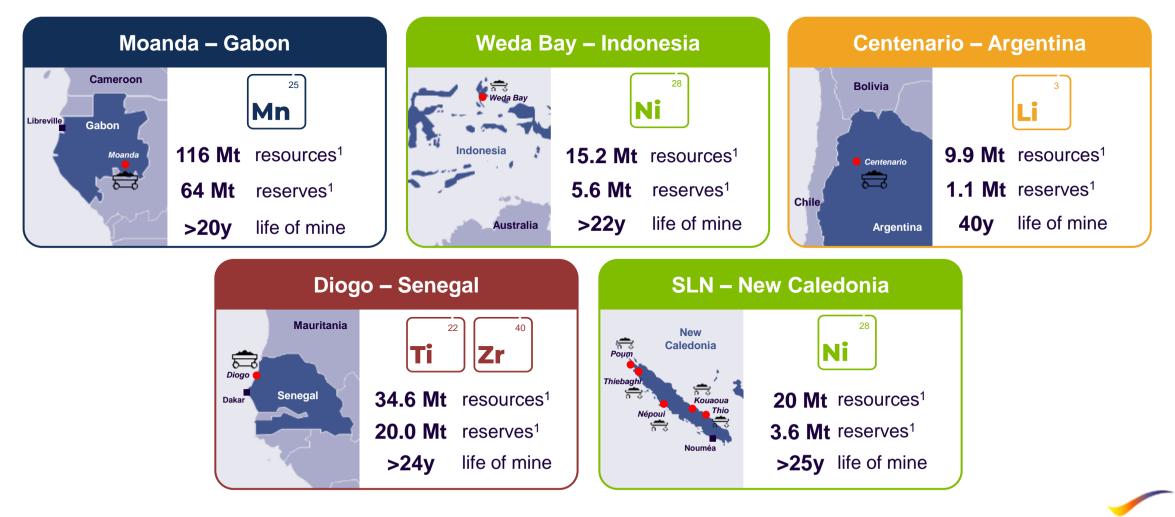
Operating in manganese, nickel, mineral sands Developing battery-grade lithium





Eramet biggest strength: its first-class deposit portfolio

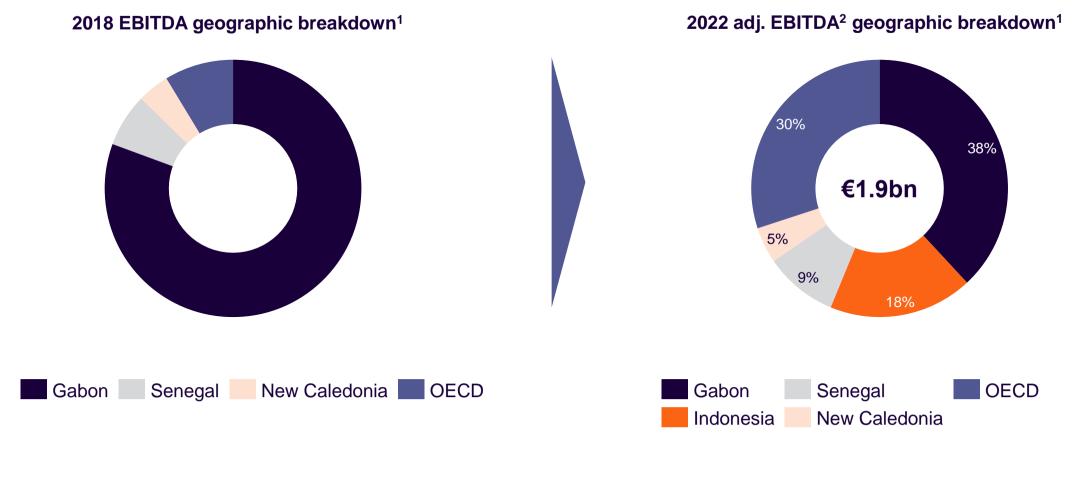
Long-life world-class deposits positioned on the first quartile of the mining industry cost curve





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An increased diversification by country strengthening the business profile



Eramet – Investor presentation, May 2023

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¹ Excluding discontinued activities, for illustrative purposes in 2018

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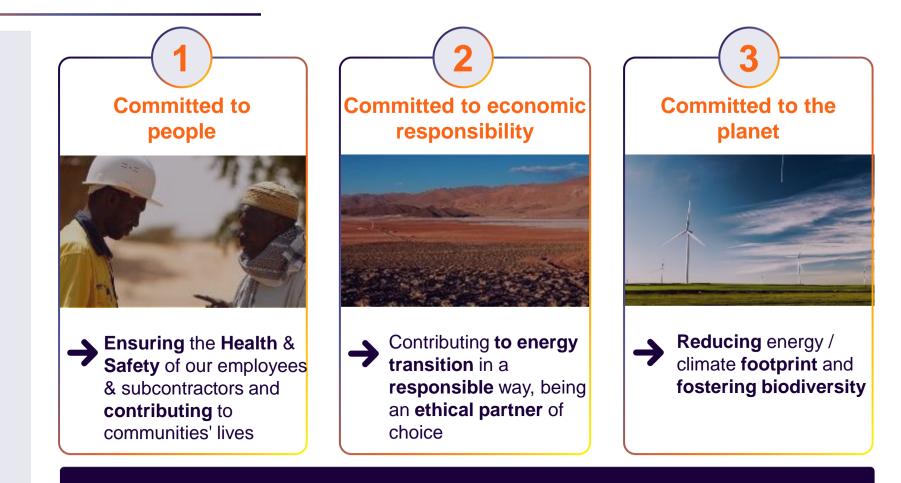
² Adjusted EBITDA is defined in Appendix 8 – Financial Glossary of the FY 2022 results press release

A committed, contributive and recognized corporate citizen

OUR PURPOSE, OUR REASON FOR ACTING

"

Become a reference for the responsible transformation of the Earth's mineral resources for 'living well' together

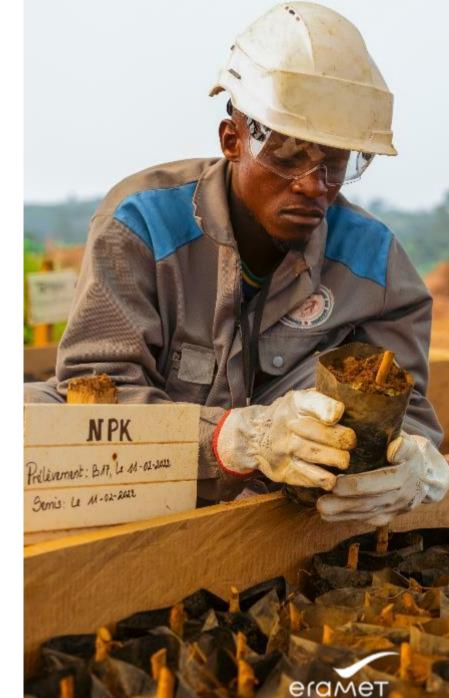


An ambitious 2018-2023 CSR roadmap contributing to the UN's Sustainable Development Goals, aligning with the highest standard for responsible mining developed by IRMA



A CSR commitment and performance recognized by rating agencies





¹ Lower is better

A long-term strategy supported by a sustainable financial structure

		2022	2021
1 Deleveraging	 Significant deleveraging achieved in 2021 and 2022 Target leverage¹ of < 1x on average through the cycle Maintain strong balance sheet to secure financial sustainability and maintain flexibility to seize attractive investment opportunities 	0.2x Leverage €616m Net debt reduction ²	0.9x Leverage €387m Net debt reduction ²
2 Growth capex	 Disciplined investment policy Primary focus on organic growth and "brownfield" projects with very quick payback and attractive returns Strategic greenfield projects, through potential partnerships with limited risk 	€200m	€166m
3 Dividends	Rewarding our shareholders for their long-term commitment with proven historical ability to adapt pay-out distribution policy to preserve balance sheet	€3.5 per share ³	€2.5 per share

Maintaining cash reserves of min. €300m on average over the cycle excluding back-up facilities

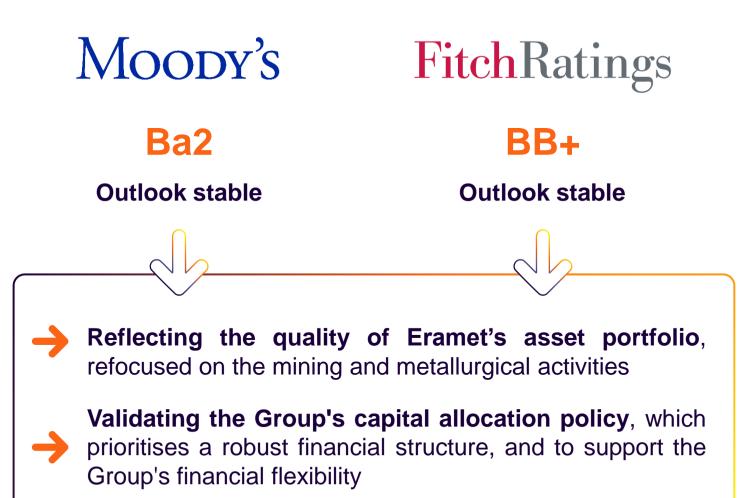


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¹ Net debt / EBITDA ² Net debt reduction before IFRS 5 application

³ To be proposed at AGM dividend in respect of 2022 financial year

Credit rating awarded in April by two leading agencies, enhances the Group in securing and diversifying its financing plan



Rating agencies' highlights

Moody's

"Strong market positions"

"Best in class cost position in all mining activities and large reserve base"

"Positive long-term demand fundamentals"

"Currently solid credit metrics "

"Prudent financial policy"

Fitch

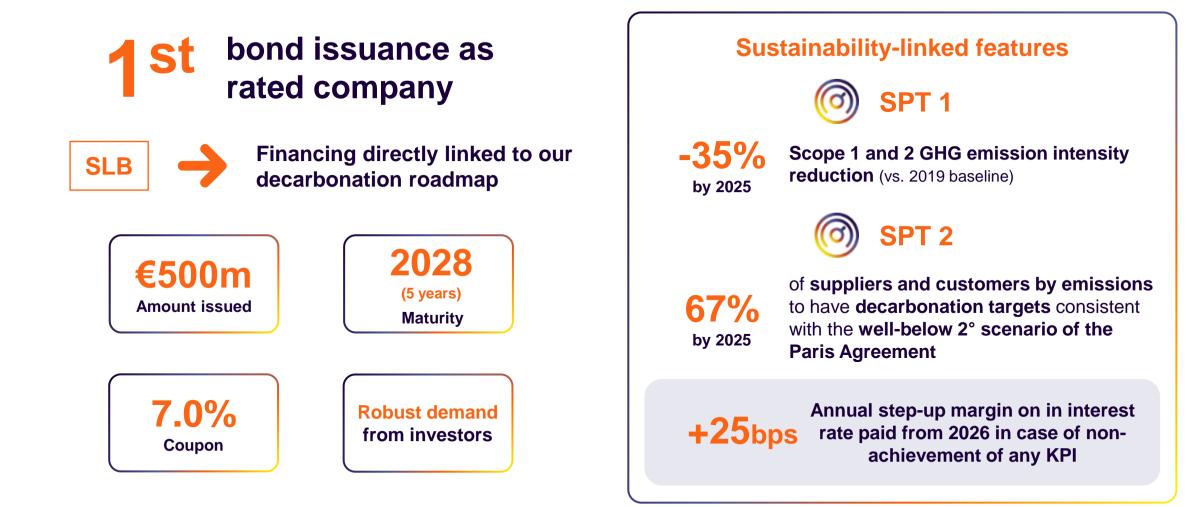
"Reflects its conservative and transparent capital allocation priorities"

"Favourable cost positions, long reserve lives and integrated business model combining mining and processing"

"The investment phase will allow for further business growth over the coming years"



Successful inaugural issue of €500m sustainability-linked bonds

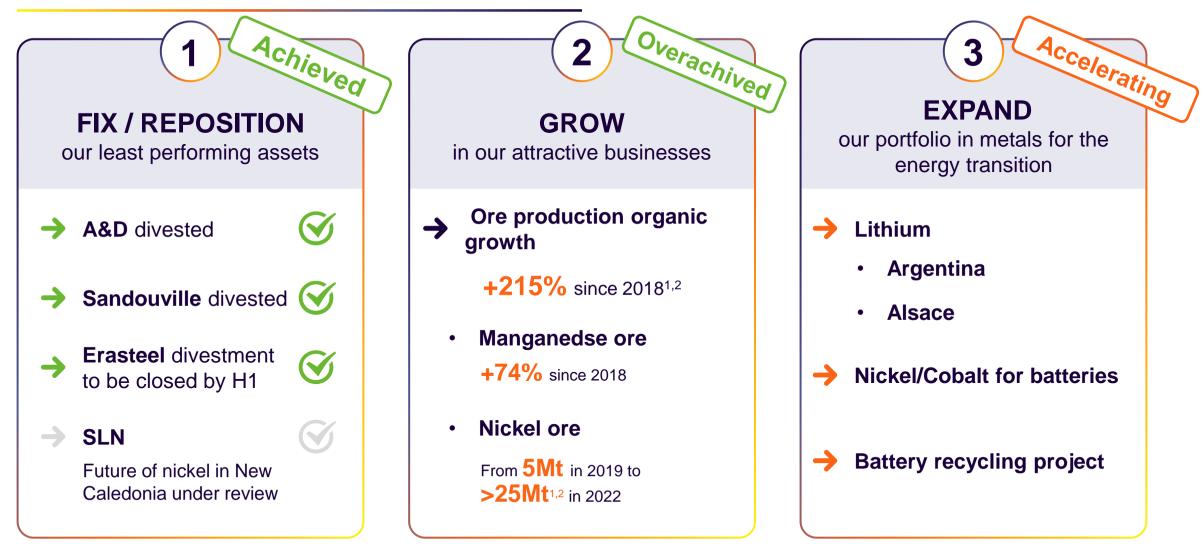




Strategic positioning



Successful strategic repositioning: Eramet becomes a player focused on the upstream of the metals value chain





¹ Including Weda Bay marketable production (high-grade ore)
 ² On a 100% marketable basis for Weda Bay

Our purpose, our reason for acting

"

Become a reference for the responsible transformation of the Earth's mineral resources for 'living well' together

1

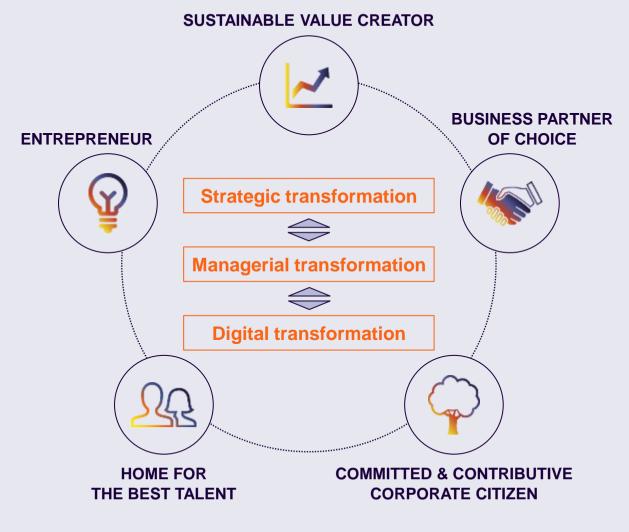
Develop a selective portfolio of valueaccretive mining and metallurgical activities

2

Be among the best in each of our businesses, in terms of **performance**, **profitability and innovation**



Be admired for our strategic model, our management system and our societal commitment





The world will need new metals, and more metals







A strategic roadmap based on 2 pillars, supported by strong CSR commitments

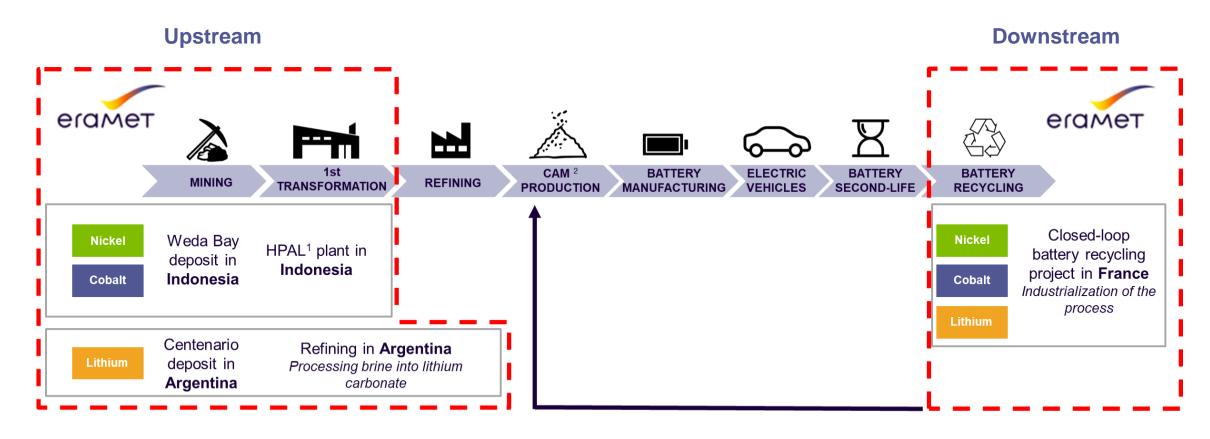


Growth enablers: Exploration, Innovation and Digital transformation





Eramet provides a unique solution to sustainably secure the metal supply for the battery industry





¹ HPAL: High Pressure Acid Leach ² CAM: Cathode Active Material

Eramet is accelerating in the energy transition



Solid fundamentals to speed up the Group's ambitious, promising projects in metals for the energy transition



¹ FID = Final Investment Decision
 ² MoU = Memorandum of Understanding
 ³ ÉS = Électricité de Strasbourg
 4 PFS = Prefeasibility Study



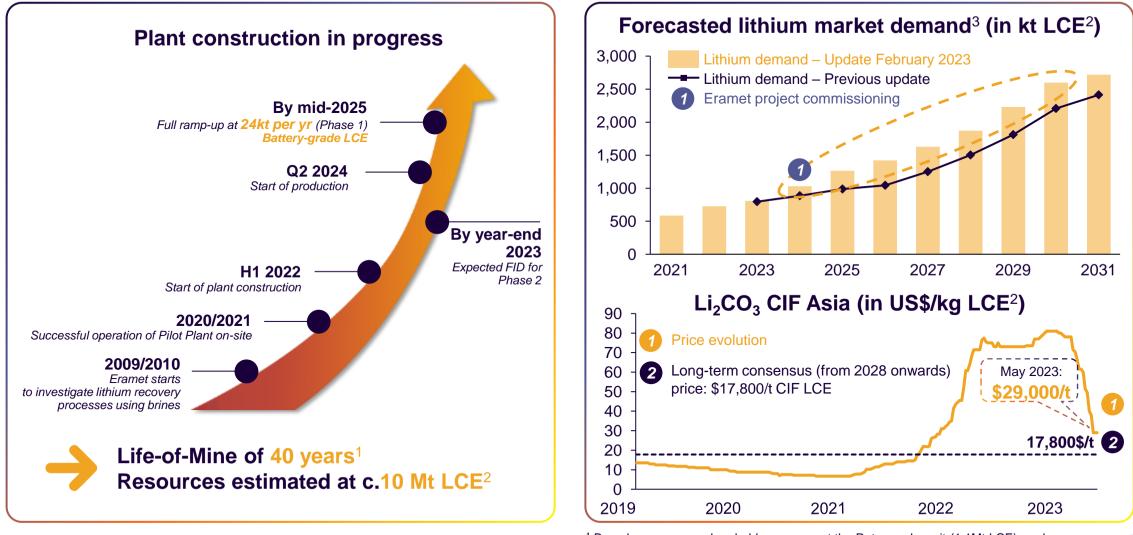


Eramet's two main projects for EV battery metals



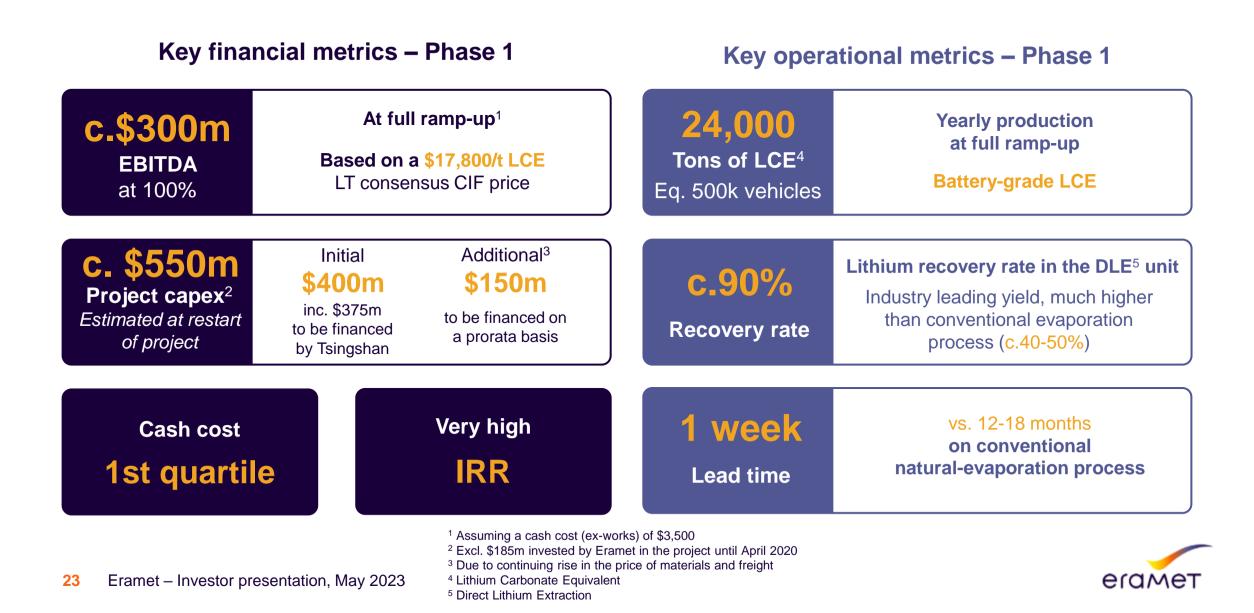
Centenario: a world-class asset poised to enter the market at the right time





 ¹ Based on proven and probable reserves at the Ratones deposit (1.1Mt LCE), and on a project designed for 24kt per yr LCE
 ² Lithium Carbonate Equivalent
 ³ Sources: Eramet analysis

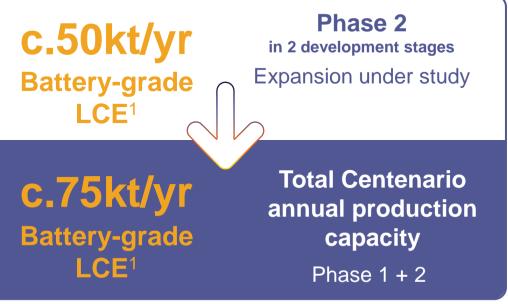


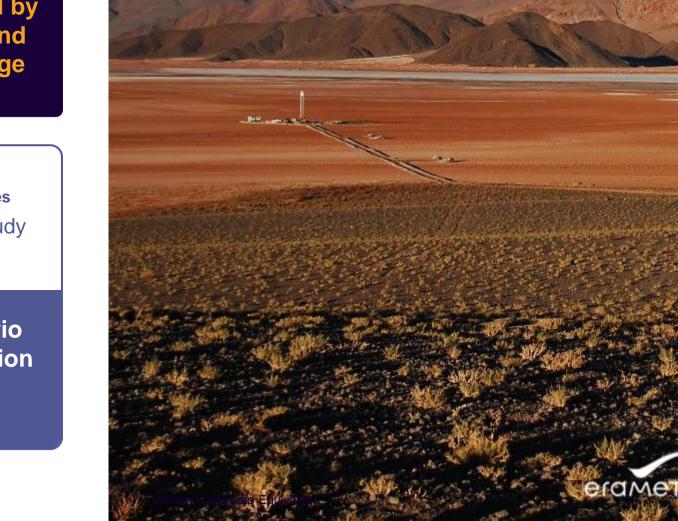


Phase 2: unlocking the great potential of Centenario deposit

FID expected by 2023 year-end for next stage

Feasibility study ongoing for Phase 2 In 2 development stages





Sonic Bay: partnering with BASF to consolidate our position on the battery value chain



FID pending
Expected in
H2 20232026
Expected start
of production1c.60 kt/year2
Battery-grade
nickel productionc.6 kt/year2
Battery-grade
cobalt production

Project to produce nickel & cobalt MHP³ for batteries capitalising on the Weda Bay deposit's extensive mining resources

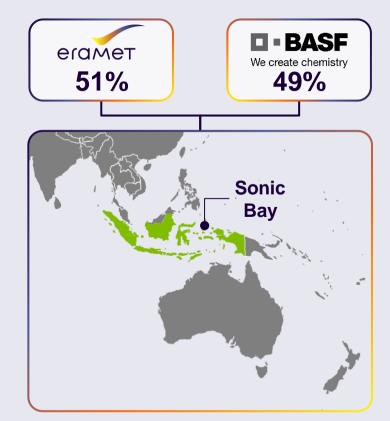
Ore from Weda Bay deposit (Indonesia)

Partnership with **BASF**: Hydro-metallurgical complex with a High-Pressure Acid Leach ("**HPAL**") unit, to produce MHP³

Best-in-class CSR standards:

- Implementation of Eramet's global environmental & social standards and policies (IRMA based)
- \rightarrow Dry stacking instead of tailings dams

In line with Eramet's ambitions to position itself as a key European player in the EV BATTERY VALUE CHAIN Project bound on a large limonitic deposit in Halmahera island (Indonesia)



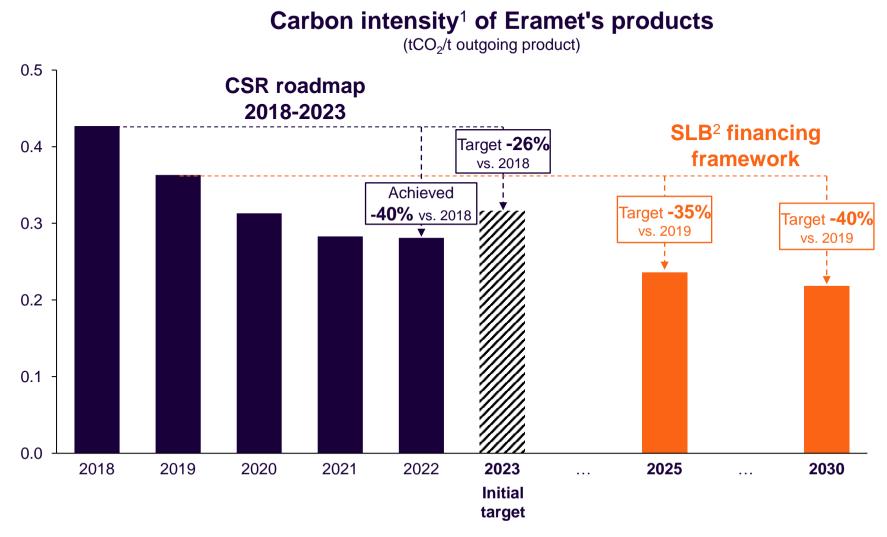


¹ Subject to FID
 ² On a 100% basis, kt contained in MHP
 ³ Mix Hydroxide Precipitate

Decarbonation roadmap

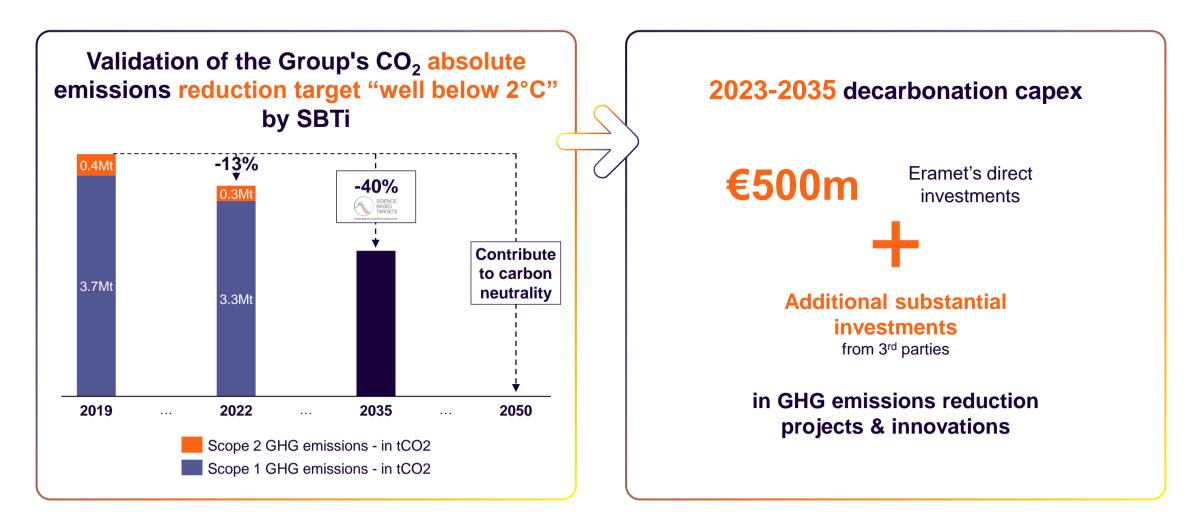


The Group has significantly reduced the carbon intensity of its products since 2018





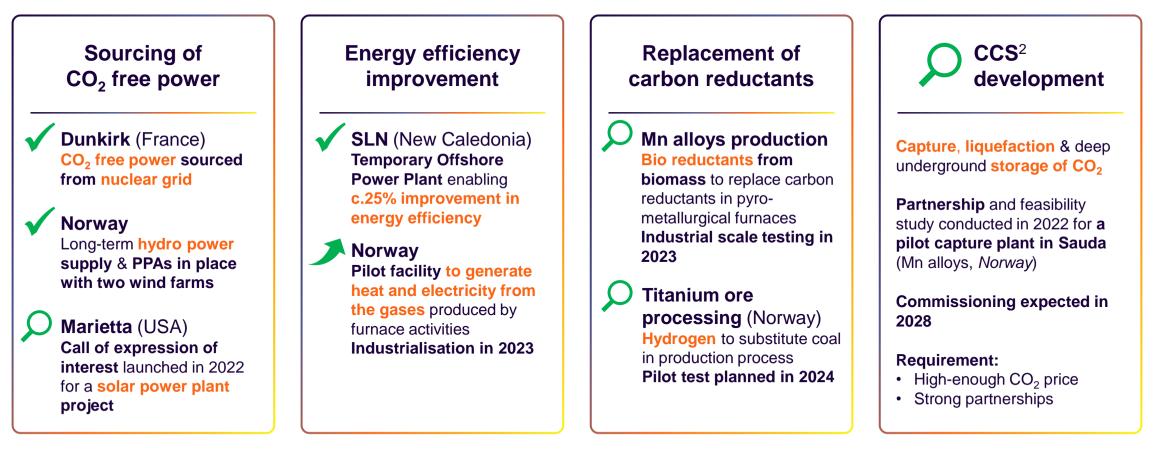
Eramet has a strong commitment to fight climate change





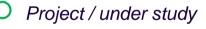
Decarbonation projects on pyrometallurgical operations

C.90% of Eramet's energy consumption & GHG emissions¹



✓ In execution

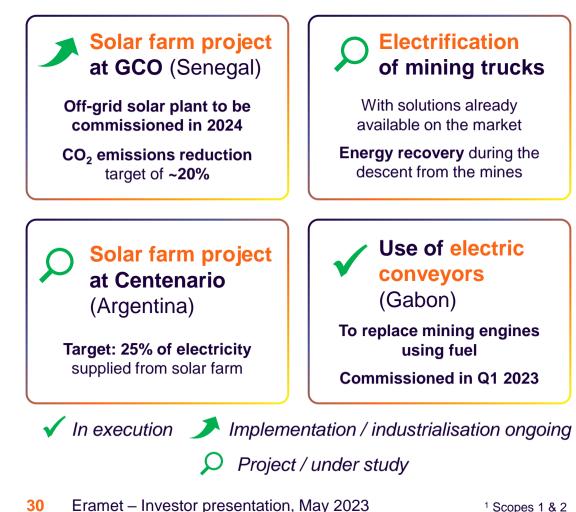
Implementation / industrialisation ongoing



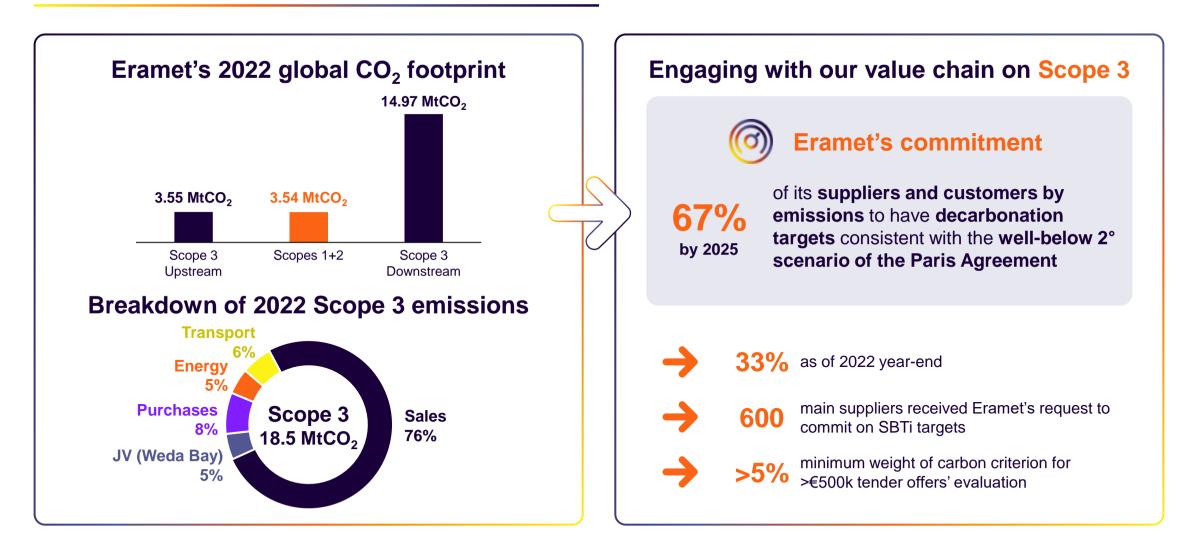


Decarbonation of mining operations

C.10% of Eramet's energy consumption & GHG emissions¹



Engaging with value chain is key to decarbonize our activities



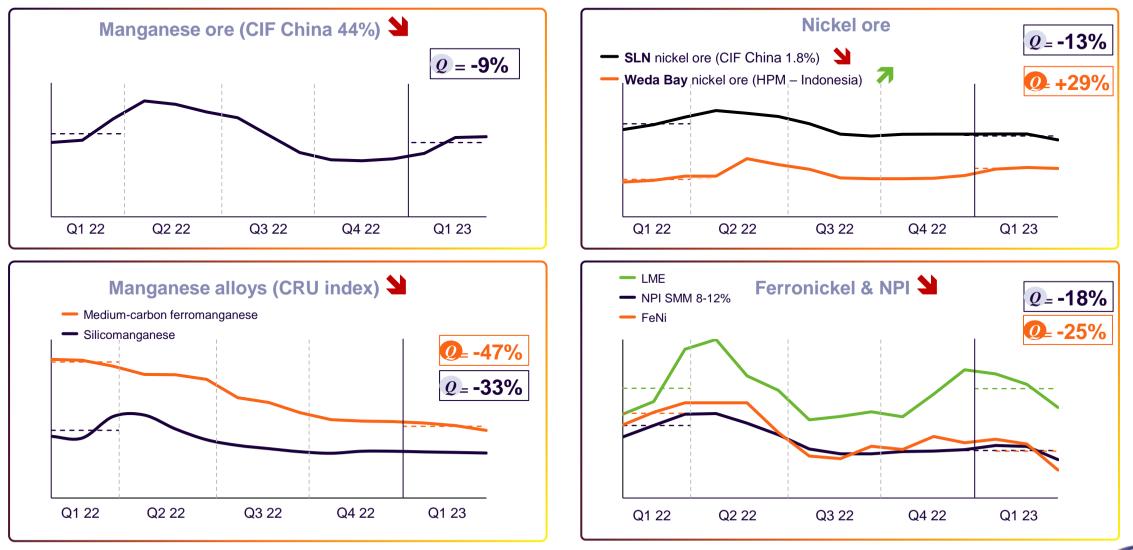


Q1 2023 Key trends

Unless otherwise specified, financial figures are presented in accordance with IFRS 5 - Non-currents Assets Held for Sale and Discontinued Operations -, in line with Eramet's new scope focused on the Mining & Metals division

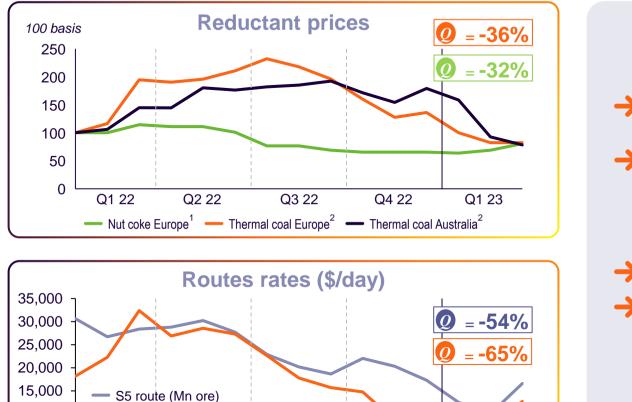


Sharp decline in prices in Q1 2023 compared to exceptionnaly high levels in Q1 2022, particularly for manganese alloys and Class II nickel





Input costs still high, albeit declining in Q1 2023 vs. 2022 average



Q3 22

Q4 22

Q1 23



- Q1 2023 prices down (vs. Q1 2022) but still at historically high levels
- Still weighing on the performance of the metallurgical activities



- Prices down significantly before rebounding
- End-Q1 2023 rebound expected to continue with a peak in H2, as demand rises



c.80% of the Group's electricity needs covered through long-term supply contracts, especially in Norway

¹ Source: Resources-net CAMR, nut coke spot price, Europe

² Both in Europe (Source: Argus, thermal coal spot price, ARA, Europe) and Australia (Source: GlobalCoal, Newcastle, thermal coal, Australia)



(0)Q1 23 vs. Q1 22 price change

Q2 22

- S2 route (Ni ore)

Q1 22

10.000

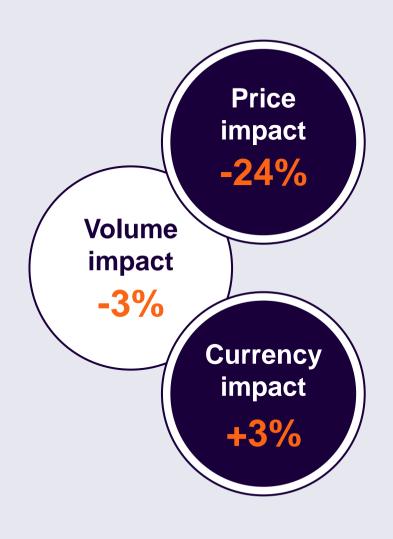
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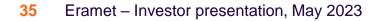
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Q1 2023 Group adjusted turnover down 24%, mostly driven by a very unfavourable price effect as expected

- Slight decrease in overall volumes despite strong Weda Bay performance, reflecting:
 - Exceptionnal operational difficulties in Gabon (production & transport halted over nearly 1 month after end-2022 landslide) and at GCO (major equipment breakdown on the dredge)
 - Fully resolved to date

€m	Q1 2023	Q1 2022	Chg. YoY	% of Group adj. turnover
Manganese	440	722	(39)%	46 %
Manganese ore	209	308	(32)%	22%
Manganese alloys	231	414	(44)%	24%
Nickel adjusted ¹	464	434	+7%	49%
SLN	243	270	(10)%	26%
Weda Bay (offtake Eramet)	47	83	(43)%	5%
Share in Weda Bay (38.7%, excl. offtake)	174	82	+112%	15%
Mineral sands	44	90	(51)%	5%
Holding & eliminations	1	1	-	-
Group adjusted ¹ turnover	949	1,247	(24)%	100%





1 Turnover adjusted to include the proportional turnover of PT Weda Bay Nickel (Eramet's share 38.7%) excluding offtake agreement



Q1 2023 Manganese operational performance











SiMn – Europe (€/t)² (standard alloys)

1.808/t in Q1 2023

≥ €1,149/t in Q1 2023 -33% YoY



Q1 2023 Nickel operational performance



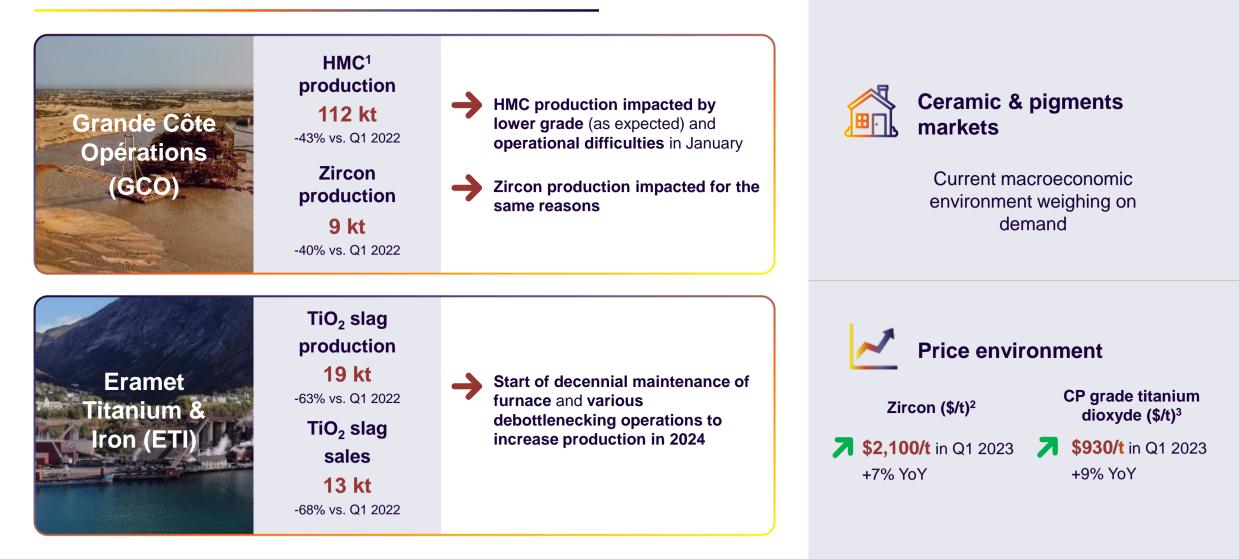
³ Indonesian government official prices
 ⁴ SMM NPI 8-12% index

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Q1 2023 Mineral sands operational performance



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¹ HMC: Heavy Minerals Concentrate

² Zircon premium (FOB prices): Market and Eramet analysis

³ CP slag (FOB prices): Market and Eramet analysis



Conclusion & outlook





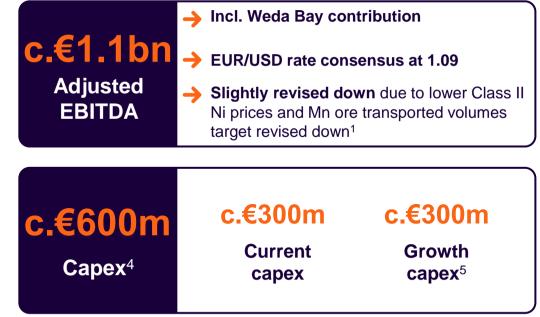
Robust mining production expected in 2023, in a more challenging environment

- Geopolitical and macroeconomic uncertainties, as well as inflationary context expected to continue weighing on all the Group's markets in 2023, with a downturn in demand and prices in Q1
- Uncertainty persists regarding freight, with reductant & energy costs remaining historically high

2023 Key operational metrics



2023 Key financial metrics



⁴ Excl. discontinued activities, Centenario's Phase 1 capex payable by Tsingshan ⁵ Of which around €200m is intended to pursue and sustain the growth of ore production and transport in Gabon; and around €50m to develop phase I of the Lithium project in Argentina



¹ Due to non-recurring logistics incidents at the beginning of the year ² Particularly in North America

³ LME nickel price consensus at \$23,300/t in 2023; ferronickel prices slightly above SMM NPI 8-12% prices & well below LME nickel price consensus

The start of a new ERA







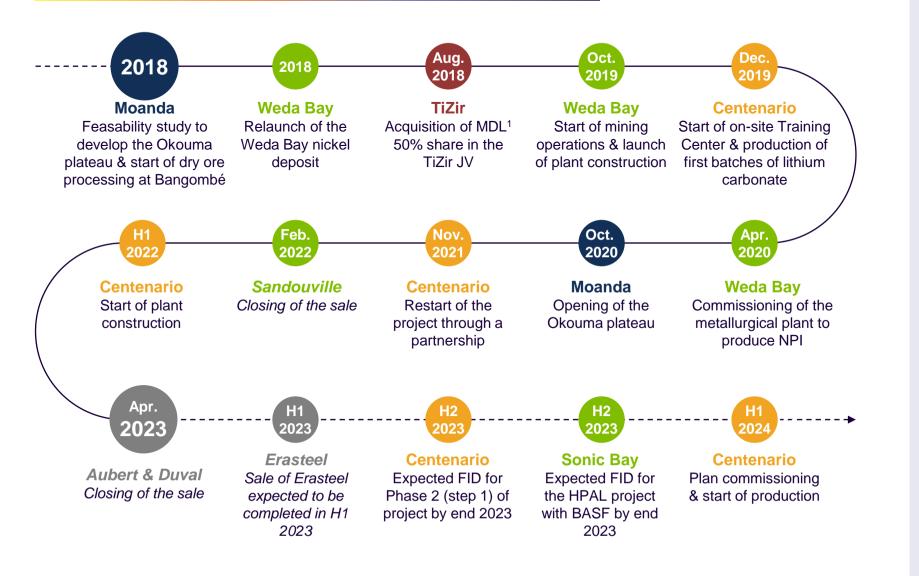
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Appendices

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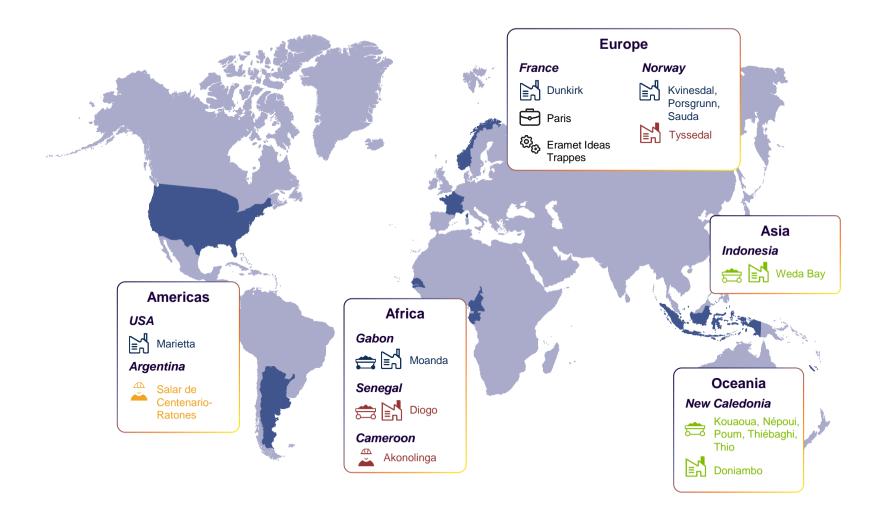
Group's repositioning over the past 5 years



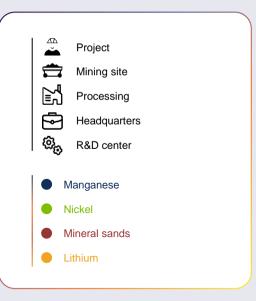
Sale of poorly performing downstream assets completed **Growth in higher** margin mining activities Manganese Nickel Mineral sands Lithium Higher performance alloys eramet

¹ Mineral Deposits Limited

Eramet industrial footprint



17 mining & industrial sites





Sustain and further develop organic growth in our legacy operations



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¹ >7.0Mt of ore transported expected in 2023 given the non-recurring logistical incidents at the beginning of the year ² On a 100% basis (Eramet 38.7%), including 15 Mwmt of low-grade ore

³ HMC = Heavy Minerals Concentrates

⁴ Ton of CO_2 emitted per ton of alloy produced (Scopes 1 & 2)

Lithium, cobalt and nickel are the critical metals used in batteries for e-mobility

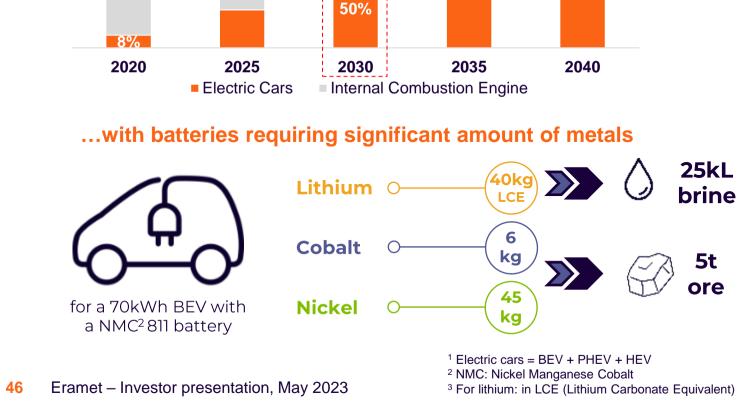
Half of the cars sold globally in 2030 should

be fully or partially electric¹...

70%

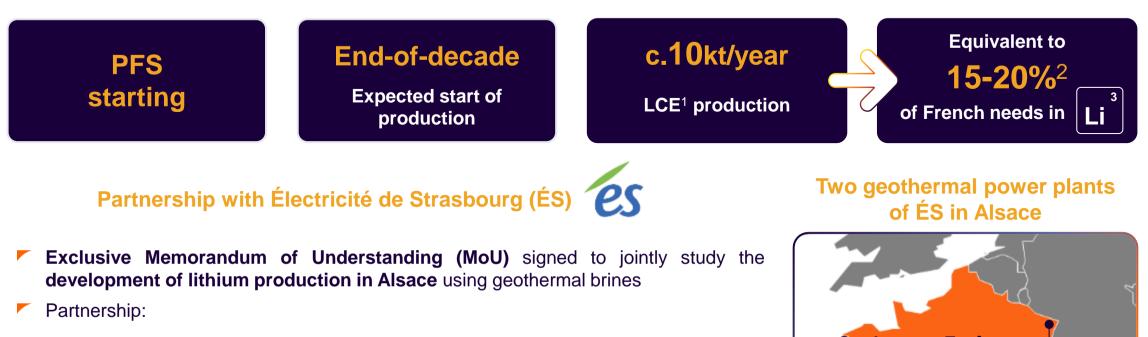


Energy Transition metals demand booming 27 Co 25kL brine Ni **5**t ore Global demand in 2020 vs. 2030 vs. 2040 (in kt³) eramet



Lithium project in Alsace: partnering with Électricité de Strasbourg to sustainably develop lithium in Alsace





- > Eramet will deploy its innovative Direct Lithium Extraction (DLE) process previously developed for the Centenario project in Argentina
- ÉS will provide its knowledge of the geology in Alsace and its expertise in the sustainable production of high-temperature geothermal energy
- Experiments on ÉS' two operating geothermal power plants in Alsace
- Production could start before end-of-decade if FID made within 4 years





ReLieVe: partnering with SUEZ to become a player in the battery recycling value chain in Europe





Innovative closed-loop process fully piloted in 2020-2021 within Eramet Research & Innovation Centre

Partnership with 🥝 SUE2

- Production of "blackmass" (a metal concentrate of nickel, cobalt, manganese, lithium and graphite) from lithium-ion battery recycling (end-of-life or scraps)
 - 2022-2024 pre-industrial phase, based on maturity achieved over several years of R&D

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100% stand-alone project

- Industrialisation studies to produce battery-grade metals from blackmass in France
 - → 2022-2026 construction and operation of a preindustrial demo-plant at Eramet Research & Innovation Center, finalisation of feasibility studies
- By 2027 estimated target date to start operations in France, subject to Final Investment Decision (FID)

STRATEGIC METAL RECYCLING: a virtuous circular economy approach, key for European sovereignty and responsible supply



A 2018-2023 CSR roadmap combining operational performance and corporate commitment...

the metals sector

of the circular economy

...answering our challenges and the UN Sustainable development goals

Actively contribute to the development

Be an ethical partner of choice

reference in the M&M sector

(13)

Commitment to people

Ensure the **Health** and **Safety** of our employees and subcontractors

2 Enhance skills, promote talent, and career development

atmospheric

emissions

3 St

4

5

11

Strengthen employee engagement

Integrate and foster the richness of **diversity**

Be a valued and contributing partner to our **host communities**

12







8 Be a reference company in terms of respect for **human rights** in our field of activity



Be a **responsible company of**

For each of the 13 goals: specific action plan and objectives are monitored on an annual basis



Global CSR Performance Indicator¹

Target 100% = achievement of annual objectives

2022 CSR performance

115% Outperforming roadmap objectives for the year 2022

Global CSR performance weighting on managers' compensations





Protect water resources and accelerate the rehabilitation of our mining sites by fostering biodiversity Reduce our **energy** and **climate footprint**

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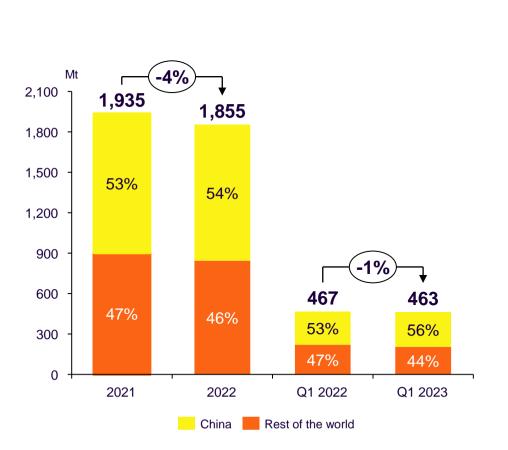
¹ The method used to calculate this indicator is described in the methodological note provided in section 5.5. of the 2022 Universal Registration Document

Aligning with the highest standard in responsible mining



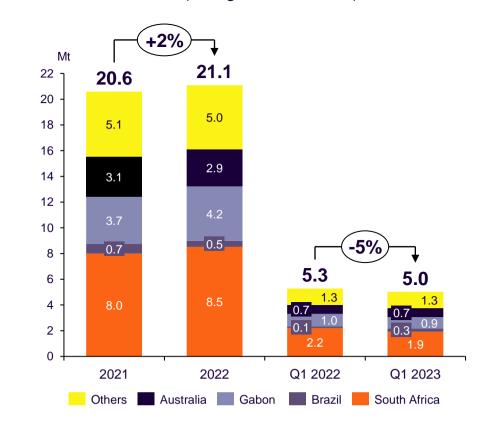


Global carbon steel and manganese ore production



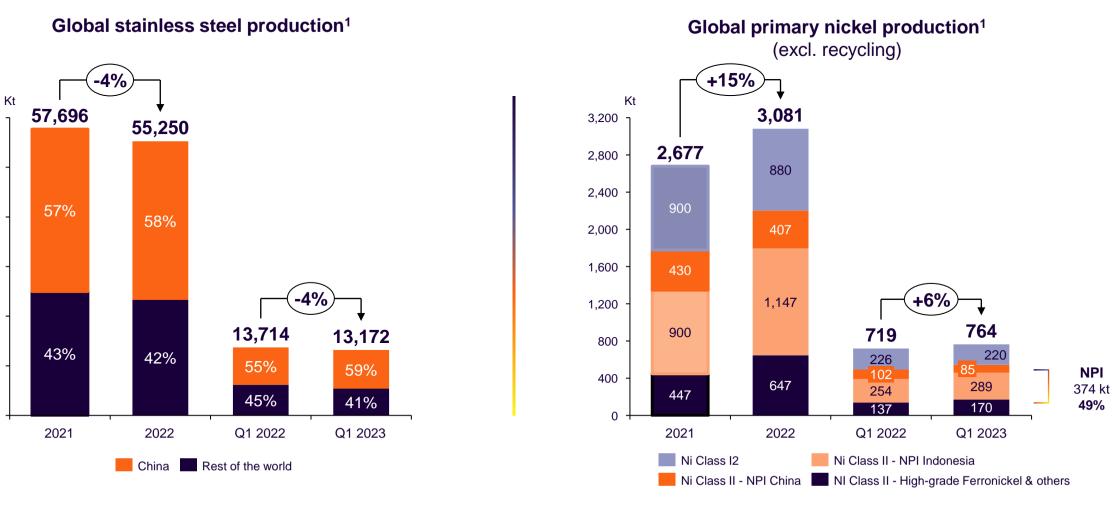
Global carbon steel production

Global manganese ore production (manganese content)





Global stainless steel and primary nickel production





28

Ni

60.000

50.000

40,000

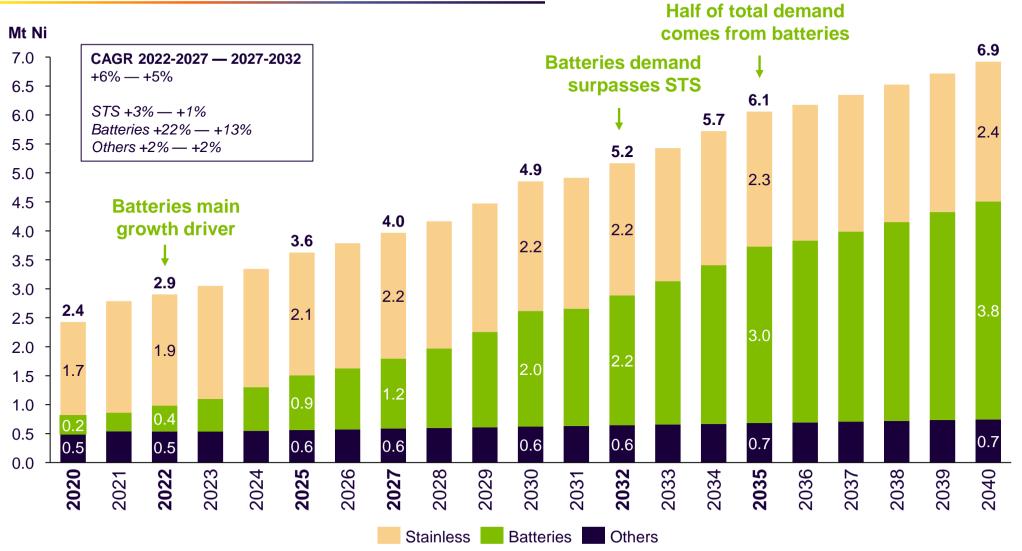
30.000

20.000

10,000

0

Primary nickel demand from all applications





Ni

CONTACTS

Director of Investor Relations Sandrine NOURRY-DABI sandrine.nourrydabi@eramet.com

